



Profit and Loss Overview



Year 2020 Period Sep Entity Europe Scale Thousands

Periods					+	YTD				
Actual	Budget	vs Budget	2020	vs 2019		Actual	Budget	vs Budget	2020	vs 2019
2,581	2,603	-7.8%	2,323	11.5%	Gross Sales of Returns Discounts	20,181	20,647	-2.3%	18,795	20.2%
2,581	2,603	-7.8%	2,323	11.5%	Net Sales of	20,181	20,647	-2.3%	18,795	20.2%
1,573	989	58.6%	1,537	-18.7%	+ Cost of Goods Sold of	10,668	7,808	36.8%	11,118	-3.9%
1,218	1,614	-22.8%	795	55.0%	Gross Margin of	9,495	12,128	-22.7%	6,876	37.2%
257	235	9.7%	352	-26.8%	+ Direct Costs of	2,861	2,111	35.6%	3,040	-5.8%
56	20	180.0%	32	74.8%	+ Total Depreciation of	409	215	131.8%	328	92.0%
57	30	89.0%	48	18.5%	+ Amortization Expense of	501	324	54.5%	495	1.2%
371	284	30.4%	438	-14.3%	Operating Expenses of	3,869	2,659	45.7%	3,963	-8.1%
847	1,320	-46.8%	293	140.1%	Operating Income of	5,624	10,469	-46.2%	1,812	210.7%
44	63	-30.2%	32	21.2%	Interest Income (Expense) of	358	401	-10.8%	251	42.7%
881	1,682	-46.7%	288	150.7%	Income Before Taxes of	5,982	10,869	-45.0%	2,064	190.2%
178	218	-44.7%	27	120.7%	Taxes of	1,188	2,178	-45.0%	412	190.2%
713	1,274	-44.1%	308	150.7%	Net Profit of	4,794	8,691	-45.0%	1,651	190.2%

Hfm Data Explorer Report

Xiaolong Qi



Hfm Data Explorer Report:

The Top Books of the Year Hfm Data Explorer Report The year 2023 has witnessed a noteworthy surge in literary brilliance, with numerous compelling novels captivating the hearts of readers worldwide. Lets delve into the realm of top-selling books, exploring the captivating narratives that have charmed audiences this year. Hfm Data Explorer Report : Colleen Hoover's "It Ends with Us" This touching tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover skillfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can triumph. Hfm Data Explorer Report : Taylor Jenkins Reid's "The Seven Husbands of Evelyn Hugo" This captivating historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reid's compelling storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Discover the Magic : Delia Owens' "Where the Crawdads Sing" This evocative coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens crafts a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These top-selling novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of compelling stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a masterful and thrilling novel that will keep you guessing until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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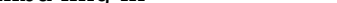
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