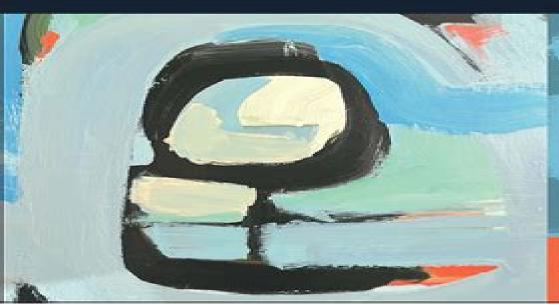
PETER BLOCK



flawless consulting

A GUIDE TO GETTING YOUR EXPERTISE USED



4 TH EDITION

Flawless Consulting A Guide To Getting Your Expertise Used

Bruce Peltier

Flawless Consulting A Guide To Getting Your Expertise Used:

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Flawless Consulting, Enhanced Edition Peter Block,2012-03-16 This Third Edition to Peter Block's Flawless Consulting addresses business changes and new challenges since the second edition was written ten years ago It tackles the challenges next generation consultants face including more guidance on how to ask better questions dealing with difficult clients working in an increasingly virtual world how to cope with complexities in international consulting case studies and guidelines on implementation Also included are illustrative examples and exercises to help you cement the guides offered

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The Flawless Consulting Fieldbook & Companion Peter Block, 2024-02-19 The perfect resource for consultants updated for a transformed and rapidly evolving market In the newly revised second edition of the Flawless Consulting Fieldbook best selling author and consultant Peter Block delivers an invaluable companion to the fourth edition of his popular Flawless Consulting A Guide to Understanding Your Expertise In the book you ll find an expansive toolkit you can draw on for information and guidance in the midst of your next consulting engagement It s a just in time literary aid that you can read from front to back or one you can grab and skip to a specific thread or theme you need to read about right now In the book you ll discover How the flawless consulting skills are being applied in a wide variety of situations by people with unique and different ways of bringing their gifts in the world Just like you How to act on what you know to use a variety of approaches to create experiences aligned with your intent and strategy How to view resistance as an ally instead of a problem to be solved or overcome An invaluable collection of resources for consultants everywhere Flawless Consulting Fieldbook 2nd edition will rapidly become your most used and dog eared reference for everyday consulting engagements

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Fieldbook & Companion Peter Block, 2024-02-28 The perfect resource for consultants updated for a transformed and rapidly evolving market In the newly revised second edition of the Flawless Consulting Fieldbook best selling author and consultant Peter Block delivers an invaluable companion to the fourth edition of his popular Flawless Consulting A Guide to Understanding Your Expertise In the book you ll find an expansive toolkit you can draw on for information and guidance in the midst of your next consulting engagement It's a just in time literary aid that you can read from front to back or one you can grab and skip to a specific thread or theme you need to read about right now In the book you ll discover How the flawless consulting skills are being applied in a wide variety of situations by people with unique and different ways of bringing their gifts in the world Just like you How to act on what you know to use a variety of approaches to create experiences aligned with your intent and strategy How to view resistance as an ally instead of a problem to be solved or overcome An invaluable collection of resources for consultants everywhere Flawless Consulting Fieldbook 2nd edition will rapidly become your most used and dog eared reference for everyday consulting engagements Flawless Consulting Block, 2000-05-19 **Flawless Consulting** Block, 1998-07 Flawless Consulting Set, Flawless Consulting (Second Edition) and The Flawless Consulting Fieldbook Peter Block, 2000-11-15 SAVE on our FLAWLESS SET The set includes Flawless Consulting A Guide to Getting Your Expertise Used Second Edition and The Flawless Consulting Fieldbook and Companion A Guide Understanding Your Expertise About Flawless Consulting For over fifteen years consultants both internal and external have relied on Peter Block s landmark bestseller Flawless Consulting to learn how to deal effectively with clients peers and others Using illustrative examples case studies and exercises the author one of the most important and well known in his field offers his legendary warmth and insight throughout this much awaited second edition Anyone who must communicate in a professional context and who doesn t will use the lessons taught in this book for years to come About The Flawless Consulting Fieldbook and Companion Following on the heels of the best selling Flawless Consulting Second Edition comes The Flawless Consulting Fieldbook and Companion Whether you work as a consultant or you work with consultants this relentlessly practical guide will be your best friend as you discover how consulting influences your business and real life decisions and those of others Included are sample scenarios case studies client consultant dialogues hands on tools action plans and implementation checklists These products are also available separately See More By This Author for details The Flawless Consulting <u>Fieldbook and Companion</u> Peter Block, Andrea Markowitz, 2012-03-21 Don t venture into the consulting field without this essential Fieldbook Companion Following on the heels of the best selling Flawless Consulting Second Edition comes The Flawless Consulting Fieldbook and Companion Whether you work as a consultant or you work with consultants this relentlessly practical guide will be your best friend as you discover how consulting influences your business and real life decisions and those of others The Flawless Consulting Fieldbook and Companion is packed with Sample scenarios Case studies Client consultant dialogues Hands on tools Action plans Implementation checklists Wow A companion a business

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The Psychology of Executive Coaching Bruce Peltier,2011-04-27 With the first edition of this text Peltier drew on his extensive experience in both the clinical and business worlds to create a comprehensive resource that brought psychological and coaching concepts together It quickly became a practical and invaluable guide for both mental health practitioners looking to expand their practice into coaching and business professionals interested in improving their own coaching skills In this updated edition topics reflect the latest developments in the field of executive coaching Peltier describes several important psychological theories and how to effectively translate them into coaching strategies essential business lessons in leadership marketing and the corporate viewpoint along with vocabulary for the therapist the challenges women face as managers and executives and effective coaching methods for working with them and lessons from successful athletic coaches that can be integrated into consulting skills This edition includes four new chapters one describing psychopathology likely to be encountered by coaches Another describes and evaluates emotional intelligence a third summarizes adult developmental theory for coaches and a fourth sorts out the popular and scientific literature on leadership and leader development

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