

Build Turnaround Strategic Plan based on Business Objectives and Initiatives

This slide covers turnaround strategies to bring business back from the brink. It includes plan for stabilizing financial operations, raising investment for growth, revamping sales strategies and refocusing team.



Stabilize Financially

- \$2M equity investment by Q3
- Cost reduction initiatives - 15% reduction by quarter end
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Investment for Growth

- Dispose 200K from materials, stock and WIP
- Generate \$300K from source code and CRM databases
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Revamp Sales and Marketing

- Establish new marketing strategy, segmentation
- New value proposition and messaging
- New pricing strategy
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Refocusing the Team

- Establish powerful coalition
- Create short term wins
- Create vision for change
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How To Turnaround In Virtual Business

Elizabeth W. Woodcock, Mark J. Bittle



How To Turnaround In Virtual Business:

How to Start a Business Offering Virtual Home Staging Services AS, How to Start a Business About the Book Unlock the essential steps to launching and managing a successful business with How to Start a Business books Part of the acclaimed How to Start a Business series this volume provides tailored insights and expert advice specific to the industry helping you navigate the unique challenges and seize the opportunities within this field What You ll Learn Industry Insights Understand the market including key trends consumer demands and competitive dynamics Learn how to conduct market research analyze data and identify emerging opportunities for growth that can set your business apart from the competition Startup Essentials Develop a comprehensive business plan that outlines your vision mission and strategic goals Learn how to secure the necessary financing through loans investors or crowdfunding and discover best practices for effectively setting up your operation including choosing the right location procuring equipment and hiring a skilled team Operational Strategies Master the day to day management of your business by implementing efficient processes and systems Learn techniques for inventory management staff training and customer service excellence Discover effective marketing strategies to attract and retain customers including digital marketing social media engagement and local advertising Gain insights into financial management including budgeting cost control and pricing strategies to optimize profitability and ensure long term sustainability Legal and Compliance Navigate regulatory requirements and ensure compliance with industry laws through the ideas presented Why Choose How to Start a Business books Whether you re wondering how to start a business in the industry or looking to enhance your current operations How to Start a Business books is your ultimate resource This book equips you with the knowledge and tools to overcome challenges and achieve long term success making it an invaluable part of the How to Start a Business collection Who Should Read This Book Aspiring Entrepreneurs Individuals looking to start their own business This book offers step by step guidance from idea conception to the grand opening providing the confidence and know how to get started Current Business Owners Entrepreneurs seeking to refine their strategies and expand their presence in the sector Gain new insights and innovative approaches to enhance your current operations and drive growth Industry Professionals Professionals wanting to deepen their understanding of trends and best practices in the business field Stay ahead in your career by mastering the latest industry developments and operational techniques Side Income Seekers Individuals looking for the knowledge to make extra income through a business venture Learn how to efficiently manage a part time business that complements your primary source of income and leverages your skills and interests Start Your Journey Today Empower yourself with the insights and strategies needed to build and sustain a thriving business Whether driven by passion or opportunity How to Start a Business offers the roadmap to turning your entrepreneurial dreams into reality Download your copy now and take the first step towards becoming a successful entrepreneur Discover more titles in the How to Start a Business series Explore our other volumes each focusing on different

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Introduction to Service Engineering Waldemar Karwowski, 2010-01-12 What you need to know to engineer the global service economy As customers and service providers create new value through globally interconnected service enterprises service engineers are finding new opportunities to innovate design and manage the service operations and processes of the new service based economy Introduction to Service Engineering provides the tools and information a service engineer needs to fulfill this critical new role The book introduces engineers as well as students to the fundamentals of the theory and practice of service engineering covering the characteristics of service enterprises service design and operations customer service and service quality web based services and innovations in service systems Readers explore such key aspects of service engineering as The role of service science in developing a smarter planet Service enterprises including enterprise value creation architecture of service organizations service enterprise modeling and the application of methods of systems engineering to services Service design including collaborative e service systems and the new service development process Service operations and management including service call centers Service quality from design operations to customer relations Web based services and technology in the global e organization Innovation in service systems from service engineering to integrative solutions service oriented architecture solutions and technology transfer streams With chapters written by fifty seven specialists and edited by bestselling authors Gavriel Salvendy and Waldemar Karwowski Introduction to Service Engineering uses numerous examples problems and real world case studies to help readers master the knowledge and the skills required to succeed in service engineering

Millionaire Mumpreneurs Mel McGee, 2010 Supermummy is back Best selling author and Mumpreneur Mel McGee returns with inspiring stories of six of the

world's most successful entrepreneurs. Women who have succeeded in building phenomenally successful businesses which can fit around their family life. From the woman who created an internet empire with a toddler underfoot to the

The Well-Managed Ambulatory Practice Elizabeth W. Woodcock, Mark J. Bittle, 2021-11-12 This book is a great addition to the field of ambulatory practice. The variety of its topics are a plus for those seeking to enhance their ambulatory practice. Ambulatory services are a sign of the times and the authors have sculpted a leading way into being lean and successful with outpatient care. This book has the potential to help practices nationwide. Doody's Review Service 3 stars. Designed for both the healthcare management student and the health professional entering or navigating a career in this growing sector of the U.S. health system. *The Well-Managed Ambulatory Practice* is a comprehensive yet practical resource covering the essentials of management unique and specific to the ambulatory setting. Written by leaders in the field with featured contributions from expert ambulatory care administrators and practicing physicians, this textbook offers tools, cases, and other applications to arm students of health administration, public health, business, medicine, and other health professions with the knowledge and skills for the delivery of more efficient and effective patient care. As the singular reference to managing ambulatory care in outpatient clinics, medical practices, community health centers, and other settings, the textbook describes the evolution of ambulatory care as a significant source of health care services, delivery, its continued expansion in the marketplace, and its prominence in population health management, telemedicine, and other service delivery strategies. This text provides the reader with a thorough review of core functional areas of healthcare management through the lens of managing an ambulatory practice, including strategy and leadership, organizational structure, quality, safety, and patient experience, operations, financial management, and human resources. Chapters provide complementary teaching tools and case studies to highlight real-world examples that students and professionals may encounter in practice. Cases investigate topics such as preventive health, healthcare leadership, quality measurement, disruptive physicians, patient flow, operating procedures, and metrics and lessons from COVID-19 among many more. Key Features: Describes the core areas of health management through the lens of leading an ambulatory network or managing an ambulatory practice; strategy and leadership; organizational structure; quality, safety, and experience; operations; financial management; and human resources. Provides expert strategies and best practices for managing a diverse array of ambulatory care settings, including outpatient clinics, physician practices, community health centers, medical homes, and more. Highlights real-world case studies that students and health professionals may encounter in practice. Purchase includes digital access for use on most mobile devices or computers, as well as full suite of instructor resources with Instructor's Manual, PowerPoint slides, and test bank.

The Virtual Digital Agency Playbook Raissa Gomez, 2024-05-26 Unlock the Secrets to Building a Thriving Digital Agency in the Age of AI. Are you a digital agency owner or entrepreneur struggling to keep up with the demands of the modern marketing landscape? Do you dream of scaling your business, delivering exceptional value to clients, and dominating your niche? Look no further than *The Virtual Digital*

Agency Playbook by Raissa Gomez In this comprehensive guide you ll discover how to harness the power of artificial intelligence AI to transform your agency into a lean efficient and highly profitable machine Gomez a seasoned digital marketing expert reveals the proven strategies and tactics she s used to build and scale her own successful virtual agency Inside you ll learn how to Identify and capitalize on profitable niches using AI powered market research and competitor analysis Craft irresistible service offerings that attract and retain high value clients Automate repetitive tasks and streamline workflows to maximize efficiency and productivity Leverage AI tools and technologies to deliver exceptional results and exceed client expectations Build and manage a high performing virtual team of experts from around the globe Navigate the legal and ethical considerations of AI implementation in your agency Develop a future proof strategy for scaling your business and achieving long term success Whether you re a seasoned agency owner or just starting out The Virtual Digital Agency Playbook is your roadmap to unlocking the full potential of AI in your business Don t get left behind in the digital age embrace the power of AI and transform your agency into a thriving virtual powerhouse **VIRTUAL PRESENTATION**

MASTERY JACK MILNER,2022-03-28 Virtual Presentation Mastery has never been more important for business success Jack Milner s book reflects the reality of our new virtual world order and will give you all the latest tools and techniques for developing confident memorable and entertaining virtual presentations When it comes to online presenting Jack Milner has unparalleled credentials Over the last 25 years he has coached some of the world s most successful speakers and now for the first time he describes his formula to help you deliver a winning virtual presentation in any business scenario Whether you re pitching an idea to a client winning support on your strategy from your board or inspiring your team Virtual Presentation Mastery will transform the way the audience hears your message every time Jack answers the key questions every virtual presenter asks How do insert passion humour gravitas and humanity in our virtual presentations How do we keep our virtual audience fully engaged throughout our presentation when folks are watching us on a device that can take them anywhere in the world How do you keep your energy levels up when you get no response from your audience What are the key differences between virtual and in person Jack s expert guidance takes you off the Zoom treadmill so you present with renewed enthusiasm and confidence knowing you re creating a truly engaging stand out presentation every time All of Jack s tips tools and resources are presented with humour in Virtual Presentation Mastery in a clear and systematic way and they are backed by Jack s many years of experience as a presenter Jack is an award winning communication coach He has trained the world s best selling professional speakers He provides organisations with the tools to influence persuade and engage whether through storytelling presenting or communicating within teams His master classes help organisations take dry often technical information and render it clear memorable and engaging Jack s clients include Cigna US Samsung Google Cisco Microsoft BBC and National Theatre Now let him coach you **The Virtual World of Work** K. J. McLennan,2008-01-01 The purpose of this book project is to analyze why the workplace is changing so rapidly identify the enabling factors and

understand what we can do to best prepare for the future The analysis led to four significant factors which are all fundamental to the formation of the future world of work They are the incredible enabling technologies changing attitudes workforce demographics and globalization The rapid and irreversible coalescing of these factors is creating what is referred to in the book as The Virtual World of Work or VWOW The book covers the changing workplace from the 1960s through to the present and then looks to see what is emerging next and provides predictions for the future workplace To assist the readers in tracking their progress the book provides a segmentation of this time frame into four distinct stages Each stage is identified by the capabilities specific to the majority of the worker force in each stage As the work force transitions from one stage to the next the accumulated enhancements or changes to who how where and when tasks are completed is explored The book project introduces some original thinking and combines this with the knowledge and expertise from the leaders in this new field The book is organized around five basic questions concerning the virtual world of work The questions are What is the Virtual World of Work What Factors have Enabled the Virtual World of Work Will the Virtual World of Work Continue How will the Virtual World Work How to Architect the Virtual World of Work The book covers why the change is happening and how we can better plan for the future virtual world of work Over 25 million workers in the U S work from home at least a few days per month More and more workers are joining these virtual workers daily and the amount of time worked out of the traditional office is growing even more rapidly There are literally millions of people who need the information in this book

The Virtual Assistant Handbook Nadine Hill, 2009-04-02 WANTED well organised computer savvy home workers to help busy professionals and entrepreneurs get more done Work where you want when you want and set your own salary as a successful Virtual Assistant If you have excellent organisational skills want the freedom to work from home and are passionate about doing a great job then a career as a Virtual Assistant could be for you Professional VA Nadine Hill shares all her tricks of the trade to help budding and working VAs to become more in demand with the right clients and more in control of their success Inside you will learn Tricks for being in demand even if you know nothing about marketing How to find your niche to stand out from the competition Hard won time management tactics for staying sane and productive A simple technique for setting your fees to be profitable and competitive Where to go for further information including business development networking and financial advice The 9 most common mistakes new VAs make and how to avoid them 6 candid case studies with top tips from successful working VAs How to raise your fees without losing clients by demonstrating value not cost How to find and do work that you love without compromising your values Systems and secrets for running a successful business and having a life

Augmented and Virtual Reality in Industry 5.0 Richa Goel, Sukanta Kumar Baral, Tapas Mishra, Vishal Jain, 2023-06-19 This edited volume collects a series of studies concerning the most recent developments in the industrial applications of augmented and virtual reality Each chapter outlines the most recent advancements in the theory and applications of augmented and virtual reality to different sectors of technology industry and

society The book thus contributes to a study of the interaction between humans and machines in Industry 5 0

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