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How To Effectively Coach Your Clients Successfully

Michael Seilmaier



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their full potential By guiding your clients through ACT based exercises in mindfulness training and values clarification you ll help them accept aspects of their situations that can t be changed coexist with fear and other painful emotions and commit to taking the actions that will lead them to success Maximize your coaching effectiveness by Adapting powerful psychological techniques to fit your life coaching practice Learning simple exercises you can do with clients to help them get unstuck Getting tips for assessing clients assigning homework and sparking motivation Helping clients master mindfulness to overcome fear worry and procrastination

Building a Coaching Business: Ten steps to success 2e Jenny

Rogers,2017-07-16 This practical guide is for anyone contemplating coaching as a career coaches in training coaches already trained and hoping to build a thriving business This totally revised second edition offers step by step guidance on what to do What does it take to succeed as a coach How long does it take Why it matters to get practice clients and where to find them Why is it so important to think like a buyer rather than like a seller What can you charge How do you make yourself distinctive in a crowded market What do you need to do to attract clients Which marketing materials and methods pay off and which are a waste of time How can you exploit social media Overcoming your fear of selling how to sell with integrity Going for growth what is involved in building an even bigger business Jenny Rogers has the rare ability to offer the lessons of decades of experience in ways which are practical to implement and easy to absorb This book is comprehensive offering both high level concept and lots of important details on the kinds of things that differentiate the successful coaching professional from the crowd Phil Hayes Chairman Management Futures UK Another great book from Jenny Rogers As always with Jenny s books a new edition does not simply mean a few typos corrected and a couple of new references Jane Cook Managing Director Linden Learning UK In a marketplace crowded with quick fixes and unrealistic promises this book is a breath of fresh air Leni Wildflower PhD PCC Knowledge Based Coaching in the Workplace Fielding Graduate University USA This book is a must read for anyone who wants to earn a living through coaching Susan Binnersley MD h2h resources limited UK This is a book that challenges and inspires and you will find yourself recommending it to other people who may not even be coaches Margaret Kelly Executive Coach Margaret Kelly Consulting UK Ireland This book is an obvious must for anybody who wants to build a coaching business But I would also recommend this inspiring and comprehensive book to anybody who thinks of different options in their professional life Dorota Pora ka Vice President of the Board DORADCA Consultants Ltd Poland I strongly recommend this book Ana Oliveira Pinto Executive Coach Portugal This book is a must for coaches wanting business success Jacqui Harper INSEAD lecturer Communication Coach Author Speaker A must read for anyone wanting to build a coaching business Mark Wakefield Director Vogel Wakefield the counter consultancy UK A clear systematic and down to earth primer on how to start build and maintain a professional coaching business Clare Brigstocke Executive Coach Lateralshift Jenny Rogers earlier Developing a Coaching Business has been a mainstay for Meyler Campbell Graduates for years but this new version is even better Daniel Burke Chairman Meyler Campbell A Coach's Guide to Emotional

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