

To the Editor:

# 'Misleading Logic'

To the Editor of The Tribune:

On Monday The Tribune reprinted an article from the Editor and Publisher magazine by a Mr. Herbert Franks, advertising director of an Atlanta, Georgia, newspaper. Fanning over Mr. Franks' self-righteous defenses of advertising media, his political and economic observations contain precisely the sort of slick and misleading logic that has caused the public to be suspicious of politicians of his profession.

Aside from his defense of advertising, Franks evidently has only two points to make. The first deals with the political position of Senator John F. Kennedy that we should expand the public sector of our economy at the expense of the private sector; Franks labels this a "classic and complete example" of socialism.

## "Simply Wrong"

In this Franks is simply wrong. Socialism, whether he likes the definition or not, is the government ownership of the means of production. Neither of the two major parties is advocating that we nationalize the steel industry, or the television industry, or whatever. Words do have meanings, after all, and advertising directors would be well-advised to use them properly.

Franks' second point which is rather disconcertingly inconsistent with his first seems to be that we cannot in any case reallocate resources from the private to the public economy. "What kind of impractical and theoretical paper work is this," he asks, "which transfers money not spent on an individual purchase into money available for public use here? If I don't buy a cigar does that saving go toward someone's education or his wages?"

The answer Mr. Franks intends is no, but the correct answer is yes. When Mr. Franks dies without his cigar

the money saved was used in order to build schools, he is clearly paying for someone's education. His abstention of breakfast will starve his children (etc.).

Rather than escape in the sort of wretched nonsense that Mr. Franks seems to favor, the American people might do well to consider the critical nature of the forthcoming election. According to a recent study done by the Central Intelligence Agency and released by the Joint Economic Committee of the United States Congress, between 1950 and 1959 industrial production in the U.S. increased by 41 per cent. During the same period industrial production in the U.S.S.R. went up 129 per cent, and in the People's Republic of China industrial production in the U.S.S.R. went up by 100 per cent. CIA estimated that between 1950 and 1955 industrial production in the U.S. will rise by 30 per cent; in the U.S.S.R. by 68 per cent; and communist China by 118 per cent.

## Better Performance

If we are to maintain the strength of the western alliance, our economic performance in the future must be far better than in the past. This is the challenge that confronts America. It will not be met by more advertising; it will only be met by greater sacrifice — going without consumer goods in order to build our industrial plants.

If we cannot pay scholars as much as football players; if we cannot give up toll fees for decent highways; if we cannot go without TV spectacles in order to help the peoples of South America, Asia and Africa achieve the measure of the good life; if, in short, we cannot or will not rise to meet this challenge, then Korea

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**William Walker Atkinson**



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## **Table of Contents Logical Reasoning Documentcloud**

1. Understanding the eBook Logical Reasoning Documentcloud
  - The Rise of Digital Reading Logical Reasoning Documentcloud
  - Advantages of eBooks Over Traditional Books
2. Identifying Logical Reasoning Documentcloud
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Logical Reasoning Documentcloud
  - User-Friendly Interface
4. Exploring eBook Recommendations from Logical Reasoning Documentcloud
  - Personalized Recommendations
  - Logical Reasoning Documentcloud User Reviews and Ratings
  - Logical Reasoning Documentcloud and Bestseller Lists
5. Accessing Logical Reasoning Documentcloud Free and Paid eBooks
  - Logical Reasoning Documentcloud Public Domain eBooks
  - Logical Reasoning Documentcloud eBook Subscription Services
  - Logical Reasoning Documentcloud Budget-Friendly Options

6. Navigating Logical Reasoning Documentcloud eBook Formats
  - ePub, PDF, MOBI, and More
  - Logical Reasoning Documentcloud Compatibility with Devices
  - Logical Reasoning Documentcloud Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Logical Reasoning Documentcloud
  - Highlighting and Note-Taking Logical Reasoning Documentcloud
  - Interactive Elements Logical Reasoning Documentcloud
8. Staying Engaged with Logical Reasoning Documentcloud
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Logical Reasoning Documentcloud
9. Balancing eBooks and Physical Books Logical Reasoning Documentcloud
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Logical Reasoning Documentcloud
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Logical Reasoning Documentcloud
  - Setting Reading Goals Logical Reasoning Documentcloud
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Logical Reasoning Documentcloud
  - Fact-Checking eBook Content of Logical Reasoning Documentcloud
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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