### 1. Executive Summary

Once upon a time, social media monitoring was a niche activity, often undertaken by PR agencies keen to make sure that a rant by a disgruntled customer on an obscure blog didn't end up on the front pages of the national press. As the level of conversation has increased so has its significance and usefulness to brands' and to a wider range of departments. For example, Customer Service teams can listen out for customer issues online and then and resolve them. Competitor Intelligence departments can find out what customers are saying about competitors' products. PR managers can get early warning of pending PR disasters before they hit main-stream media and most of all, by listening first, companies can be better prepared to join online conversations and become 'social'. Instead of revealing what were typically the extremes of opinion of a small but vocal minority, social media monitoring now brings observational research to a mass audience.

Many online conversations can be accessed easily and for free, using Google or other search engines. Simply using your brand name as a search term, or using phrases that are associated with your brand (e.g. for Starbucks you could search for "Starbucks" or "whole bean coffee") you can find conversations that are related to your brand. Taking that process a step further you can set up Google Alerts so that you get an email when someone mentions your keywords.

However, if you search in this way you'll probably end up with hundreds of thousands of returned results and a limited number of ways to categorise and then analyse the data further. You will also get a mixture of professional and user generated content. It is possible to use some free buzz tracking tools to harvest social media sources. For example Omgili and Board Tracker are great ways to search forums. But until Google enters the social media monitoring market, the best way for enterprises to track social media is by using a paid-for tool.

A vast number of software and services companies have created software tools to search and categorise this wealth of social media data. These are known as social media monitoring tools, and it is important to note that the industry itself is still in a nascent, ever-changing state.

These tools deal with the issues of gathering, categorising and analysing online conversations. They use web crawling technology similar to search engines in the way that they read online conversations. However, unlike search engines, the tools clean, de-duplicate and categorise the conversations and then store them in a database. As our report will show, some tools do this better than others.

Social media monitoring tools also allow you to enter Boolean search strings into a database so that you can customise the way you view the results. The tools count the conversations that contain your search terms and provide you with the ability to display this information in charts. Most tools also allow you to sort by location and media type (e.g. Twitter or blogs) and at the cutting edge, some social media monitoring tools provide workflow management process that can help you disseminate conversations within your organisation, others are starting to

According to Nielsen, consumer recommendations have now become the most powerful form of advertising (78% of people trust customer reviews)

# **How To Write An Executive Summary For A Research Paper**

**R Pring** 

**How To Write An Executive Summary For A Research Paper:** 

As recognized, adventure as without difficulty as experience more or less lesson, amusement, as skillfully as conformity can be gotten by just checking out a book **How To Write An Executive Summary For A Research Paper** as a consequence it is not directly done, you could receive even more almost this life, not far off from the world.

We offer you this proper as with ease as simple way to acquire those all. We manage to pay for How To Write An Executive Summary For A Research Paper and numerous ebook collections from fictions to scientific research in any way. in the course of them is this How To Write An Executive Summary For A Research Paper that can be your partner.

 $\underline{https://staging.conocer.cide.edu/public/browse/default.aspx/Mazda\%20E2000\%20Engine\%20Diagram\%20Manual.pdf}$ 

### Table of Contents How To Write An Executive Summary For A Research Paper

- 1. Understanding the eBook How To Write An Executive Summary For A Research Paper
  - The Rise of Digital Reading How To Write An Executive Summary For A Research Paper
  - Advantages of eBooks Over Traditional Books
- 2. Identifying How To Write An Executive Summary For A Research Paper
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an How To Write An Executive Summary For A Research Paper
  - User-Friendly Interface
- 4. Exploring eBook Recommendations from How To Write An Executive Summary For A Research Paper
  - Personalized Recommendations
  - How To Write An Executive Summary For A Research Paper User Reviews and Ratings
  - How To Write An Executive Summary For A Research Paper and Bestseller Lists
- 5. Accessing How To Write An Executive Summary For A Research Paper Free and Paid eBooks

- How To Write An Executive Summary For A Research Paper Public Domain eBooks
- How To Write An Executive Summary For A Research Paper eBook Subscription Services
- How To Write An Executive Summary For A Research Paper Budget-Friendly Options
- 6. Navigating How To Write An Executive Summary For A Research Paper eBook Formats
  - o ePub, PDF, MOBI, and More
  - How To Write An Executive Summary For A Research Paper Compatibility with Devices
  - How To Write An Executive Summary For A Research Paper Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of How To Write An Executive Summary For A Research Paper
  - Highlighting and Note-Taking How To Write An Executive Summary For A Research Paper
  - Interactive Elements How To Write An Executive Summary For A Research Paper
- 8. Staying Engaged with How To Write An Executive Summary For A Research Paper
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers How To Write An Executive Summary For A Research Paper
- 9. Balancing eBooks and Physical Books How To Write An Executive Summary For A Research Paper
  - Benefits of a Digital Library
  - o Creating a Diverse Reading Collection How To Write An Executive Summary For A Research Paper
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine How To Write An Executive Summary For A Research Paper
  - Setting Reading Goals How To Write An Executive Summary For A Research Paper
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of How To Write An Executive Summary For A Research Paper
  - Fact-Checking eBook Content of How To Write An Executive Summary For A Research Paper
  - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development

- Exploring Educational eBooks
- 14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

### How To Write An Executive Summary For A Research Paper Introduction

Free PDF Books and Manuals for Download: Unlocking Knowledge at Your Fingertips In todays fast-paced digital age, obtaining valuable knowledge has become easier than ever. Thanks to the internet, a vast array of books and manuals are now available for free download in PDF format. Whether you are a student, professional, or simply an avid reader, this treasure trove of downloadable resources offers a wealth of information, conveniently accessible anytime, anywhere. The advent of online libraries and platforms dedicated to sharing knowledge has revolutionized the way we consume information. No longer confined to physical libraries or bookstores, readers can now access an extensive collection of digital books and manuals with just a few clicks. These resources, available in PDF, Microsoft Word, and PowerPoint formats, cater to a wide range of interests, including literature, technology, science, history, and much more. One notable platform where you can explore and download free How To Write An Executive Summary For A Research Paper PDF books and manuals is the internets largest free library. Hosted online, this catalog compiles a vast assortment of documents, making it a veritable goldmine of knowledge. With its easy-to-use website interface and customizable PDF generator, this platform offers a userfriendly experience, allowing individuals to effortlessly navigate and access the information they seek. The availability of free PDF books and manuals on this platform demonstrates its commitment to democratizing education and empowering individuals with the tools needed to succeed in their chosen fields. It allows anyone, regardless of their background or financial limitations, to expand their horizons and gain insights from experts in various disciplines. One of the most significant advantages of downloading PDF books and manuals lies in their portability. Unlike physical copies, digital books can be stored and carried on a single device, such as a tablet or smartphone, saving valuable space and weight. This convenience makes it possible for readers to have their entire library at their fingertips, whether they are commuting, traveling, or simply enjoying a lazy afternoon at home. Additionally, digital files are easily searchable, enabling readers to locate specific information within seconds. With a few keystrokes, users can search for keywords, topics, or phrases, making research and finding relevant information a breeze. This efficiency saves time and effort, streamlining the learning process and allowing individuals to focus on extracting the information they need. Furthermore, the availability of free PDF books and manuals fosters a culture of continuous learning. By removing financial barriers, more people can access educational resources and pursue lifelong learning, contributing to personal growth and professional development. This democratization

of knowledge promotes intellectual curiosity and empowers individuals to become lifelong learners, promoting progress and innovation in various fields. It is worth noting that while accessing free How To Write An Executive Summary For A Research Paper PDF books and manuals is convenient and cost-effective, it is vital to respect copyright laws and intellectual property rights. Platforms offering free downloads often operate within legal boundaries, ensuring that the materials they provide are either in the public domain or authorized for distribution. By adhering to copyright laws, users can enjoy the benefits of free access to knowledge while supporting the authors and publishers who make these resources available. In conclusion, the availability of How To Write An Executive Summary For A Research Paper free PDF books and manuals for download has revolutionized the way we access and consume knowledge. With just a few clicks, individuals can explore a vast collection of resources across different disciplines, all free of charge. This accessibility empowers individuals to become lifelong learners, contributing to personal growth, professional development, and the advancement of society as a whole. So why not unlock a world of knowledge today? Start exploring the vast sea of free PDF books and manuals waiting to be discovered right at your fingertips.

### FAQs About How To Write An Executive Summary For A Research Paper Books

How do I know which eBook platform is the best for me? Finding the best eBook platform depends on your reading preferences and device compatibility. Research different platforms, read user reviews, and explore their features before making a choice. Are free eBooks of good quality? Yes, many reputable platforms offer high-quality free eBooks, including classics and public domain works. However, make sure to verify the source to ensure the eBook credibility. Can I read eBooks without an eReader? Absolutely! Most eBook platforms offer web-based readers or mobile apps that allow you to read eBooks on your computer, tablet, or smartphone. How do I avoid digital eye strain while reading eBooks? To prevent digital eye strain, take regular breaks, adjust the font size and background color, and ensure proper lighting while reading eBooks. What the advantage of interactive eBooks? Interactive eBooks incorporate multimedia elements, quizzes, and activities, enhancing the reader engagement and providing a more immersive learning experience. How To Write An Executive Summary For A Research Paper is one of the best book in our library for free trial. We provide copy of How To Write An Executive Summary For A Research Paper in digital format, so the resources that you find are reliable. There are also many Ebooks of related with How To Write An Executive Summary For A Research Paper online for free? Are you looking for How To Write An Executive Summary For A Research Paper PDF? This is definitely going to save you time and cash in something you should think about.

# Find How To Write An Executive Summary For A Research Paper:

mazda e2000 engine diagram manual

mazda mx 6 626 complete workshop repair manual 1990 1992

mazda premacy repair manual torrent

mazda premacy abs wiring diagrams

 $mazda\ wiring\ diagrams\ ef$ 

mazda protege 98 repair

mazda rx8 check engine light

mazda premacy 2005 manual

mazda protege 2003 manual transmission oil level check

mazda rx factory service manual

mazda rx7 service repair manual 1980 1984

mazda pk 2015 4wd workshop manual

mazda mx5 guide

mazda cx 9 manual

mazda mpv ac repair manual

### **How To Write An Executive Summary For A Research Paper:**

# this business of concert promotion and touring a practical - Feb 27 2022

web this business of concert promotion and touring book read reviews from world's largest community for readers the only book that looks at the business of

# pdf this business of concert promotion and touring a - Dec 28 2021

web jul 18 2020 staging concerts this business of concert promotion and touring a practical guide to creating selling organizing and staging concerts the very first thing you must do with any ebook is study your issue even fiction textbooks often have to have some analysis to be certain they may be factually correct this business of concert this business of concert promotion and touring a practical - Jul 03 2022

web nov 3 2010 this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show to staging the show this business of concert promotion and touring penguin - May 13 2023

web this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show to staging the show working with venues personnel booking promoting marketing publicity public relations financial management and much more are covered in this

this business of concert promotion and touring apple books - Jan 09 2023

web oct 2 2007 the only book that looks at the business of concert promotion concerts are part art part party and a big part business this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show

# this business of concert promotion and touring chegg - May 01 2022

web oct 2 2007 this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show to staging the show working with venues personnel booking promoting marketing publicity public relations financial management and much more are covered

this business of concert promotion and touring worldcat org - Mar 31 2022

web get this from a library this business of concert promotion and touring a practical guide to creating selling organizing and staging concerts ray d waddell richard d barnet jake berry

taylor swift and beyoncé get their own press corps - Aug 04 2022

web sep 13 2023 by the end of her planned world tour which is booked with 146 stadium dates well into 2024 swift s sales could reach 1 4 billion or more exceeding elton john s 939 million for his

# this business of concert promotion and touring a practical - Feb 10 2023

web buy this business of concert promotion and touring a practical guide to creating selling organizing and staging concerts by waddell ray d barnet rich berry jake online on amazon ae at best prices fast and free shipping free returns cash on delivery available on eligible purchase

this business of concert promotion and touring a practical - Apr 12 2023

web this business of concert promotion touring is a practical guide to creating selling organising and staging concerts it s a nuts and bolts book that addresses not only the business side of concert promotion but the technical and artisite sides as well this business of concert promotion and touring apple books - Mar 11 2023

web the only book that looks at the business of concert promotion concerts are part art party and a big part business this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show

### this business of concert promotion and touring a pract - Jun 02 2022

web oct 2 2007 61 ratings6 reviews the only book that looks at the business of concert promotion concerts are part art part

party and a big part business this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show to staging the show

### this business of concert promotion and touring archive org - Jul 15 2023

web this business of concert promotion and touring a practical guide to creating selling organizing and staging concerts waddell ray d free download borrow and streaming internet archive

this business of concert promotion and touring a practical - Aug 16 2023

web oct 2 2007 this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show to staging the show working with venues personnel booking promoting marketing publicity public relations financial management and much more are covered this business of concert promotion and touring vitalsource - Jan 29 2022

web this business of concert promotion and touring a practical guide to creating selling organizing and staging concerts is written by ray d waddell rich barnet jake berry and published by billboard books

# this business of concert promotion and touring a practical - Dec 08 2022

web this business of concert promotion and touring a practical guide to creating selling organizing and staging concerts ebook written by ray d waddell rich barnet jake berry read this book using google play books app on your pc android ios devices

this business of concert promotion and touring a practical - Sep 05 2022

web concerts are part art part party and a big part business ithis business of concert promotion and touringi is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show to staging the show taylor swift s concert film is a juggernaut nobody in the movie - Nov 07 2022

web sep 12 2023 taylor swift the eras tour is an eagerly anticipated concert film that documents swift s ongoing tour of the same name filmed during three shows at sofi stadium in inglewood california in

### this business of concert promotion and touring by waddell - Oct 06 2022

web the only book that looks at the business of concert promotion concerts are part art party and a big part business this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show to staging the show working with venues personnel booking

### this business of concert promotion and touring google books - Jun 14 2023

web nov 3 2010 this business of concert promotion and touring is the first to focus on that all important business aspect from creating a show to selling a show to organizing the show to staging the show three houses free social work tools and resources - Jul 19 2023

web discover a wide range of free tools and resources to help with anxiety ocd and phobias including advice sheets assessment templates checklists storybooks videos guides treatment advice and downloadable workbooks at anxietyhelpbox com

three houses engagement tool practice centre oranga tamariki - Sep 21 2023

web three houses engagement tool the three houses are a visual way to identify strengths risks and vulnerabilities as well as the hopes and dreams of te tamaiti and their whānau or family on this page upcoming changes for this content what are the three houses

# the three houses templates free social work tools and - Nov 11 2022

web the three houses templates the three unterkunft template is a valuable tool that social laborer can use to engage kid in eloquent conversations about their thoughts feelings and aspirations this creative and interactive tool is designed to explore triple important view of adenine child s life represented by ternary different house

me first three houses tool - Mar 15 2023

web 23 likes audience health and care professionals the three houses tool is a resources used widely in health and social care to help a child or young person identify things in their life they feel positive about things they are worried about and what their hopes and goals are

using the three houses tool partnering for safety - Aug 20 2023

web the three houses tool is intended to help bring the voice of children adults young people and families more fully into information gathering processes assessments and plans it contains a simple graphic of three houses which are

### the three houses templates free social work tools and - Jul 07 2022

web assessment assessment progeny assessment parents assessment wishes feelings bullying cse sexual abuse cse online safety sexual abuse disability heath autism adhd educational difficulties other domestic mistreat domestic misuse assessment domestic abuse children domestic abuse folk drugs narcotics

### three houses model oxfordshire safeguarding children board - Apr 16 2023

web introduction the three houses is an information gathering tool developed from the concepts of te whare tapa wha professor mason durie resiliency theory solution focused theory steve de shazer and insoo kim berg and signs of edwards it is divided into three houses which represent vulnerabilities strengths and hopes and dreams

three houses assessment tool template - Oct 10 2022

web three houses assessment tool template the three houses assessment tool guidance ncp home the three houses information gathering tool youtube the three houses tool department of communities child created by nicki weld amp maggie greening new zealand tools social workers can use to talk to children toolkits and

### three houses assessment tool template - Mar 03 2022

web april 26th 2018 assessment manager 7 3 assessment manager templates click on tools performance assessment orientation sutd edu sg 2 18 system utilities templates

### the three houses templates free social work tools and - Oct 22 2023

web the three houses template is a valuable tool that social workers can use to engage children in meaningful conversations about their thoughts feelings and aspirations this creative and interactive tool is designed to explore three important aspects of a child s life represented by three different houses

# the three houses assessment tool nottingham city council - Jan 13 2023

web the three houses method mimics the three key assessment questions of the signs of safety framework what are you worried about what s going well what needs to happen locating the

three houses tool social work key - Sep 09 2022

web the 3 houses tool is very popular and for good reason it provides an easy format to explore and assess children s views it can provide a powerful insight into how children view their world which not only helps with assessment and intervention planning but allows for parents and carers to hear interpretations and und

the three houses assessment tool proceduresonline com - Dec 12 2022

web the three houses assessment tool this tool helps together information and capture a child's thoughts about what are you worried about what s going well what needs to happen

applying the three houses tool to child and family - Aug 08 2022

web apr 26 2023 learning outcomes gain understanding of the three houses tool including key thinking theory and ideas that support the three houses tool develop understanding to apply the three houses tool in practice explore and assess the impacts of relational trauma by applying the sphere model and

free three houses assessment tool template - Jun 06 2022

web three houses assessment tool template inside kinship care jun 17 2020 kinship care the care of children by grandparents other relatives or friends is a major part of foster care yet there are distinct issues that arise in care

<u>three houses assessment tool template orientation sutd edu</u> - Apr 04 2022

web three houses assessment tool template free pdf ebook download three houses assessment tool template download or read online ebook three houses assessment tool template in pdf format from the best user guide

three houses assessment tool template - May 05 2022

web three houses assessment tool template assessment tool template free pdf ebook download three houses assessment tool template the three houses information gathering tool youtube april 25th 2018 the three houses is a visual tool designed by

nicki weld to be used with children young people parents carers and workers the model direct practice tools for social workers calswee - Jun 18 2023

web the children's and youth's voices folder contains sop tools such as the following three houses safety house all tools three houses template three houses booklet three houses diagram three houses safety house kit three houses safety house prompts quick guide three houses supervisor quick guide three houses

# the three houses tool child safety practice manual - May 17 2023

web jul 18 2019 the three houses tool download pdf alcohol and other drugs care arrangements child sexual abuse domestic and family violence mental health permanency

# using the three houses cescp - Feb 14 2023

web it is good to show the parents carers the three houses tool or explain it to them so they know that you can draw the houses with the child young person or use a template children young people can draw or write in the use the three houses to inform your assessment and remember to include the child young person s own words in your

### dokumen tips yokogawa cmz 700 service manual cmz 700 - Mar 09 2023

web yokogawa gyro cmz700 manual is available in our book collection an online access to it is set as public so you can download it instantly our digital library spans in multiple

# cmz 700 series pdf compass electric motor - Apr 10 2023

web cmz 700 series general specifications general b type gyro compass cmz700b basic gyrocompass system of cmz700 series is all in one user s manual

bookmark file pdf yokogawa gyro cmz700 manual center for - Jan 07 2023

web yokogawa cmz 700 manual 3 3 downloaded from uniport edu ng on september 6 2023 by guest manual allis chalmers manufacturing company 1950 gmdss manual

yokogawa cmz700 service manual pdf yola - Jul 01 2022

web general specifications cmz900 series cmz900d gs 80b10m17e 1st gyrocompass general gyrocompass detects the true north by means of a fast spinning rotor which is

yokogawa denshikiki co ltd gyrocompasses cmz - May 11 2023

web 852 05 yokogawa denshikiki co ltd gyrocompasses cmz 700 series three types are available cmz700 b drives the repeaters directly from the master

### gyrocompass cmz 700b - Nov 24 2021

web sep 25 2020 annual service overhoull gyro yokogawa cmz 500 mod 700 onboard vessel surya aki **vokogawacmz700manual help environment harvard edu** - Dec 26 2021

web yokogawa cmz 900 gyro sphere kt007 20 000 running hrs 2 5 years if continuous overhaul service kit 1 yr m main bd assy v8123wb only when defective i f

yokogawa cmz 700 gyro compass tasnim - Feb 08 2023

web download dokumen tips yokogawa cmz 700 service manual cmz 700 service manual models ut350ut320 type pdf date november 2021 size 52 2kb author mazahedi

### yokogawa gyrocompass cmz 700 turkey marine - Aug 02 2022

web search and download pdf files for free cmz700 gyrocompass manual gyro yokogawa cmz 700 tested at our workshop gyro compass part 3 page 4 24

# recommended maintenance intervals for the most popular gyro - Oct 24 2021

yokogawa cmz700 cir spb - Mar 29 2022

web cmz700d is for a dual gyro compass system improvement of followup function the container mass reduced a burden to compass motor stepping motor and realized the

yokogawa cmz 700 gyro global ship spares - Jan 27 2022

web product description gyrocompass yokogawa cmz 700b drives the repeaters directly from the master compass without the control box cmz700s has various inputs and outputs

cmz 700 series general cmz700b type specifications - Jun 12 2023

web cmz 700 series cmz700b type gyro compass control part dumper part container part section master compass mkm022 general cmz700b basic gyrocompass system of

annual service overhoull gyro yokogawa cmz 500 mod 700 - Sep 22 2021

### download pdf dokumen tips yokogawa cmz 700 service - Dec 06 2022

web user s manual cmz900 free ebook download as pdf file pdf text file txt or read book online for free gyrocompass yokogawa user manual

### cmz 700 gyro compass service manual free - Sep 03 2022

web features the system configuration can yokogawa cmz 900 manual pdf usi dandb com yokogawa cmz 500 manual manual andreschellen nl cmz 700

yokogawa gyrocompass cmz 900 turkey marine - Feb 25 2022

web gyrocompass yokogawa user manual cmz 700 series pdf compass electric motor scribd mar 01 2023 cmz700d is for a dual gyrocompass system improvement of followup

# yokogawa cmz700 service manual pdf yola - May 31 2022

web gyro yokogawa cmz700 has a flexible configuration and can be adapted to be mounted on any type of vessel and tonnage gyro works very smoothly and without delay it is very

# general specifications cmz900d gyrocompass ag marine - Apr 29 2022

web brand yokogawa ydk type cmz 900 about cmz 900 gyrocompass general a gyrocompass detects the true north by means of a fast spinning rotor

cmz700 yokogawa gyro pdf direct current - Aug 14 2023

web yokogawa denshikiki co ltd fgyrocompass cmz700 series contents appendix 1 size of cable grand jis c 3410

### yokogawa cmz700b gyrocompass gs 30oct99 e pdf scribd - Jul 13 2023

web cmz700b basic gyrocompass system of cmz700 series is all in one type gyro compass and able to drive repeater compass directly by master compass features excellent

yokogawa cmz 700 manual university of port harcourt - Nov 05 2022

web cmz 700 gyro compass service manual free download schematics datasheets eeprom bins pcb repair info for test equipment and

# user s manual cmz900 pdf compass input output scribd - Oct 04 2022

web yokogawa gyrocompass cmz 700 category yokogawa ydk gyro compass tags gyrocompass yokogawa availability ask for stock get offer