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EXAMINATION : **EXPORT/INTERNATIONAL TRADE STRATEGY (EIT) – OPEN BOOK**
INTERNATIONAL EXPORT TRADE STRATEGY 3 (ETS301) – OPEN BOOK

DATE : **20 MAY 2013**

TIME ALLOWED : **4 HOURS**

TOTAL MARKS : **100**

REQUIREMENTS : **JOLLIBEE FOODS CORPORATION: INTERNATIONAL EXPANSION**

INSTRUCTIONS TO CANDIDATES

1. Please refer to the examination rules and regulations as found in the examination answer book.
2. Answer **ALL** the questions. Note the mark allocation against each question.
3. Read each question carefully to determine exactly what is required before attempting the answer.
4. Set out your answers in a systematic way under appropriate headings and sub-headings.
5. Number your answers clearly.
6. **IMPORTANT:** Indicate the questions you have answered by drawing a circle around the question number on the front cover of the answer book.

NOTE:

- Examination books are the property of the IMM GSM and may not be removed from the examination hall.
- Answers to examination questions should not include appendices in the form of personal notes to the examining panel.

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