

LINE NO	DEALER				P & A CODE			
	OPERATING SUMMARY							
	OPERATING SUMMARY		DOLLARS				UNITS YTD	
		MONTH	YTD			CAR	TRUCK	
1	TOTAL SALES				N		N	
2					U		U	
3	TOTAL GROSS				% TOTAL GROSS			
4					MONTH	YTD		
5	TOTAL SELLING EXPENSE							
6								
7	TOTAL SELLING/ ADJUSTED							
8	SELLING GROSS							
9	TOTAL FIXED EXPENSE							
10								
11	DEALER SALARY							
12								
13	OPERATING PROFIT			D46				
14								
15	LEASED VEHICLE 5300			D47				
16	RENTAL VEHICLE 5200			D48				
17	RECREATIONAL VEHICLE 9000			D49				
18								
19	OTHER INVENTORY INCOME 9050			D51				
20	ADJ. TO INCOME 9100			D52				
21	FORD MOTOR COMPANY PROGRAMS 9430, 9440, 9620			D53				
22	INDEMNITIES NON US 9060	(D54	(
23	BONUS DEALER 9500			D55				
24	EMPLOYEE 9550			D56				
25	PROFIT BEFORE INCOME TAX			D57				
26					PNVS			
27	EST. INCOME TAX 9900			D59		%TOTAL SALES		
28	PROFIT (NON US) SHARING 9910			D60				
29	COMBINED CAPITAL/LEGAL RESERVE (NON US) 9920 9925			D61				
30	NET PROFIT AFTER TAX			D62				
31						PNVS		
32	TOTAL OVERHEAD EXP							
33	TOTAL P, S, BS GROSS							
34	NET OPERATING COST							
35	TOTAL	VEHICLE GROSS						
36		VAR. SALES EXP.						
37		VARIABLE GROSS						
38	BREAK-EVEN UNITS = N. O. C. / VAR. GROSS + DOC FEES + FOMOCO PROGRAMS PN/UVR				MONTH	YTD		
39								

Ford Dealership Accounting Manual

David Baud



Ford Dealership Accounting Manual:

Industry Accounting Manuals ,1980 *AICPA Audit and Accounting Manual* ,2007 **The Army Lawyer** ,1978
Handbook of Accounting Methods Jacob Kay Lasser,1943 **Federal Register** ,1978-11-21 *Federal Trade Commission Decisions* United States. Federal Trade Commission,1988 *FTC News Summary* ,1977 **Planning, Regulation, and Competition: Automobile Industry, 1968** United States. Congress. Senate. Select Committee on Small Business. Subcommittee on Retailing, Distribution, and Marketing Practices,1969 Considers the effects of the automobile industry s planning and regulating activities on competition Includes Automobile Industry A Case Study of Competition by General Motors Corp p 617 728 Automobile Dealer Franchises United States. Congress. House. Committee on the Judiciary,1956 *Ford Dealer and Service Field* ,1929 **Planning, Regulation, and Competition: Automobile Industry - 1968, Hearings Before Subcommittees ... 90-2, on the Question: are Planning and Regulation Replacing Competition in the American Economy? (the Automobile Industry as a Case Study), July 10, 23, 1968** United States. Congress. Senate. Select Committee on Small Business,1968 **Accountants' Index** American Institute of Certified Public Accountants,1928 *Crossroads Ford Truck Sales, Inc. V. Sterling Truck Corporation* ,2010
Automobile Dealer Franchises United States. Congress. House. Committee on the Judiciary. Subcommittee No. 5,1956 Committee Serial No 26 Considers legislation to revise antitrust laws to allow automobile dealers to sue automobile manufacturers for breach of franchise agreement Also considers legislation to regulate motor vehicle industry safety and trade practices **Catalog of Copyright Entries. Third Series** Library of Congress. Copyright Office,1975 *Status and Future of Small Business* United States. Congress. Senate. Select Committee on Small Business,1967 **Hearings** United States. Congress. House. Committee on the Judiciary,1956 **Hearings** United States. Congress. House,1956 *Hearings, Reports and Prints of the Senate Select Committee on Small Business* United States. Congress. Senate. Select Committee on Small Business,1967 *Status and Future of Small Business* United States. Congress. Senate. Committee on Small Business,1967

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