

Tata Steel Ltd

Raise estimates & PT as Europe continues to pick up, while India stabilizes; Could be PCF positive in FY15E

TATA's leverage to a European recovery goes beyond steel EBITDA/T, in our view. Reported EBITDA could improve sharply in two other scenarios, and the higher EBITDA from Europe would likely result in TATA being PCF positive in FY15E (even as we hold in expectation of ~Rs130bn and no asset sales). Stronger equity markets in Europe combined with higher interest rates should also lead to a better position relative Street dollars. We increase TATA Europe EBITDA for FY15E to ~\$700m (EBITDA/T ~\$11/T) from ~\$600m earlier. We see large upside risks to our European estimates, if a) current spreads were to narrow for the full year, and b) if long product demand recovery starts in Q1'16E. We raise our PT to Rs250 (based on FY15 EBITDA).

- Even if current spreads do not narrow, there is significant upside to our TATA Europe estimates. January was a unique month, as the value that spreads widened materially in Europe as steel prices increased, even as raw material prices were falling. We do not expect this to continue, but we see upside risks to our estimates, primarily driven by demand, particularly Long steel. TATA has mothballed capacity in Long steel in UK, and continued demand revival of these capacities could drive significant upside to our Street-high estimates. Every ~100T increase in EBITDA effectively adds ~\$0.4 to our PT.
- India should remain steady, we see little risk of any disruption from Bhilai Commission. We do not see any disruption to TATA's iron ore operations. Our average discounts are not building in a big domestic recovery and hence we expect discount to import parity price to remain, though narrow. While there are worries about a steep iron ore price fall as IOC driving global HRC steel prices below \$100/T, we would highlight that a) weaker D-OX remains supportive for local prices, and b) there is upside risk to ~~FFR&P~~ demand estimates.
- Even with Rs130bn capex estimates, TATA could turn PCF positive. We are not building in asset sales and the group investment and Dividend Pay are embedded options, values in the balance sheet which could be monetized if required. We do not give any value to them.
- What to expect in earnings on Feb 12: We expect consolidated EBITDA of Rs267bn, 1% company coupled consensus of Rs277bn while our TATA Europe EBITDA/T is at ~\$11.5/T consensus at ~\$10/T.
- Remains OW: TATA remains the most levered stock in any European recovery and we believe a recovery is NOT yet priced into the stock.

Tata Steel Ltd (BSE: 512, Bloomberg: TATA.BE)

Rs in bn, year ended Mar	2014	2015	2016E	2017E	2018E
Net Sales (Rs bn)	1,209	1,307	1,389	1,482	1,524
Net Profit (Rs bn)	52	72	58	58	78
EPS (Rs)	9.48	12.9	10.07	10.88	14.73
Net Profit growth (%)	(1.8%)	(28.7%)	(14.8%)	72.8%	29.8%
ROE	12.9%	(7.2%)	8.8%	10.0%	16.1%
ROA	7.6	1.6	1.8	2.7	5.1
PMV (x)	0.9	1.0	1.0	0.9	0.8
EV/EBITDA (x)	6.7	7.6	6.2	6.1	6.1

Source: Company data, Bloomberg, J.P. Morgan estimates

See page 13 for analyst certification and important disclosures, including non-US analyst disclosures.

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Overweight

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Previous Rs220.00

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Prakash Parashar, CFA, FRM

(91) 22 4 67 0000

prakash.p@jpmorgan.com

Bloomberg: Prakash Parashar +9122

J.P. Morgan India Private Limited

Devesh S. Marchandani, CFA

(91) 22 4 67 0000

devesh.m@jpmorgan.com

J.P. Morgan India Private Limited

Neha Mangrulkar

(91) 22 4 67 0000

neha.m@jpmorgan.com

J.P. Morgan India Private Limited

Sunil Kang

(91) 22 4 67 0000

sunil.k@jpmorgan.com

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Table of Contents How To Write Equity Research Report

1. Understanding the eBook How To Write Equity Research Report
 - The Rise of Digital Reading How To Write Equity Research Report
 - Advantages of eBooks Over Traditional Books
2. Identifying How To Write Equity Research Report
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an How To Write Equity Research Report
 - User-Friendly Interface
4. Exploring eBook Recommendations from How To Write Equity Research Report

- Personalized Recommendations
- How To Write Equity Research Report User Reviews and Ratings
- How To Write Equity Research Report and Bestseller Lists
- 5. Accessing How To Write Equity Research Report Free and Paid eBooks
 - How To Write Equity Research Report Public Domain eBooks
 - How To Write Equity Research Report eBook Subscription Services
 - How To Write Equity Research Report Budget-Friendly Options
- 6. Navigating How To Write Equity Research Report eBook Formats
 - ePub, PDF, MOBI, and More
 - How To Write Equity Research Report Compatibility with Devices
 - How To Write Equity Research Report Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of How To Write Equity Research Report
 - Highlighting and Note-Taking How To Write Equity Research Report
 - Interactive Elements How To Write Equity Research Report
- 8. Staying Engaged with How To Write Equity Research Report
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers How To Write Equity Research Report
- 9. Balancing eBooks and Physical Books How To Write Equity Research Report
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection How To Write Equity Research Report
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine How To Write Equity Research Report
 - Setting Reading Goals How To Write Equity Research Report
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of How To Write Equity Research Report

- Fact-Checking eBook Content of How To Write Equity Research Report
- Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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