

Sassy

Sassy, a partnership between fashion designers, produces clothes for teenagers. Capacity utilization is very high. The partners are considering some strategic changes. After conducting research, they presented three options and outlined the costs and expected revenue. They also predicted that the economy would either improve or stay the same. The probability of the economy staying the same is 0.3.

The options, costs and expected revenue are given below:

Table 1: Information relating to the three strategic options for change.

Options	Costs	Expected revenue
Option 1: Increase production capacity	\$200 000	\$300 000 (economy improves) \$250 000 (economy stays the same)
Option 2: Dissolve the partnership and sell Sassy's brand name to a competitor	Not applicable	\$150 000
Option 3: Become a private limited company and: (a) Stay with the current product range and production level OR (b) Develop a new product range of children's clothes.	\$150 000 (legal costs) No additional costs \$170 000 additional cost	Not applicable \$220 000 (economy improves) \$170 000 (economy stays the same) \$550 000 (economy improves) \$450 000 (economy stays the same)

(a) Describe one disadvantage for an organization of operating at high-capacity utilization.

[2]

(b) Construct a fully labelled decision tree and identify the best option for Sassy (show all your working). [6]

(c) Explain one limitation for Sassy of using a decision tree as a planning tool. [2]

Ib Business And Management Past Papers 2009

**Moshe Banai, Abraham Stefanidis, Jean
J. Boddewyn**



Ib Business And Management Past Papers 2009:

Business Management for the IB Diploma Coursebook Peter Stimpson,Alex Smith,2015-03-05 Designed for class use and independent study this coursebook is tailored to the thematic requirements and assessment objectives of the IB syllabus It features the following topics business organisation and environment human resources accounts and finance marketing operations management and business strategy

The Past, Present and Future of International Business and Management Timothy Devinney,Torben Pedersen,Laszlo Tihanyi,2010-07-27 A volume that concentrates on the substantive gaps in the IB IM field and addresses whether these gaps are resolvable with the theoretical and methodological toolkit

Business Management for the IB Diploma Exam Preparation Guide Alex Smith,2017-03-23 A comprehensive second edition of Business Management for the IB Diploma revised for first teaching in 2014

Rethinking the Case Study in International Business and Management Research Rebecca Marschan-Piekkari,Catherine Welch,2011-01-01 This important and original book places the case study in international business research in its historical context critically evaluates current case study practices in the field and proposes a more pluralistic future for case research within international business and international management research While the case study is the most popular qualitative research strategy in the field only a narrow selection of possible approaches is currently used IB and IM researchers typically rely on a case study approach that could be characterized as qualitative positivism The editors and contributors look beyond this disciplinary convention and encourage greater pluralism in IB and IM case research Their key argument is that increased awareness of prevailing disciplinary conventions and their limitations increases the potential for methodological innovation and versatility in case research The contributions provide critical novel and innovative perspectives on the case study in IB and IM research The book offers inspiration to case authors and an authoritative methodological reference for those publishing and reviewing case research It will also be highly regarded by postgraduate and doctoral students in IB and IM as well as both qualitative and quantitative researchers in the field

Smart Leadership - Wise Leadership Christopher Steed,2017-07-14 There is a strong link between organisational culture and profit after all a happy workforce is a productive workforce Yet a culture of inertia rather than innovation prevails in many organisations Wise leaders however know how to work with the grain of human value and worth harnessing it so as to add shared value both for the organisation and for the good of society So how can astute leaders set the right conditions for creativity and cultivate non economic goods such as time and relationships that make for a happy effective workforce The author proposes the notion of organisational culture as environments of value wherein inner value translated into external value is embedded within the triple bottom line and indeed an awareness of how an organisation is like a force field it exercises power and leaves a footprint This construct informs the emerging concept of Shared Value as requiring five literacies about Shareholder value and return for risk Value for the social environment linked to respect for the natural environment Inner value of those in the enterprise which when unlocked releases energies and

adds value Nurture of non quantifiable qualities that promote human flourishing Understandings of how power relations distort the way organisations operate He clearly signposts the link between promoting an environment of value within which these literacies flourish and the added value for the organisation arising from such a culture *Philosophy of Science and Meta-Knowledge in International Business and Management* Timothy M. Devinney, Torben Pedersen, Laszlo Tihanyi, 2013-06-25 This volume explores major issues and concepts in the field of international business and management and asks the question What is it that we know It examines key topics such as multinational enterprise and strategic management theory post merger integration internalizing firms and the strategy performance relationship *The Routledge Companion to the Geography of International Business* Gary Cook, Jennifer Johns, Frank McDonald, Jonathan Beaverstock, Naresh Pandit, 2018-05-08 The fields of Economic Geography and International Business share an interest in the same phenomena whilst each provides both a differing perspective and different research methods in attempting to understand those phenomena The Routledge Companion to the Geography of International Business explores the nature and scope of inter disciplinary work between Economic Geography and International Business in explaining the central issues in the international economy Contributions written by leading specialists in each field including some chapters written by inter disciplinary teams focus on the nature of multinational firms and their strategies where they choose to locate their activities how they create and manage international networks and the key relationships between multinationals and the places where they place their operations Topics covered include the internationalisation of service industries the influence of location on the competitiveness of firms and the economic dynamism of regions and where economic activity takes place and how knowledge goods and services flow between locations The book examines the areas for fruitful inter disciplinary work between International Business and Economic Geography and sets out a road map for future joint research and is an essential resource for students and practitioners of International Business and Economic Development **Socially Responsible International Business** Leonidas C. Leonidou, Constantine S. Katsikeas, Saeed Samiee, Constantinos N. Leonidou, 2019 Acting in a socially responsible manner has become a crucial success factor for many international firms due to the highly complex competitive and volatile global environment in which they operate This book will contribute new ideas contemporary knowledge and original research to the area of socially responsible international business and offers challenging directions for future research Topic covered range from global environmental influences on acting in a socially responsible way foreign buyer reactions to responsible business and international market targeting to development of socially responsible international business strategies **Water Scarcity, Climate Change and Conflict in the Middle East** Christopher Ward, Sandra Ruckstuhl, 2017-06-30 The countries that make up the MENA region display wide diversity One of the poorest countries in the world sits alongside two of the wealthiest whilst the region s natural resources range from immeasurable oil and gas reserves to some of the scantiest natural endowments anywhere in the world Yet through this

diversity runs a common thread water scarcity Now through the impact of human development and climate change the water resource itself is changing bringing new risks and increasing the vulnerability of all those dependent on water Chris Ward and Sandra Ruckstuhl assess the increased challenges now facing the countries of the region placing particular emphasis on water scarcity and the resultant risks to livelihoods food security and the environment They evaluate the risks and reality of climate change in the region and offer an assessment of the vulnerability of agriculture and livelihoods In a final section they explore the options for responding to the new challenges including policy institutional economic and technical measures

Technological Solutions for Modern Logistics and Supply Chain Management Luo, ZongWei,2013-01-31 Technological Solutions for Modern Logistics and Supply Chain Management highlights theories and technological growth in applied research as well as advances in logistics supply chains and industry experiences Aiming to enhance the expansions made towards an efficient and sustainable economy this book is essential for providing researchers practitioners and academicians with insight into a wide range of topics *The Military Covenant* Sarah Ingham,2016-03-03 The Military Covenant states that in exchange for their military service and their willingness to make the ultimate sacrifice soldiers should receive the nation's support Exploring the concept's invention by the Army in the late 1990s its migration to the civilian sphere from 2006 and its subsequent entrenchment in public policy Ingham seeks to understand the Covenant's progress from the esoteric confines of Army doctrine to national recognition Drawing on interviews with senior commanders policy makers and representatives of Forces charities this study highlights how the Army deployed the Military Covenant to convey the pressure on the institution caused by the concurrent combat operations in Iraq and Afghanistan While achieving a better deal for soldiers whose sacrifice became all too apparent the Military Covenant licensed unprecedented incursion into politics by senior commanders enabling them to outmanoeuvre the Blair Brown governments and to challenge the existing norms within Britain's civil military relationship As British Forces prepare to leave Afghanistan this study considers the value Britain accords to military service and whether civilian society will continue to uphold its Covenant with those who have served the nation **The New Post-oil Arab Gulf** Zeinab Karake-Shalhoub,David Weir,2012-01-30 The sharp increase in oil revenues since 2002 has left the Arab Gulf States with billions of petro dollars But how will these countries fare in the post oil era The rulers of these states are taking serious measures to ensure the survival of their economies and indeed their regimes in a world with scarce mineral resources This volume explores the extent to which these countries have been and will be able to prepare for the future by transforming themselves into serious international destinations for tourism finance healthcare and education It also considers the implications of failure for the future survival of their regimes This study will provide food for thought for academics policy makers and general readers

Covid-19 and International Business Marin A Marinov,Svetla T Marinova,2020-12-21 The Covid 19 pandemic has induced a crisis grasping the world abruptly simultaneously and swiftly As a critical juncture it ignited a change of era for international business This book illustrates how

governments have dealt with the pandemic and the consequent impacts on international business. It also explores the disrupted operations and responses of businesses as their worldwide interconnectivity has been seriously threatened. The book discourses multidirectional aspects of the effects of Covid 19 on international business ranging from the juxtaposing forces disrupting globalization and installing a change of era through decoupling of technological production and knowledge flows to its stimulating aspects to the strategic response on business industry and state level. The book contains thirty chapters that offer a multidimensional interpretation of impacts of Covid 19 on international business theory and practice. Employing the latest state of knowledge on the topic, the book is aimed at international business audience: scholars, students, and managers who need to understand better the nature, scope, and scale of the impacts of the pandemic on international business.

The Routledge Companion to International Management Education Denise Tsang, Hamid H. Kazeroony, Guy Ellis, 2013-06-19

Crises and scandals in the world of international management have brought a new spotlight onto how the subject is taught, studied, and understood. There has been a plethora of literature on international management, but a lack of focus on how international management education (IME) can be shaped to respond to existing and future global business challenges. The Routledge Companion to International Management Education gathers together contributors from academia, industry, and university administration involved in IME to introduce the domain of IME, describe the emerging state in new geographical areas, discuss the major issues and debates revolving around IME, explore the linkage of technology and international management, and shed light on the future of IME. The diverse background of the contributors provides a global perspective that challenges the dominant Anglo-American view with up-to-date specific insights originating from their indigenous viewpoints, which has often been neglected and inadequately covered. The volume answers important questions such as: Do we need a vision in IME? What is the current state of IME? How has IME grown in emerging market segments? What roles does technology play in its recent development? The volume provides thought-provoking reading for educators, administrators, policy makers, human resources professionals, and researchers. It will also give future international management students a glimpse of IME from a global inside-out perspective.

Managing Water Under Uncertainty and Risk: United Nations World Water Development Report #4 (3 Vols.) UNESCO, 2012-01-01

Released every three years since March 2003, the United Nations World Water Development Report (WWDR) is a flagship UN Water report published by UNESCO. It has become the voice of the United Nations system in terms of the state, use, and management of the world's freshwater resources. The report is primarily targeted at national decision makers and water resource managers but is also aimed at educating and informing a broader audience from governments to the private sector and civil society. It underlines the important roles water plays in all social, economic, and environmental decisions, highlighting policy implications across various sectors from local and municipal to regional and international levels. Similarly to the first two editions, this report includes a comprehensive and up-to-date assessment of several key challenge areas such as water for food, energy, and human health.

and governance challenges such as institutional reform knowledge and capacity building and financing each produced by individual UN agencies

Encyclopedia of New Venture Management Matthew R. Marvel, 2012-05-01 New venture management requires all the skills obtained within the typical MBA program and then some While those entering traditional management positions within established companies might expect to find established customers a degree of predictability formalized procedures and earnings that may be taken more or less for granted new ventures often are launched into highly dynamic environments characterized by rapid technological change inherent unpredictability and an uncertain cash flow Such ventures often require rapid growth to succeed While new ventures offer those who initiate them a high degree of independence excitement and potential for great reward they also bring high risk stress and greater potential for failure Thus it takes a special set of skills techniques and temperament to succeed These skills along with the potential risks and rewards and environmental settings and characteristics are explored in the *Encyclopedia of New Venture Management* Features Benefits 150 carefully selected signed entries each with Cross References and Further Readings are organized in A to Z fashion to give students easy access to the full range of topics in new venture management A thematic Reader's Guide in the front matter groups related entries by broad topical and thematic areas to make it easy for users to find related entries at a glance with themes that include Entrepreneurial Decision Making Corporate Entrepreneurship Entrepreneurial Marketing Leadership Human Resources Financing Development and more In the electronic version the Reader's Guide combines with a detailed Index and the Cross References to provide users with robust search and browse capacities A Chronology in the back matter helps students put individual events into broader historical context A Glossary provides students with concise definitions to key terms in the field A Resource Guide to classic books journals and web sites along with the Further Readings accompanying each entry helps guide students to further resources for their research journeys An appendix includes the report *The State of Small Business*

Rethinking Public Strategy Sean Lusk, Nick Birks, 2014-07-23 Strategy is vital to effective and efficient public service delivery as well as successful governance and leadership This new text provides a concise yet systematic overview of the achievements downfalls and complexities of public strategy in today's globalized and often market driven world It describes the place of strategy in civic societies whose citizens are more interconnected and vocal than ever It shows that successful strategic planning goes well beyond problem solving to developing adaptable plans that can evolve as requirements and circumstances change And it explains why muddling through simply won't work Emphasizing the importance of applying a variety of techniques to the process of strategy creation *Rethinking Public Strategy* reassesses the key factors that can deliver significant improvements in public services and build public value It looks at why public strategy is distinctive as well as the principles it has in common with the corporate domain This text includes numerous case studies from around the globe from South Africa to Singapore the USA to Germany and from China to the Czech Republic that ground the exposition in real experience Based on state of the art research by two expert

practitioners in the field it offers an essential guide to the art of strategy in the contemporary public sector and encourages readers to evaluate critically the various approaches to strategy **International Business Research** Moshe

Banai, Abraham Stefanidis, Jean J. Boddewyn, 2024-02-01 Drawing on contributions from nine prominent scholars the book reflects on global aspects of research in work employment leadership management and business It follows current trends in global business research and recommends directions for closing the gaps between theory and practice for the benefit of executives in multinational corporations academics and international transients Work and employment remain important and a core part of life giving not only a sense of purpose routine and meaning but also independence and the ability to connect and contribute to the lives of others and society Leadership styles and management behaviors in earlier multi country studies did not demonstrate significant associative patterns regarding interpersonal leadership in different countries and the use of mainstream single country leadership meta categories was invalidated Thus future studies of leadership should focus on investigating interpersonal leadership across national borders in combination with contemporary trends such as distance leadership global virtual teams and intersectionality As more and more people seek employment across borders various types of sojourners specifically millions of low status international workers with some few exceptions have largely been ignored by scholars who study international mobility This failure adds to the research practice gap between scholars who investigate and the practitioners who manage sojourners of all status levels This book will appeal to scholars in leadership management international business cultural studies and to practicing managers The chapters in this book were originally published in International Studies of Management Organization **Business and Management Practices in Greece** R. Prouska, M.

Kapsali, 2011-05-11 A comprehensive picture of the Greek business system and management practices placed in a comparative context The editors bring together knowledge from contemporary research in a comprehensive analytical and comparative way that enables readers to see the Greek system in a holistic way [A Research Agenda for International Business and Management](#) Ödül Bozkurt, Mike Geppert, 2021-06-25 This insightful Research Agenda provides reflections on the state of the international business and management discipline and also highlights important future topics for research as well as sharing a range of thought provoking ideas on key subjects from externalization theory to emerging market economies to societal crises and modern slavery

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