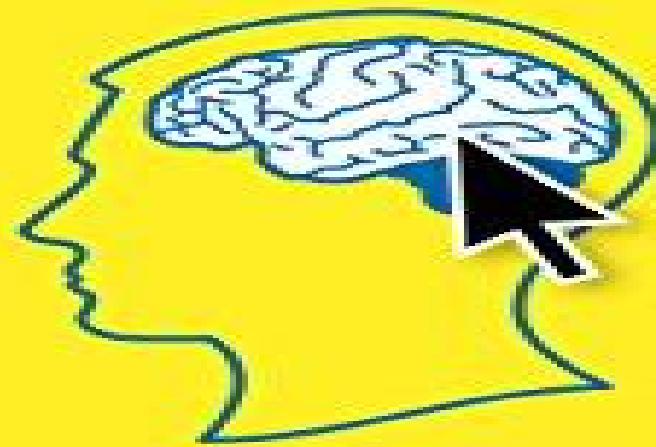


**'A must-read for everyone who cares
about driving customer engagement'**

ERIC RIES, author of *The Lean Startup*

HOOKED



**How to Build
Habit-Forming Products**

NIR EYAL

WITH RYAN HOOVER

Hooked How To Build Habit Forming Products



SellWave Audio

Hooked How To Build Habit Forming Products:

Hooked Nir Eyal, 2014-11-04 Revised and Updated Featuring a New Case Study How do successful companies create products people can't put down Why do some products capture widespread attention while others flop What makes us engage with certain products out of sheer habit Is there a pattern underlying how technologies hook us Nir Eyal answers these questions and many more by explaining the Hook Model a four step process embedded into the products of many successful companies to subtly encourage customer behavior Through consecutive hook cycles these products reach their ultimate goal of bringing users back again and again without depending on costly advertising or aggressive messaging Hooked is based on Eyal's years of research consulting and practical experience He wrote the book he wished had been available to him as a start up founder not abstract theory but a how to guide for building better products Hooked is written for product managers designers marketers start up founders and anyone who seeks to understand how products influence our behavior Eyal provides readers with Practical insights to create user habits that stick Actionable steps for building products people love Fascinating examples from the iPhone to Twitter Pinterest to the Bible App and many other habit forming products

Hooked: How to Build Habit-Forming Products Nir Eyal, 2022-12-15 The Hooked workshop is designed to give you practical insights and actionable steps for building products people love and use regularly This workshop teaches the model for customer habit formation being used by some of the world's most successful companies There are two main elements to the Hooked Online Workshop the online resources and the workbook The exercises help to reinforce the material covered in each section of the Hooked Online Workshop and encourage you to apply the model to your own product or service

Summary of Hooked SellWave Audio, 2025-10-27 Why do some products capture our attention while others flop What makes us engage with certain products out of habit Is there a pattern underlying how technologies hook us This audiobook introduces listeners to the Hooked Model a four step process companies use to build customer habits Through consecutive cycles through the hook successful products reach their ultimate goal of bringing users back repeatedly without depending on costly advertising or aggressive messaging Hooked is a guide to building products people use because they want to not because they have to Written for product managers designers marketers startup founders and people eager to learn more about the things that control our behaviors this audiobook gives listeners practical insights to create user habits that stick actionable steps for building products people love and behavioral techniques used by Twitter Instagram Pinterest and other habit forming products The second edition includes an additional case study for building health habits Nir Eyal distilled years of research consulting and practical experience to write a manual for creating habit forming products Nir has taught at the Stanford Graduate School of Business and Hasso Plattner Institute of Design His writing on technology psychology and business appears in the Harvard Business Review The Atlantic TechCrunch and Psychology Today He is also the author of Indistractable How to Control Your Attention and Choose Your Life

[Hooked: How to Build Habit-Forming](#)

Products Atina Amrahs,2025-01-24 *Hooked How to Build Habit Forming Products* explores the psychology and design principles behind creating products that seamlessly integrate into users lives By understanding habit formation this book guides product designers and entrepreneurs to build engaging and impactful tools that enrich users experiences With a focus on ethical design it offers strategies success stories and actionable insights to create products that drive positive behaviors and foster meaningful lasting habits

Summary: Hooked BusinessNews Publishing,2015-07-01 The must read summary of Nir Eyal and Ryan Hoover s book *Hooked How to Build Habit Forming Products* This complete summary of the ideas from Nir Eyal and Ryan Hoover s book *Hooked* provides the key to forming customer habits for your products and services Getting your customers to use your product daily makes that product indispensable providing significant benefits for your bottom line To do this companies are creating product hooks by following the Hook Model trigger action rewards investment Added value of this summary Save time Build long term customer habits Create product hooks To learn more read *Hooked* and find out how you can form consumer habits for your products and gain loyal customers

Hooked ,2014 In an age of ever increasing distractions quickly creating customer habits is an important characteristic of successful products How do companies create products people use every day What is the psychology behind building the services customers love How can designers create products compelling enough to hook users Nir Eyal has constructed a framework for understanding and designing habit forming products Nir will share the tactics companies like Facebook Pinterest and Twitter use to drive daily engagement Nir Eyal Founder NirAndFar com

Hooked - 30 Minute Expert Guide Novato Press,2014-12-04 Learn how to create habit forming products people love in 30 minutes The official summary of *Hooked* is your essential guide to understanding how to drive customer engagement and innovate with confidence and clarity In his bestselling book *Hooked* author Nir Eyal distills years of research consulting and practical experience and provides a how to guide for product development a blueprint he searched for as start up founder but never found An essential tool for entrepreneurs product managers designers marketers and anyone else interested in driving customer engagement the 30 Minute Expert Guide to Nir Eyal s *Hooked* offers A chapter by chapter synopsis that identifies the key concepts outlined in Nir Eyal s bestselling book *Hooked* Actionable steps designed to help you implement your own habit forming strategies and create better more successful products Illustrative examples of habit forming products including Amazon Twitter the Bible app and more

POWER OF HABIT FORMING PRODUCTS (HOW TO CREATE ENGAGING AND ADDICTIVE PRODUCT EXPERIENCES) DR. PRIYAVRAT SANYAL ,TILAK RAVI KRISHNASWAMY ,SANDHYA SHARMA ,2023-02-20 If you look at the picture above you can see that almost everyone in it is looking down at their hands which are holding smartphones that are presumably loaded with social media apps and other apps they use frequently or are addicted to Just look at the way technology has come to dominate everything in today s era A study was conducted to see how much time people spend on their devices

Summary of Hooked by Nir Eyal - How to Build Habit-Forming Products Ctprint,2020-01-07 SYNOPSIS H k d 2014 explains thr ough n d t nd scientific tud

how and when we integrate certain routines into our daily routines and when we read the Holy Grail for the first time in Hooked gives us a different view on how many of us make the routine habits forming while multi-tasking the multiple issues that we don't talk about. The author Nir Eyal is a writer, a former consultant who has long devoted time to understanding the businesses and designing useful routines. He has founded two start-ups both of which have not been successful but he reads regularly to magazines like Forb TechCrunch and Psychology Today. **DISCLAIMER** This book is not meant to replace the original book but to serve as a companion to it. *3 Minute Summary of Hooked by Nir Eyal* thimblesofplenty, thimblesofplenty is a group of friends who also happen to be business people and avid readers. We wanted to keep up with the latest business books but found that time was a factor. So we divided out the work and each of us took a book and summarised it for the others. We thought it might be a great idea to share these summaries with you. For a small price and a 3 minute time investment our summary gives you some of the wisdom from the book, some food for thought and hopefully the impetus to make some time to read the whole book.

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