



SECTION - C

Answer any **Six** questions. Each question carries 3 marks.

(6×3=18)

11. What are the objectives of Training?
12. Distinguish between Personal management & HRM?
13. State the need of Job evaluation?
14. What is the importance of Performance Appraisal?
15. Explain the Evolution of HRM.
16. Differentiate between Job Specification & Job Description.
17. What are the challenges of successful HR Planning?
18. What are the factors affecting Recruitment?

SECTION - D

Answer any **Two** questions. Each question carries 8 marks.

(2×8=16)

19. What is Selection & explain the process of Selection?
 20. What are the different techniques of Performance Appraisal?
 21. Explain the process and techniques of Job analysis.
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