

WORK YOUR PLAN

Today's Date 5/4	WEDNESDAY	My Shift 3-9
To Do & Appointments		
✓ Dentist appt. 10am - Dr. Kruger		
✓ UC - Barry Thomas (pg. 18)		
✓ UC - Rebecca Smith (pg. 18)		
✓ SC - Tina Toomey		
✓ SC - Bob Kramer		
✓ BB appt. 4:15pm - Elton Allen (pg. 18)		
✓ SC - Elton Allen SOLD Show N/A		
✓ RE appt. 7:15pm - Tom Davis (pg. 19)		
✓ Practice referral script 3x		
✓ Work out 8:00am		
To Do Today (or When Completed)		
✓ "Good Morning" Post Through The Door	✓ Daily Personal Training 20 minutes of Product Knowledge	✓ Update Today's Business in Weekly Summary
✓ Log Customer Follow-Up Calls	✓ Log Sales Follow-Up Calls	✓ Complete My "To Do" for Tomorrow

DAILY PLANNER

Today's Date 5/5	THURSDAY	My Shift 9-3
To Do & Appointments		
✓ UC - Fay Bakerville (pg. 19)		
✓ UC - Tom Davis (pg. 19)		
✓ SC - Susan Sigley		
✓ SC - Steve Shoreki		
✓ Practice referral script 3x		
✓ Sales Meeting 8:00am		
To Do Today (or When Completed)		
✓ "Good Morning" Post Through The Door	✓ Daily Personal Training 20 minutes of Product Knowledge	✓ Update Today's Business in Weekly Summary
✓ Log Customer Follow-Up Calls	✓ Log Sales Follow-Up Calls	✓ Complete My "To Do" for Tomorrow

Today's Date 5/8	SUNDAY	My Shift OFF
To Do & Appointments		
✓ Jet ski w/Jan at Lake Arrowhead		
<div style="border: 1px solid black; padding: 5px; margin: 10px auto; width: 150px;"> TIP: Mark your days off in the summary report </div>		

	SUMMARY WEEK 1							WEEK	MONTH
Opportunities	M	T	W	T	F	S	S		
On The Lot									
# Leads (week 1)		0	1	3	3	2	0	9	9
# Phone Appt Shows		F				1	F	1	1
# Internet Lead/Prospects									
# C&S Prospects									
# Dealership Customers									
# Repeat Customers			1					1	1
# Referral Customers			1			1		2	2
# Site Visits									
# Trials Taken			3	3	3	4		13	13
Total Contacts									
Activities									
# Press 1-Demos			2	1	2	4		9	9
# Write-Ups			1	1	1	2		5	5
# Outgoing Calls			4	8	7	4		23	23
# Mail Calls			7	10	5			22	22
Results									
# Deliveries			1			1		2	2
\$ Earned			750			746		1496	1464
Insurance Call Activities									
# Incoming Calls				2		1		3	3
# Phone Appts						1		1	1
# Phone Appt Shows						1		1	1
# Sales to Shows									

See the "Monthly Planning Guide" Chapters 2, 3, 6, 7 & 12 on JVTPN.

Transfer these totals to your Monthly Progress Report on Page 40

Joe Verde Monthly Planning Guide

Hussin A.Rothana



Joe Verde Monthly Planning Guide:

Unveiling the Magic of Words: A Review of "**Joe Verde Monthly Planning Guide**"

In a global defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their power to kindle emotions, provoke contemplation, and ignite transformative change is really awe-inspiring. Enter the realm of "**Joe Verde Monthly Planning Guide**," a mesmerizing literary masterpiece penned by way of a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound impact on the souls of its readers.

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