

Question 7

Write short notes on:

- (a) Skimming pricing. [5]
- (b) Any two P's of marketing. [5]
- (c) The importance of Human Resources in a commercial organization. [5]

Question 8

- (a) Mention *one* safe mode of money transfer. Why do you consider it a safe mode? [5]
- (b) State Money Measurement Principles of accounting and explain. [5]
- (c) Enumerate any *five* rights available to the consumers. [5]

Question 9

Dabur took the following steps in the beginning of this century to widen its consumer base. It expanded to cover International markets and within India, it focused on regions like southern India. It repositioned itself as a FMCG (Fast Moving Consumer Goods) company, offering a wide range of herbal products, thereby moving away from its earlier image of an Ayurvedic Medicine Manufacturer. The company began offering new products and changed packaging. It also introduced new advertisements featuring Bollywood stars and sports persons. It moved away from the umbrella branding strategy and went in for individual branding. Dabur even re-designed its old logo.

- (a) Name branding strategies referred to in the case study and explain them. [5]
- (b) To boost company sales and profit, identify the elements of marketing mix and explain. [5]
- (c) Dabur is in which stage of the Product Life Cycle. Discuss. [5]

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I.C.S.E. Commercial Applications for Class X Dr. C. B. Gupta, Goyal Brothers Prakashan, 2019-10-07 Goyal Brothers Prakashan *ICSE Commercial Applications for Class X (A.Y. 2023-24)* Onward Dr. C.B. Gupta, 2023-05-20 The book I C S E Commercial Applications for Class X has been thoroughly revised and upgraded according to the latest syllabus prescribed by the Council for Indian School Certificate Examination New Delhi for the I C S E examinations The focus of this paper is on application of basic concept and techniques The aims of this paper are as follows 1 To develop in students a perceptive sensitive and critical response to the role of business in a simple way 2 To develop in students an analytical ability to balance the demands of social and business parameters with individual aspirations 3 To help in creating an appreciation for the diverse roles of both the entrepreneur and the professional manager 4 To develop an ability to work in and through teams 5 To provide appropriate knowledge and skills as a basis for further study and work I am sure the book would prove useful to the concerned students The book is written in a simple and lucid style A large number of examples and illustrations are given to facilitate understanding Question bank is given at the end of each chapter Assignments and case studies are given to enable the students to score well in internal assessment ICSE Specimen Question Paper Solved is given at the end of book Solved ICSE Past Years Examination Question Papers can also be accessed through given QR Codes Suggestions for improvement of the book are most welcome and shall be gratefully acknowledged Dr C B Gupta *Oswaal ICSE Question Bank SOLVED PAPERS | Class 10 | Commercial Application| For Exam 2024-25* Oswaal Editorial Board, 2024-04-01 Description of the Product 100% Updated with Latest Syllabus Questions Typologies We have got you covered with the latest and 100% updated curriculum Crisp Revision with Topic wise Revision Notes Smart Mind Maps Study smart not hard Extensive Practice with 700 Questions Self Assessment Papers To give you 700 chances to become a champ Concept Clarity with 500 Concepts Concept Videos For you to learn the cool way with videos and mind blowing concepts 100% Exam Readiness with Expert Answering Tips Suggestions for Students For you to be on the cutting edge of the coolest educational trends **Arun Deep's 10 Years Solved Papers For ICSE Class 10 Exam 2023 - Comprehensive Handbook Of 15 Subjects - Year-Wise Board Solved Question Papers, Revised Syllabus 2023** Panel of Authors, Easy Quick and Concise Revision with Arun Deep's 10 Years Solved Papers for ICSE Class 10 Board Examinations 2023 Our Handbook consists of Solved Papers for total 15 Subjects including English I English II Physics Chemistry Biology History Civics Geography Mathematics Hindi Computer Application Economics Economic Applications Commercial Studies Commercial Applications and Physical Education **Oswaal ICSE Question Bank SOLVED PAPERS | Class 10 | Economic Application | For Exam 2024-25** Oswaal Editorial Board, 2024-04-01 Description of the Product 100% Updated with Latest Syllabus Questions Typologies We have got you covered with the latest and 100% updated curriculum Crisp Revision with Topic wise Revision Notes Smart Mind Maps Study smart not hard Extensive Practice with 700 Questions Self Assessment Papers To give you

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