

REPORT

New Opportunities Report



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Stage	Opportunity Owner	Account Name	Opportunity Name	Fiscal Period
Prospecting (2)	Mufaddal Ferozporwala	-	Test 123 Test	Q4-2021
	Mufaddal Ferozporwala	Pyramid Construction Inc.	Pyramid Emergency Generators	Q1-2015
Subtotal				
Qualification (4)	Mufaddal Ferozporwala	ABC Account	ABC Account	Q4-2021
	Mufaddal Ferozporwala	Edge Communications	Edge Communications Opp	Q4-2021
	Mufaddal Ferozporwala	Edge Communications	Edge Communications Opp	Q4-2021
	Mufaddal Ferozporwala	Dickenson plc	Dickenson Mobile Generators	Q1-2015
Subtotal				
Needs Analysis (1)	Mufaddal Ferozporwala	EndFrame Corp	EndFrame - J Generatt Diesel	Q3-2021
Subtotal				
Value Proposition (1)	Mufaddal Ferozporwala	Grand Hotels & Resorts Ltd	Grand Hotels Guest Portable Generators	Q2-2015
Subtotal				
Id. Decision Makers (2)	Mufaddal Ferozporwala	Edge Communications	Edge Emergency Generator	Q2-2015
	Mufaddal Ferozporwala	Grand Hotels & Resorts Ltd	Grand Hotels Kitchen Generator	Q1-2015
Subtotal				

Membership Plus Report Module

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