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estate aspirations The Homeseller's Kit Edith Lank, 1992 In today's difficult real estate market experienced practical advice is hard to find but that is exactly what Edith Lank supplies as she tells how to sell a home for the most money and with the fewest headaches The author applies her wit and rare good sense to every aspect of the selling process She guides the prospective home seller through such questions as Whether to stay or sell how much to ask what to do to prepare the home for sale when to use an agent and is the buyer capable The book s many charts tables and checklists help the first time seller get organized It includes changes in Fair Housing and Human Rights laws new FHA VA mortgage regulations up to date tax saving strategies and new material on buyer brokers and subagencies South Carolina Real Estate Dianna Wilson Brouthers, Eleanor Lightsey-O'Key, 2002 Study Guide for Modern Real Estate Practice Filmore Galaty, Fillmore Galaty, Wellington J. Allaway, 2001-05-17 The Study Guide for Modern Real Estate Practice 15th Edition provides an interactive study tool geared for use with Modern Real Estate Practice a best selling principles text It highlights the key points and issues for students With hundreds of questions and answers the Study Guide reinforces key concepts and provides an alternative source for review while students work with their new textbook The Cumulative Book Index ,1999

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