

# Marketing & Communication des Associations

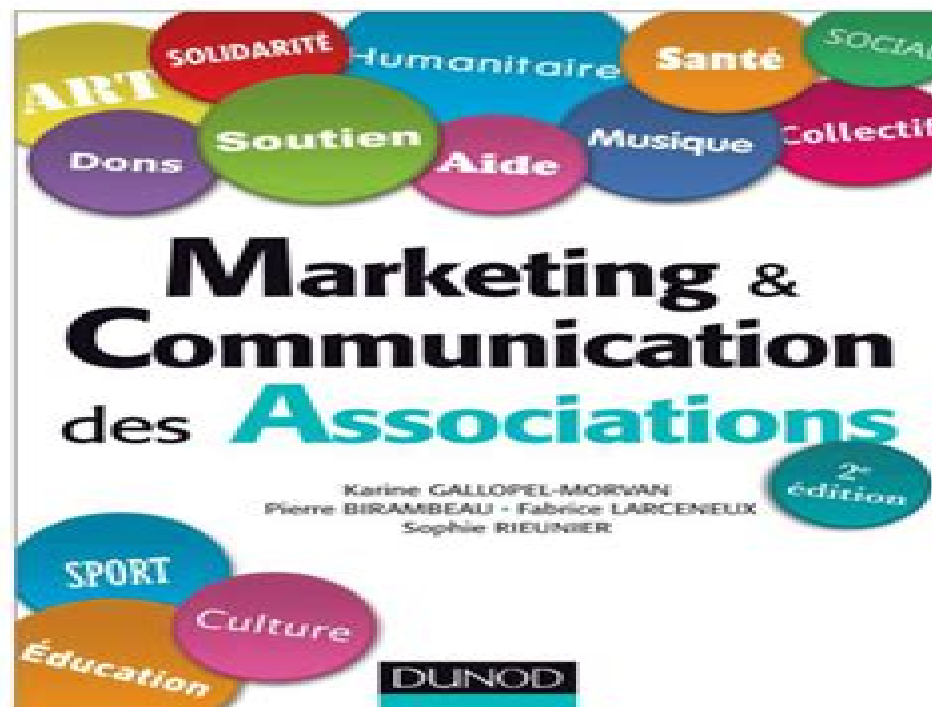
Comment faire connaître une association, qu'elle soit petite, moyenne ou grande ? Comment motiver les bénévoles ? Comment collecter des fonds auprès des particuliers ? Comment établir des partenariats avec les entreprises ? Comment mener des campagnes de communication efficaces ? Qu'a changé Internet dans la communication des associations ?

Cette 2e édition, enrichie de nouveaux exemples, présente l'ensemble des outils marketing et de communication pour professionnaliser une association, lui permettre d'atteindre ses objectifs et de se développer dans le temps.

Ouvrage de référence écrit par des spécialistes du secteur, il est fondé sur les recherches récentes en management associatif, ainsi que sur les retours d'expériences de nombreux acteurs du domaine. Il s'adresse à toutes les personnes impliquées dans le milieu associatif (managers d'associations, bénévoles, prestataires de services, entreprises mécènes...) et aux étudiants qui souhaitent se spécialiser dans le domaine.

## Les +

- Plus de 70 interviews d'acteurs du secteur associatif et la synthèse de nombreuses recherches académiques.
- L'impact d'Internet sur la communication et la collecte de fonds des associations.
- De nouvelles campagnes de communication analysées en détail.



Karine GALLOPEL-MORVAN  
Pierre BIRAMBEAU - Fabrice LARCENEUX  
Sophie RIEUNIER

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## Les actus



du savoir



# Marketing Et Communication Des Associations

## Marketing Communication

**Mike Jess**



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