

Chapter 1 Introduction to Services Marketing

GENERAL CONTENT

Multiple Choice Questions

1. There are several reasons why the services sector is increasing in almost all countries around the world. Which is not one of the contributing reasons?
 - a. The knowledge-based industries are growing.
 - b. Countries are less dependent on agriculture.
 - c. Some manufacturing firms are now focusing on marketing services as well.
 - d. The construction and manufacturing industries are booming.
 - e. More companies are outsourcing some of their service components.(d; Moderate; p. 6)
2. Service markets are shaped by all of the following except _____.
 - a. government policies
 - b. social changes
 - c. global economic change
 - d. business trends
 - e. advances in information technology(c; Easy; p. 10)
3. The following are all business trends transforming service markets except _____.
 - a. push to increase shareholder value
 - b. growth of franchising
 - c. new agreements on trade in services
 - d. marketing emphasis by non-profit organizations
 - e. focus on quality and customer satisfaction(c; Moderate; p. 12)
4. The three broad categories of things processed in services are _____, _____, and _____.
 - a. people; physical objects; data
 - b. people; organizations; documents
 - c. people; data; projects
 - d. physical objects; data; documents
 - e. physical objects; organizations(a; Easy; p. 15)

Marketing Essentials Chapter Test

Jim Blythe



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Essentials of Marketing Research Kenneth E. Clow, Karen E. James, 2013-01-09 Essentials of Marketing Research Putting Research into Practice an exciting new practical guide by Kenneth E Clow and Karen E James offers a hands on applied approach to developing the fundamental data analysis skills necessary for making better management decisions using marketing research results Each chapter opens by describing an actual research study related to the chapter content with rich examples of contemporary research practices skillfully drawn from interviews with marketing research

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vestibular bulbs e seminal vesicles 2 testicle

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