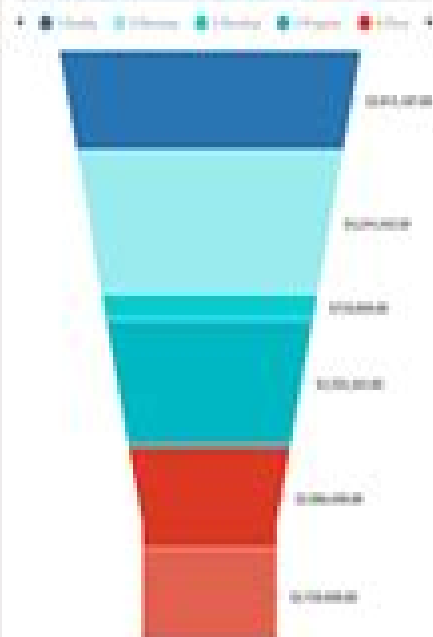




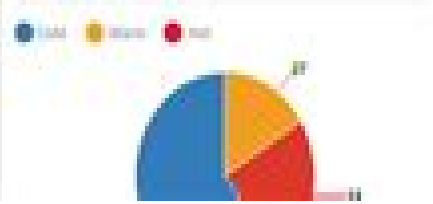
Sales Pipeline



Leads by Source



Leads by Rating



Current ratio

1.35
Goal: 2 (+10.62%)

Gross margin

632.63K

EBIT

1.80K

Cost of goods sold

1.12M

Debt to total assets

0.65

Working capital

1.80K

New business today



Cash today



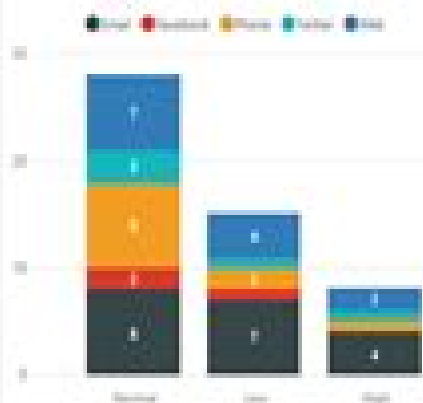
COST today



Revenue today



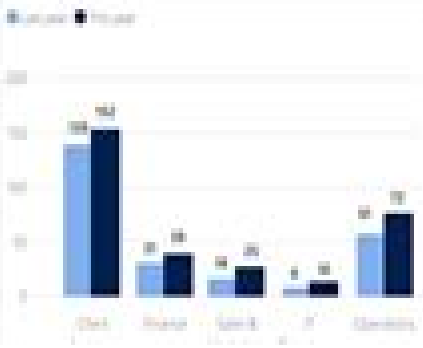
Customer Cases by Origin



Service Cases by Origin



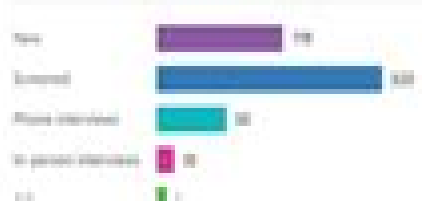
Headcount



My Open Opportunities by Relationship

Opportunity Name	Relationship	Amount	Next Step Due	Next Step Expected	Last Update
Opportunity 1	John Doe	\$1,000,000	2023-10-10	2023-10-15	2023-10-10
Opportunity 2	Jane Smith	\$2,000,000	2023-10-12	2023-10-18	2023-10-12
Opportunity 3	Bob Johnson	\$1,500,000	2023-10-15	2023-10-20	2023-10-15
Opportunity 4	Alice Brown	\$3,000,000	2023-10-18	2023-10-25	2023-10-18
Opportunity 5	Charlie Davis	\$1,200,000	2023-10-20	2023-10-28	2023-10-20
Opportunity 6	Diana Evans	\$2,500,000	2023-10-22	2023-11-05	2023-10-22
Opportunity 7	Frank Green	\$1,800,000	2023-10-25	2023-11-10	2023-10-25
Opportunity 8	Grace Hill	\$2,200,000	2023-10-28	2023-11-15	2023-10-28
Opportunity 9	Henry King	\$1,600,000	2023-10-30	2023-11-20	2023-10-30
Opportunity 10	Ivy Lee	\$2,800,000	2023-11-02	2023-12-01	2023-11-02

Candidates pipeline



Jobs with new applicants

12

Jobs with no applicants

9
Less than 1 days

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AW Chickering



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