

This book provides a review of the psychological and marketing literature on the topics of ethics and morality. The review begins by providing a foundation for the research in psychology and marketing by discussing the works of early thinkers such as, Plato, Socrates, Kant, Mill and Hume. In the psychology literature, a review of the early work conducted by Piaget and Kohlberg, as well as research provided by social scientists in the late 20th century (e.g. Forsyth and Haidt) illustrates that moral action has been viewed either as the result of deliberate moral reasoning, or as the immediate result of automatic action tendencies, both of which may be mediated by the moral definitions and beliefs embedded in an actor's social environment. Finally, a review of marketing literature reveals that a number of useful models have been developed and numerous individual differences and environmental factors have been identified which influence ethical behavior and decision-making, but theory-guided research is still needed in the area of marketing ethics -- it should be noted, however, that the last few years have seen an explosion of this kind of research.

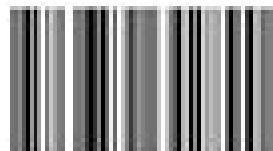


Nelson Amarel

Morality and Ethics: A Review of Psychology and Marketing Literatures



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Morality And Ethics A Review Of Psychology And Marketing Literatures

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Morality And Ethics A Review Of Psychology And Marketing Literatures:

Morality and Ethics Amaral Nelson, 2014-12-09 This book provides a review of the psychological and marketing literature on the topics of ethics and morality The review begins by providing a foundation for the research in psychology and marketing by discussing the works of early thinkers such as Plato Socrates Kant Mill and Hume In the psychology literature a review of the early work conducted by Piaget and Kohlberg as well as research provided by social scientists in the late 20th century e g Forsyth and Haidt illustrates that moral action has been viewed either as the result of deliberate moral reasoning or as the immediate result of automatic action tendencies both of which may be mediated by the moral definitions and beliefs embedded in an actor s social environment Finally a review of marketing literature reveals that a number of useful models have been developed and numerous individual differences and environmental factors have been identified which influence ethical behavior and decision making but theory guided research is still needed in the area of marketing ethics it should be noted however that the last few years have seen an explosion of this kind of research Ethics and International Marketing Marilyn Carrigan, Svetla Marinova, Isabelle Szmigin, 2005 The aim of this e book is to provide diverse views on the complexity of ethical issues in the context of international marketing It is the outcome of the efforts and contributions of several authors and reviewers who are passionate supporters of the overwhelming need for international marketing ethics All papers included in the e book have been subjected to a rigorous review process by internationally renowned experts in the field

Handbook on Ethics and Marketing Alexander Nill, 2015-06-29 Exploring both the theoretical and the applied aspects of the role ethics plays in marketing this Handbook analyzes key issues in order to advance our understanding and provide an overview of the state of the art in this vital field *Research Anthology on Business Law, Policy, and Social Responsibility* Management Association, Information Resources, 2023-12-21 The complicated interactions between business law and societal expectations pose an unprecedented challenge in modern commerce Businesses navigate an intricate ecosystem shaped by legal principles government regulations and evolving societal values The Research Anthology on Business Law Policy and Social Responsibility comprehensively explores critical issues as societal expectations for responsible business practices rise across a four volume collection The anthology s timely significance makes this reference with an exhaustive coverage an indispensable resource Carefully curated the collection sheds light on the latest trends techniques and applications in business law and policy Covering topics from the transformation of business ethics in the digital era to the role of multinational corporations in enforcing competition laws the anthology serves as a vital reference for academics lawyers policymakers and business professionals Libraries seeking expansive and diverse research materials will find this anthology to be an exceptional solution enriching the academic environment and serving as an invaluable tool for researchers educators and students The Research Anthology on Business Law Policy and Social Responsibility is a comprehensive addition to any institution s collection addressing the diverse needs of those exploring the landscape of business law and policy

Multidisciplinary Perspectives Towards Building a Digitally Competent Society Bansal, Sanjeev,Ahuja,

Vandana,Chaturvedi, Vijit,Jain, Vinamra,2022-06-17 The world is undergoing a transformation as technology enters every ecosystem Subsequently there is a need to develop higher order digital skills to ensure one s employability as professionals need to build digital competencies to remain competitive in the current work environment Additionally businesses must also continue to update their digital practices in order to remain relevant Multidisciplinary Perspectives Towards Building a Digitally Competent Society explores multidisciplinary perspectives towards building a more digitally competent society considers new business models and the need for organizations and individuals to develop the right mindset to embrace digitalization and discusses how social capital can become a key driver in crafting a whole new digitally competent social fabric Covering topics such as technological transformation social media and corporate social responsibility this reference work is ideal for corporate practitioners business owners policymakers scholars researchers practitioners instructors and students *The Routledge Handbook of Service Research Insights and Ideas* Eileen Bridges,Kendra Fowler,2020-04-02 The Routledge Handbook of Service Research Insights and Ideas offers authoritative coverage of current scholarship in the expanding discipline of service research Original chapters from the world s leading specialists in the discipline explore foundations and innovations in services highlighting important issues relating to service providers customers and service design The volume goes beyond previous publications by drawing together material from different functional areas including marketing human resource management and service process design and operations These topics are important in helping readers become knowledgeable about how different functional areas interact to create a successful customer experience This book is ideal as a first port of call for postgraduate students desiring to get up to speed quickly in the services discipline It is also a must read for academics new to services who want to access cutting edge research **The Oxford Handbook of Social Influence** Stephen G. Harkins,Kipling D. Williams,Jerry M. Burger,2017-07-07 The study of social influence has been central to social psychology since its inception In fact research on social influence predated the coining of the term social psychology Its influence continued through the 1960s when it made seminal contributions to the beginning of social psychology s golden age However by the mid 1980s interest in this area waned while at the same time and perhaps not coincidentally interest in social cognition waxed Now the pendulum is swinging back as seen in growing interest in non cognitive motivational accounts The Oxford Handbook of Social Influence will contribute to a resurgence of interest in social influence that will restore it to its once preeminent position Written by leading scholars the chapters cover a variety of topics related to social influence incorporating a range of levels of analysis intrapersonal interpersonal and intragroup and both source the influencers and target the influenced effects The volume also examines theories that are most relevant to social influence as well as social influence in applied settings The chapters contribute to the renaissance of interest in social influence by showing that it is time to reexamine classic topics in social influence by illustrating how integrations

elaborations that advance our understanding of social influence processes are now possible by revealing gaps in the social influence literature and by suggesting future lines of research Perhaps the most important of these lines of work will take into account the change from traditional social influence that occurs face to face to social media mediated influence that is likely to characterize many of our interactions in the future

Research Handbook on Ethical Consumption Marylyn Carrigan,Victoria K. Wells,Karolos A. Papadas,2023-05-09 Presenting a contemporary reflection on ethical and sustainable consumption this insightful Research Handbook offers discussions on the challenges and complexity of living an ethical and sustainable life and for the researchers who study them Featuring cutting edge multidisciplinary research from authors with unique perspectives and expert insights this Research Handbook takes a deeper look at the past present and future of ethical and sustainable consumption

Citation Classics from the Journal of Business Ethics Alex C. Michalos,Deborah C Poff,2012-08-01 The Journal of Business Ethics was founded by Alex C Michalos and Deborah C Poff and published its first issue in March 1982 It is the most frequently cited business ethics journal in the world The Journal has always offered a multidisciplinary and international public forum for the discussion of issues concerning the interaction of successful business and moral virtue Its authors and readers are primarily scholars and students in social sciences and philosophy with special interests in the interaction of these disciplines with business or corporate responsibility Since the field of business ethics grew simultaneously with the growth of the Journal a collection of its most cited articles is tantamount to a collection of the articles that had the greatest influence in defining the field over its first 30 years of development In this anniversary volume an overview of citation classics from the Journal is presented the 33 most frequently cited articles are reproduced and brief reflections on the impact of the Journal on the field are given from over 100 scholars who authored citation classics and or distinguished papers as well as those who served on the Editorial Board and or are recognized as leaders in the field

Ethical Branding and Marketing Hagai Gringarten,Raúl Fernández-Calienes,2019-04-15 Ethical Branding and Marketing Cases and Lessons provides current perspectives on fascinating global cases focusing on the specific combination of the two fields of ethics and branding on their relationship and on how that joint perspective shapes brands companies business strategies and the market itself In a contemporary environment of truthiness and fake news it is more important than ever to review core principles of ethics and to reassess how these principles apply to today s branding and marketing practices This book addresses practices in ethical branding and corporate culture It includes such topics as truth integrity value vulnerability and differentiation Collectively these cases provide a contemporary overview of intriguing scenarios and best practices in ethical branding The book provides the reader with real updated insight into ethical decision making helps students integrate ethics branding strategy and real life complex situations into an effective learning process and provides the reader with up to date ethical branding cases from around the world

International Handbook of Research in Professional and Practice-based Learning Stephen Billett,Christian Harteis,Hans Gruber,2014-07-15 The International

Handbook of Research in Professional and Practice based Learning discusses what constitutes professionalism examines the concepts and practices of professional and practice based learning including associated research traditions and educational provisions It also explores professional learning in institutions of higher and vocational education as well the practice settings where professionals work and learn focusing on both initial and ongoing development and how that learning is assessed The Handbook features research from expert contributors in education studies of the professions and accounts of research methodologies from a range of informing disciplines It is organized in two parts The first part sets out conceptions of professionalism at work how professions work and learning can be understood and examines the kinds of institutional practices organized for developing occupational capacities The second part focuses on procedural issues associated with learning for and through professional practice and how assessment of professional capacities might progress The key premise of this Handbook is that during both initial and ongoing professional development individual learning processes are influenced and shaped through their professional environment and practices Moreover in turn the practice and processes of learning through practice are shaped by their development all of which are required to be understood through a range of research orientations methods and findings This Handbook will appeal to academics working in fields of professional practice including those who are concerned about developing these capacities in their students In addition students and research students will also find this Handbook a key reference resource to the field

Moral Emotion, Moral Cognition, and (Im)Moral Behavior in the Workplace Peixu He, Hongdan Zhao, Cuiling Jiang, Chuangang Shen, 2023-09-27 Moral behavior is subject to socially accepted moral norms and also has a pervasive influence on organizational performance With the emergence of ethical issues found in organizations practitioners and scholars pay increasing attention to ethics management Therefore workplace moral behavior e g pro social behavior and organizational citizenship behavior OCB and immoral behavior e g interpersonal abusive behavior deviant counterproductive behavior and unethical pro organizational behavior have also received substantial research interests over the past decades To date the most common framework used to study moral behavior has been the cognitive approach with abundant evidence demonstrating that emotion and cognition are the two core elements in generating and influencing workplace im moral behavior However limited studies have been conducted to explore the emotional cognitive processes or integrative moral emotion cognition system relevant to workplace moral behavior Despite our knowledge of the antecedents and consequences of workplace im moral behaviors more research on the generating mechanism influencing mechanism transformation mechanism and governance strategies is needed For example it is unclear how exhibiting im moral behavior in the workplace would impact the actor s and the third party observer s emotions thoughts feelings and subsequent behavior Besides the question of whether ethical unethical leader behavior would trigger a trickle down effect is underdeveloped which refers to the fact that how the behavior or perception of the top leaders affects employees from top to bottom along the formal vertical power chain In addition we have little knowledge on when

how and why the ethical employees the so called good soldiers would engage in workplace immoral behavior and vice versa

Advertising and Violence Nora J. Rifon, Marla Royne, Les Carlson, 2014-12-18 Advertising and Violence identifies and analyzes the important issues related to violence in advertising and its overall effects on society The book is based on a widely cited special issue of the Journal of Advertising and includes eight new chapters that expand the book's coverage The objective of the book is to compile a compendium of current thinking perspectives theoretical viewpoints and research relevant to the violence and advertising interface The chapter authors all notable experts in the field take a multidisciplinary approach that incorporates perspectives from disciplines other than marketing in order to provide a broad based view of how advertising and violence coalesce and the policy implications of this juxtaposition **The Oxford Handbook of**

Organizational Climate and Culture Karen M. Barbera, 2014-05-07 The Oxford Handbook of Organizational Climate and Culture presents the breadth of topics from Industrial and Organizational Psychology and Organizational Behavior through the lenses of organizational climate and culture The Handbook reveals in great detail how in both research and practice climate and culture reciprocally influence each other The details reveal the many practices that organizations use to acquire develop manage motivate lead and treat employees both at home and in the multinational settings that characterize contemporary organizations Chapter authors are both expert in their fields of research and also represent current climate and culture practice in five national and international companies 3M McDonald's the Mayo Clinic PepsiCo and Tata In addition new approaches to the collection and analysis of climate and culture data are presented as well as new thinking about organizational change from an integrated climate and culture paradigm No other compendium integrates climate and culture thinking like this Handbook does and no other compendium presents both an up to date review of the theory and research on the many facets of climate and culture as well as contemporary practice The Handbook takes a climate and culture vantage point on micro approaches to human issues at work recruitment and hiring training and performance management motivation and fairness as well as organizational processes teams leadership careers communication and it also explicates the fact that these are lodged within firms that function in larger national and international contexts

Corporate Social Responsibility Mark S. Schwartz, 2017-03-02 The essays in this volume examine the emergence of the concept of corporate social responsibility and the uses that have been made of the language of corporate responsibility to explore the business society relationship The first section traces the emergence of the concept of corporate social responsibility as a way of understanding and framing the business society relationship Section two of the volume looks at Definitions and ethical justifications with a view to exploring current discussions of the nature scope and source of the social responsibilities of corporations Section three CSR and Management Critical Reflections explores the integration of CSR theories and justifications into business management and business management theories Articles in the final section of the volume apply the concept of corporate social responsibility and the theoretical frameworks and analytical tools to which it

has given rise to the examination and resolution of specific social issues arising out of the economic activities of corporations

Ethical AI and Data Management Strategies in Marketing Saluja, Shefali, Nayyar, Varun, Rojhe, Kuldeep, Sharma, Sandhir, 2024-07-18 In today's fast paced digital world marketers face an ever growing challenge effectively navigating the vast and complex data landscape while ensuring ethical practices The explosion of digital information has created new opportunities for targeted marketing Still it has also raised concerns about privacy security and the responsible use of data Marketers risk damaging consumer trust and facing regulatory scrutiny without a comprehensive understanding of data governance and ethical frameworks Ethical AI and Data Management Strategies in Marketing provides a timely and comprehensive solution This insightful guide offers practical strategies for implementing robust data governance plans that focus on eradicating isolated data repositories and adhering to ethical guidelines These theoretical and actionable strategies give marketers the confidence to implement them effectively By leveraging the power of artificial intelligence in marketing marketers can enhance their understanding of the target audience and optimize content creation while maintaining ethical standards The book delves into essential topics such as data privacy ethical marketing and technology ethics providing valuable insights and practical solutions for managing data ethically in modern marketing *Ethics in Business and Economics* Thomas Donaldson, Thomas W. Dunfee, 1997 *Ethical Issues in International Marketing* Erdener Kaynak, Nedjet Delener, 2019-09-16 Ethical Issues in International Marketing is a valuable resource for readers increasing need for knowledge of this important area In recent years ethical issues in international marketing have come to the forefront due to publicity and controversy generated from several international cases of questionable ethics To date little research has been conducted in the area of international marketing ethics Delener's book comes at an important time to alert readers to the growing concern for greater ethical behavior in the international marketing arena It provides illustrations to give readers hands on experiences that can transfer directly into the marketing world Delener and his contributing authors identify the unique importance of ethics and corporate social responsibility in global markets Ethical Issues in International Marketing was conceived to allow researchers the liberty to explore the topic in the context of an environment supportive of the difficulties associated with this type of research The contributing authors discuss these main topics A social contract for analyzing and evaluating the activities of transnational corporations in developing countries The relationship of marketing ethics to gray markets for consumer goods How moral commitment is shaped by socialization and role of culture in Turkey The relationship between Egyptian consumers ideology and their perceptions of ethical behavior Readers who desire to make steps toward better global decisionmaking will find this a compelling book The authors make readers realize that conducting business transactions efficiently and effectively in a mere technocratic sense is no longer sufficient Ethical issues in the international marketing environment are best addressed in learning more about the differences between cultures which this book begins to do *The Saturday Review of Politics, Literature, Science and Art*, 1886 **The Saturday Review of**

Politics, Literature, Science, Art, and Finance ,1909

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