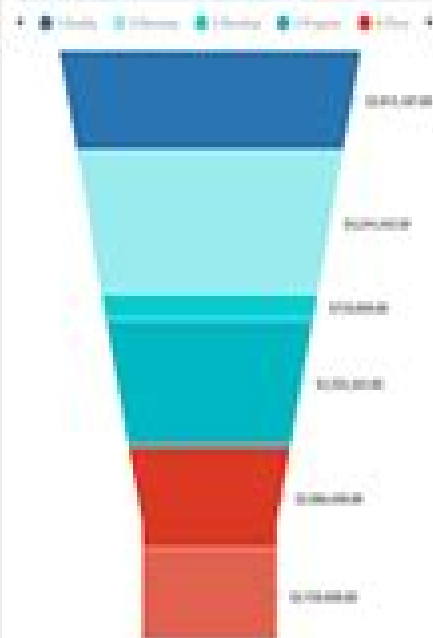




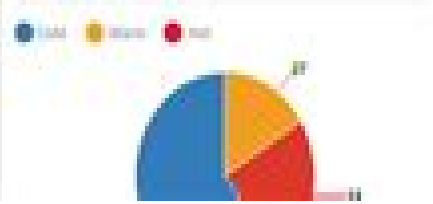
Sales Pipeline



Leads by Source



Leads by Rating



Current ratio

1.35
Goal: 2 (+10.62%)

Gross margin

632.63K

EBIT

1.80K

Cost of goods sold

1.12M

Debt to total assets

0.65

Working capital

1.80K

New business today



Cash today



COST today

1.1
Goal: 1 (+10.00%)

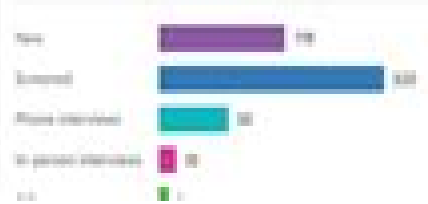
Debt today

2K
Goal: 10 (+100%)

My Open Opportunities by Relationship

Opportunity Name	Relationship	Status	Amount	Next Step	Next Step Date	Next Step Owner	Next Step Status
Opportunity 1	Relationship 1	Open	100K	Next Step	2023-10-10	John Doe	Open
Opportunity 2	Relationship 2	Open	200K	Next Step	2023-10-15	Jane Smith	Open
Opportunity 3	Relationship 3	Open	300K	Next Step	2023-10-20	Mike Johnson	Open
Opportunity 4	Relationship 4	Open	400K	Next Step	2023-10-25	Sarah Brown	Open
Opportunity 5	Relationship 5	Open	500K	Next Step	2023-10-30	David Wilson	Open
Opportunity 6	Relationship 6	Open	600K	Next Step	2023-11-05	Emily Davis	Open
Opportunity 7	Relationship 7	Open	700K	Next Step	2023-11-10	Chris Miller	Open
Opportunity 8	Relationship 8	Open	800K	Next Step	2023-11-15	Alexander Lee	Open

Candidates pipeline



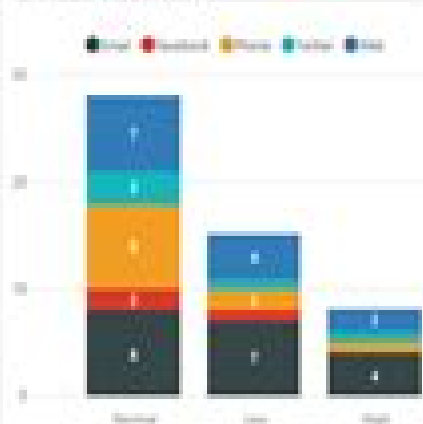
Jobs with new applicants

12

Jobs with no applicants

9
Less than 1 days

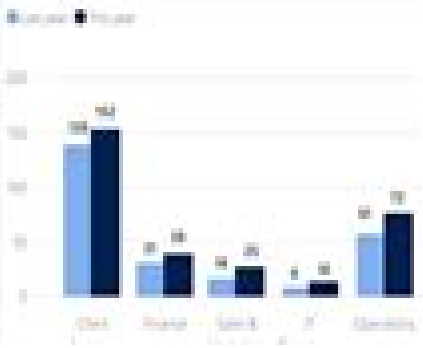
Customer Cases by Origin



Service Cases by Origin



Headcount



Microsoft Dynamics User Guide

Aaron Guilmette



Microsoft Dynamics User Guide:

Microsoft Crm 4.0 User Handbook Stamati Crook,2008-08-01 The Microsoft CRM 4 0 User Handbook is for people using and evaluating Microsoft CRM A lot of ground is covered with an emphasis on providing a full and concise summary of all the features of CRM rather than a step by step guide You will understand the sales cycle how to run a marketing campaign and how to schedule appointments and service activities The user interface is explored in full detail both from a web browser and from the Outlook client for CRM and you will learn how to run a mail merge to Word and export to Excel Customisation and workflow features are covered from a user point of view and we do not discuss installation or programming issues although the author is a programmer Readers will want to have this book nearby as they explore Microsoft CRM and will keep it handy on their bookshelf as they begin to use CRM to it s full potential

Windows Home Server Users Guide Andrew Edney,2008-03-03 If you re searching for a practical and comprehensive guide to installing configuring and troubleshooting Microsofts Windows Home Server look no further Inside Windows Home Server User s Guide you ll learn how to install configure and use Windows Home Server and understand how to connect to and manage different clients such as Windows XP Windows Vista Windows Media Center and more It s straightforward and easy to understand style will help you maximize all the benefits that Windows Home Server can bring This guide includes the following Step by step instructions for configurations Lots of troubleshooting tips Comprehensive coverage of different clients that can connect to manage and be managed by Windows Home Server Many useful illustrations for a quick to learn approach Packed with handy hints tips and extensive walkthroughs to get you up and running as quickly and painlessly as possible author Andrew Edney is your expert guide to help you get the most out of Windows Home Server

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guide to integrating the Yammer social network with your company's application ecosystem. By developing custom apps and features on the Yammer platform, you can make your workplace more productive, encourage communication and feedback, and get your colleagues collaborating across a range of platforms including SharePoint, ASP.NET, and Windows Phone. The book begins with an introduction to the development options available, along with guidance on how to set up a Yammer developer account. You'll then take your first step in Yammer integration by building a Yammer feed into a web page or other JavaScript-based client application, before diving into app creation and management on the Yammer platform. The authors provide a deep dive into the Yammer authorization process from client-side and server-side perspectives, and you'll find out how to work closely with Yammer's data streams and its full range of development possibilities using Open Graph and Yammer's REST API. The final chapters cover how to build Yammer integration into standalone applications for SharePoint and Windows Phone 8 with Yammer SDKs. All chapters are illustrated with examples and sample code, and a case study follows the development of a workplace training application as the authors apply each technique, so you can see how to make the most of what Yammer has to offer. What You'll Learn: Why develop on Yammer and what development options are available; How to add a Yammer feed to an HTML-based application using Yammer Embed to bring relevant news and discussions into the contexts where they matter; How to develop custom Yammer features for your SharePoint Office or web applications on the client side with the Yammer JavaScript SDK; How to carry out secure authorization and authentication on Yammer; How to use Yammer Open Graph and REST APIs to post messages, create custom activities, and get data from Yammer-integrated applications; How to work with the Yammer Windows Phone 8 SDK to add Yammer functionality to a Windows Phone 8 application. Who This Book Is For: This book is targeted at developers with a background in .NET/C# development. Readers should be comfortable working with JavaScript. Software architects will also find this book valuable for planning social integration across their companies' business ecosystems. [Microsoft Dynamics CRM 2011 User's Guide](#)

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Technology Including Free/Libre Open Source Software Tim Jowers, 2006-10-01. The Guide summarizes computer software for over 30 business areas. The best software packages for each area are presented in plain English. This book answers the question of "What is available?" Anyone starting a business will quickly see how to capitalize on these in business. Anyone already in business learns what packages can be added to improve an existing business. Choose an area of interest, such as accounting, time tracking, shared calendars, payroll, HR, POS, cash registers, online storefront, ERP, project management,

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(AI-900) Study Guide Tom Taulli,2025-05-06 Businesses that want to stay competitive know that AI has become a crucial technology and so do their employees looking to grow their careers Earning Microsoft s AI 900 Azure AI Fundamentals certification proves your proficiency with foundational AI concepts This study guide equips you with the knowledge needed to pass the AI 900 exam whether you re an IT professional a data analyst or a student looking to break into the AI field Packed with clear explanations real world examples exam tips and practice questions this comprehensive handbook is your go to resource for mastering the Azure AI platform and advancing your career You ll explore key exam topics including machine learning computer vision and generative AI while gaining practical insights into leveraging Azure s powerful AI tools

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SolidWorks 2010 Tutorial David C. Planchard,Marie P. Planchard,2010 Provides an introduction to SolidWorks 2010 through step by step tutorials that cover such topics as linkage assembly front support assembly the fundamentals of drawing and pneumatic test module assembly

Distribution and Transformation of Nutrients in Large-scale Lakes and Reservoirs Zhenyao Shen,Junfeng Niu,Xiying Wang,Hongyuan Wang,Xin Zhao,2013-08-13 Distribution and Transformation of Nutrients and Eutrophication in Large scale Lakes and Reservoirs The Three Gorges Reservoir presents key findings on early eutrophication in large scale lakes and reservoirs providing readers with an overview of lake management problems and the tools that can be applied to solve them The broad spectrum of available tools is presented in detail including environmental technological methods ecotechnological methods and the application of models to determine the best management strategy The book is intended for environmental engineers and researchers in the fields of environmental science and ecological chemistry Professor Zhenyao Shen Professor Junfeng Niu and Associate Professor Ying Wang work at the School of Environment Beijing Normal University China Dr Hongyuan

Wang works at Chinese Academy of Agricultural Sciences China Dr Xin Zhao works at Changjiang River Scientific Research Institute China *Energy Research Abstracts* ,1981 *Applied Mechanics Reviews* ,1987

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