

PRINCIPLES OF REAL ESTATE PRACTICE

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Principles of Real Estate Practice Stephen Mettling, David Cusic, Ryan Mettling, 2023-05-04 Principles of Real Estate Practice is a modern learning tool for the student preparing to enter the real estate business as a licensed professional. The textbook contains the essentials of real estate principles, law, and practices taught in real estate schools and colleges across the country, including all those fundamentals that real estate educators, practicing professionals, national testing services, and state licensing officials agree are necessary for basic competence. Principles of Real Estate Practice covers the national requirements for the initial 30-90 hours of classroom study or its equivalent mandated by state license laws across the country. It has nearly 500 practice questions to test mastery of the content. Principles of Real Estate Practice is tailored to the needs of the pre-license student. Its examples and exercises are grounded in the authors' fifty combined years in real estate education. The textbook is designed to make it easy for students to learn the material and pass their real estate exam, prepare students for numerous career applications, stress practical rather than theoretical skills, and knowledge. Table of Contents: The Real Estate Business, Rights in Real Estate, Interests and Estates, Ownership, Encumbrances and Liens, Transferring and Recording Title to Real Estate, Real Estate Leases, Land Use Planning and Control, Legal Descriptions, Real Estate Contract, Law Agency Listing Agreements, The Brokerage Business, Contracts for the Sale of Real Estate, Real Estate Market Economics, Appraising and Estimating Market Value, Real Estate Finance, Real Estate Investment, Real Estate Taxation, Professional Practices, Closings, Real Estate Licensing and Regulation, Risk Management, Property Management, Real Estate Mathematics and Formulas, Practice Quizzes, Practice Exam, Glossary of General Real Estate Terms, Index. We now offer state-specific versions of Principles of Real Estate Practice for Alabama, Arizona, Arkansas, Florida, Georgia, Illinois, Indiana, Maryland, Massachusetts, Michigan, Mississippi, Missouri, New Jersey, Nevada, North Carolina, South Carolina, Tennessee, Texas, and Virginia. More coming soon. **Modern Real Estate Practice in New York** Edith Lank, 2001. Modern Real Estate Practice Fillmore W. Galaty, 1994. First published in 1959, The Big Yellow Book has trained more real estate professionals than any other book. This revised edition maintains the standard of rock-solid coverage by providing essential information on the hot topics of agency relationships, disclosure, environmental issues, fair housing, and ethics. Modern Real Estate Practice in Ohio Fillmore W. Galaty, Wellington J. Allaway, Robert C. Kyle, 2001. **Modern Real Estate Practice in Pennsylvania** Herbert J. Bellairs, 1996. This book is the only text that follows the State Real Estate Commission's curriculum for Real Estate Fundamentals and Real Estate Practice. The first half of this book is devoted to the legal concepts of ownership and the laws that govern real estate practice. The second half discusses brokerage and related activities following the sequence of a real estate transaction. Essential principles and contemporary practices are thus presented in a logical progression, making it easy for students to follow and for instructors to use. Modern Real Estate Practice in Texas Cheryl E. Nance, G. E. Irby, Cheryl E. Nance, 1994-05. **Catalog of Copyright Entries. Third Series** Library of Congress. Copyright Office, 1977. *Modern*

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Exams and Study Guide includes four complete 30 question sample exams for the Maryland State portion of the real estate licensing exam for a total of 120 practice questions Each 30 question practice exam is followed by the answer key and a copy of the exam with the answers shown After the sample exams there is a complete study guide in outline form covering all of the topics found on the Maryland State portion of the exam including the duties and powers of the Real Estate Commission licensing requirements and business conduct **Your Successful Real Estate Career** Kenneth W. Edwards, 2003 With its practical guidelines and real world examples this book takes readers through all the many different opportunities and challenges they re likely to face The new edition features chapters on how the profession is evolving including how today s professionals are using technology to make their jobs easier and more lucrative **The Publishers Weekly** ,1910

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