



## THE SIMPLE 5 STEP BUSINESS PLAN FOR STARTUPS

**Step 1:** Start with your bio

- Make sure you BRAG!!!!
- Show any biz experience

**Step 2:** Scope out your competitors

- What are they doing great
- What are they doing terrible

**Step 3:** Target your price point

- Is it above / below market?
- Room for specials / discounts?

**Step 4:** List your costs

- Room for improvement?
- Low enough for healthy margins?

**Step 5:** Find the "easy" answers

- Internet search for any unknowns

# How To Write A Business Plan

**Rachel S Tattersall**



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