

Question 55

Question 55: International Strategic Management

55. 100%

According to the International Strategic Management approach, which of the following are internationalization strategies and which are not? (Select all that apply.)

Internationalization strategies are those that involve the firm's expansion into foreign markets. The following are internationalization strategies:

Internationalization strategies include:

- Exporting: Selling goods and services in foreign markets.
- Licensing: Allowing a foreign firm to use the firm's intellectual property in exchange for a fee.
- Joint ventures: Establishing a new entity with a foreign firm to enter a new market.
- Acquisitions: Purchasing a foreign firm to enter a new market.

Which of the following are internationalization strategies? (Select all that apply.)

- Exporting: Selling goods and services in foreign markets.
- Licensing: Allowing a foreign firm to use the firm's intellectual property in exchange for a fee.
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- Acquisitions: Purchasing a foreign firm to enter a new market.
- Internationalization strategies include: Exporting, Licensing, Joint ventures, Acquisitions.
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Which of the following are internationalization strategies? (Select all that apply.)

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|------|---|------|
| 100% | Exporting: Selling goods and services in foreign markets. | 100% |
| 100% | Licensing: Allowing a foreign firm to use the firm's intellectual property in exchange for a fee. | 100% |
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| 100% | Acquisitions: Purchasing a foreign firm to enter a new market. | 100% |

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