

	A	B	C	D	E	F	G	H
1								
2	Year	Quarter	Sales	Moving Average (4)	Centred Moving Average	Trend	Seasonality	Sales (projection)
3	2015	1	\$183.00			\$195.65	-\$12.65	\$178.35
4		2	\$228.00			\$210.48	\$17.52	\$227.68
5		3	\$251.00	\$220.75	\$226.88	\$225.31	\$25.69	\$246.68
6		4	\$221.00	\$233.00	\$240.13	\$240.14	-\$19.14	\$220.35
7	2016	5	\$232.00	\$247.25	\$254.00	\$254.97	-\$22.97	\$237.67
8		6	\$285.00	\$260.75	\$268.25	\$269.80	\$15.20	\$287.00
9		7	\$305.00	\$275.75	\$284.00	\$284.63	\$20.37	\$306.00
10		8	\$281.00	\$292.25	\$300.13	\$299.46	-\$18.46	\$279.67
11	2017	9	\$298.00	\$308.00	\$315.13	\$314.29	-\$16.29	\$296.99
12		10	\$348.00	\$322.25	\$329.25	\$329.13	\$18.88	\$346.32
13		11	\$362.00	\$336.25	\$342.63	\$343.96	\$18.04	\$365.32
14		12	\$337.00	\$349.00	\$349.00	\$358.79	-\$21.79	\$338.99
15	2018	13				\$373.62	0	\$356.31
16		14				\$388.45	0	\$405.64
17		15				\$403.28	0	\$424.64
18		16				\$418.11	0	\$398.31
19	2019	17				\$432.94	0	\$415.63
20		18				\$447.77	0	\$464.96
21		19				\$462.60	0	\$483.96
22		20				\$477.43	0	\$457.63
23								

How To Do The Sales Report Writing Projections

Ensheng Dong



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In a digital era where connections and knowledge reign supreme, the enchanting power of language has been apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**How To Do The Sales Report Writing Projections**," compiled by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound impact on our existence. Throughout this critique, we shall delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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