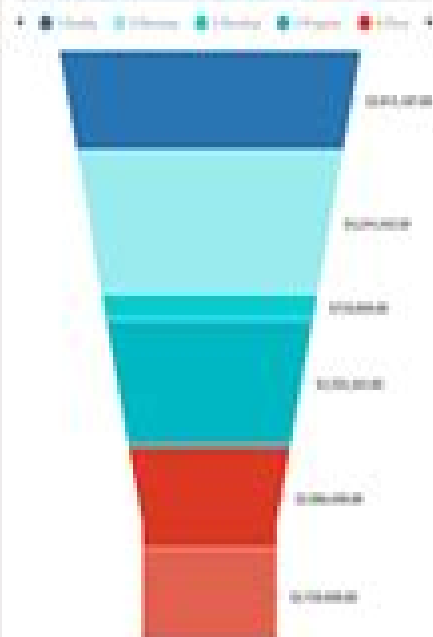




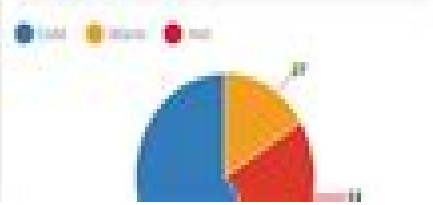
Sales Pipeline



Leads by Source



Leads by Rating



Current ratio

1.35
Goal: 2 (+10.62%)

Gross margin

632.63K

EBIT

1.80K

Cost of goods sold

1.12M

Debt to total assets

0.65

Working capital

1.80K

New business today



Cash today



COST today



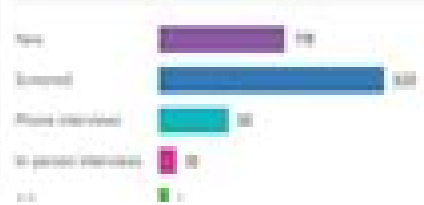
Revenue today



My Open Opportunities by Relationship

Opportunity Name	Relationship	Status	Amount	Next Step	Next Step Due	Next Step Status	Next Step Action
Opportunity 1	Relationship 1	Open	100K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 2	Relationship 2	Open	200K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 3	Relationship 3	Open	300K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 4	Relationship 4	Open	400K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 5	Relationship 5	Open	500K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 6	Relationship 6	Open	600K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 7	Relationship 7	Open	700K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 8	Relationship 8	Open	800K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 9	Relationship 9	Open	900K	Next Step	10/10/2020	Open	Next Step Action
Opportunity 10	Relationship 10	Open	1000K	Next Step	10/10/2020	Open	Next Step Action

Candidates pipeline



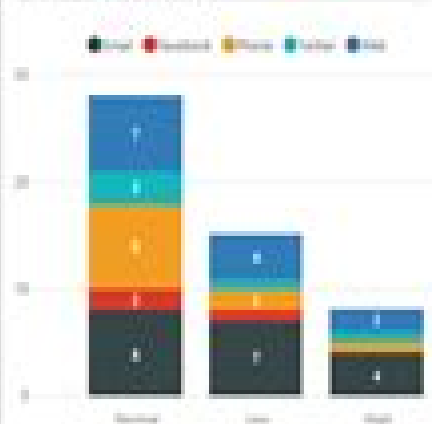
Jobs with new applicants

12

Jobs with no applicants

9
Less than 1 days

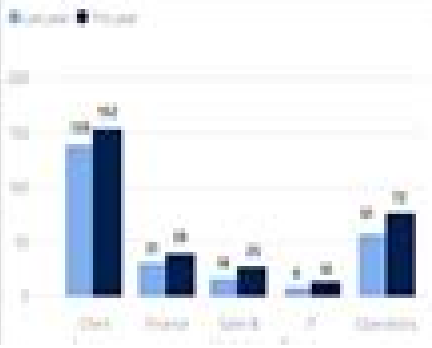
Customer Cases by Origin



Service Cases by Origin



Headcount



Microsoft Dynamics User Guide

Pathik Rawal, Pryank Rohilla



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Microsoft Crm 4.0 User Handbook Stamati Crook,2008-08-01 The Microsoft CRM 4 0 User Handbook is for people using and evaluating Microsoft CRM A lot of ground is covered with an emphasis on providing a full and concise summary of all the features of CRM rather than a step by step guide You will understand the sales cycle how to run a marketing campaign and how to schedule appointments and service activities The user interface is explored in full detail both from a web browser and from the Outlook client for CRM and you will learn how to run a mail merge to Word and export to Excel Customisation and workflow features are covered from a user point of view and we do not discuss installation or programming issues although the author is a programmer Readers will want to have this book nearby as they explore Microsoft CRM and will keep it handy on their bookshelf as they begin to use CRM to it s full potential

Windows Home Server Users Guide Andrew Edney,2008-03-03 If you re searching for a practical and comprehensive guide to installing configuring and troubleshooting Microsofts Windows Home Server look no further Inside Windows Home Server User s Guide you ll learn how to install configure and use Windows Home Server and understand how to connect to and manage different clients such as Windows XP Windows Vista Windows Media Center and more It s straightforward and easy to understand style will help you maximize all the benefits that Windows Home Server can bring This guide includes the following Step by step instructions for configurations Lots of troubleshooting tips Comprehensive coverage of different clients that can connect to manage and be managed by Windows Home Server Many useful illustrations for a quick to learn approach Packed with handy hints tips and extensive walkthroughs to get you up and running as quickly and painlessly as possible author Andrew Edney is your expert guide to help you get the most out of Windows Home Server

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Springer Handbook of Robotics Bruno Siciliano,Oussama Khatib,2016-07-27 The second edition of this handbook provides a state of the art overview on the various aspects in the rapidly developing field of robotics Reaching for the human frontier robotics is vigorously engaged in the growing challenges of new emerging domains Interacting exploring and working with humans the new generation of robots will increasingly touch people and their lives The credible prospect of practical robots among humans is the result of the scientific endeavour of a half a century of robotic developments that established robotics as a modern scientific discipline The ongoing vibrant expansion and strong growth of the field during the last decade has fueled this second edition of the Springer Handbook of Robotics The first edition of the handbook soon became a landmark in robotics publishing and won the American Association of Publishers PROSE Award for Excellence in Physical Sciences Mathematics as well as the organization s Award for Engineering Technology The second edition of the handbook edited by two internationally renowned scientists with the support of an outstanding team of seven part editors and more than 200 authors continues to be an authoritative reference for robotics researchers newcomers to the field and scholars from related disciplines The contents have been restructured to achieve four main objectives the enlargement of foundational topics for robotics the enlightenment of design of various types of robotic systems the extension of the treatment on robots moving in the environment and the enrichment of advanced robotics applications Further to an extensive update fifteen new chapters have been introduced on emerging topics and a new generation of authors have joined the handbook s team A novel addition to the second edition is a comprehensive collection of multimedia references to more than 700 videos which bring valuable insight into the contents The videos can be viewed directly augmented into the text with a smartphone or tablet using a unique and specially designed app Springer Handbook of Robotics Multimedia Extension Portal <http://handbookofrobotics.org>

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guide to integrating the Yammer social network with your company's application ecosystem. By developing custom apps and features on the Yammer platform, you can make your workplace more productive, encourage communication and feedback, and get your colleagues collaborating across a range of platforms including SharePoint, ASP.NET, and Windows Phone. The book begins with an introduction to the development options available, along with guidance on how to set up a Yammer developer account. You'll then take your first step in Yammer integration by building a Yammer feed into a web page or other JavaScript-based client application, before diving into app creation and management on the Yammer platform. The authors provide a deep dive into the Yammer authorization process from client-side and server-side perspectives, and you'll find out how to work closely with Yammer's data streams and its full range of development possibilities using Open Graph and Yammer's REST API. The final chapters cover how to build Yammer integration into standalone applications for SharePoint and Windows Phone 8 with Yammer SDKs. All chapters are illustrated with examples and sample code, and a case study follows the development of a workplace training application as the authors apply each technique, so you can see how to make the most of what Yammer has to offer. What You'll Learn: Why develop on Yammer and what development options are available; How to add a Yammer feed to an HTML-based application using Yammer Embed to bring relevant news and discussions into the contexts where they matter; How to develop custom Yammer features for your SharePoint Office or web applications on the client side with the Yammer JavaScript SDK; How to carry out secure authorization and authentication on Yammer; How to use Yammer Open Graph and REST APIs to post messages, create custom activities, and get data from Yammer-integrated applications; How to work with the Yammer Windows Phone 8 SDK to add Yammer functionality to a Windows Phone 8 application. Who This Book Is For: This book is targeted at developers with a background in .NET/C# development. Readers should be comfortable working with JavaScript. Software architects will also find this book valuable for planning social integration across their companies' business ecosystems. [Microsoft Dynamics CRM 2011 User's Guide](#)

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Hydrodynamics and Transport for Water Quality Modeling James L. Martin,Steven C. McCutcheon,2018-05-04 Hydrodynamics and Transport for Water Quality Modeling presents a complete overview of current methods used to describe or predict transport in aquatic systems with special emphasis on water quality modeling The book features detailed descriptions of each method supported by sample applications and case studies drawn from the authors' years of experience in the field Each chapter examines a variety of modeling approaches from simple to complex This unique text reference offers a wealth of information previously unavailable from a single source The book begins with an overview of basic principles and an introduction to the measurement and analysis of flow The following section focuses on rivers and streams including model complexity and data requirements methods for estimating mixing hydrologic routing methods and unsteady flow modeling The third section considers lakes and reservoirs and discusses stratification and temperature modeling mixing methods reservoir routing and water balances and dynamic modeling using one two and three dimensional models The book concludes with a section on estuaries containing topics such as origins and classification tides mixing methods tidally averaged estuary models and dynamic modeling Over 250 figures support the text This is a valuable guide for students and practicing modelers who do not have extensive backgrounds in fluid dynamics

SolidWorks 2010 Tutorial David C. Planchard,Marie P. Planchard,2010 Provides an introduction to SolidWorks 2010 through step by step tutorials that cover such topics as linkage assembly front support assembly the fundamentals of drawing and pneumatic test module assembly

Distribution and Transformation of Nutrients in Large-scale Lakes and Reservoirs Zhenyao Shen,Junfeng Niu,Xiying Wang,Hongyuan Wang,Xin Zhao,2013-08-13 Distribution and Transformation of Nutrients and Eutrophication in Large scale Lakes and Reservoirs The Three Gorges Reservoir presents key findings on early eutrophication in large scale lakes and reservoirs providing readers with an overview of lake management problems and the tools that can be applied to solve them The broad spectrum of available tools is presented in detail including environmental technological methods ecotechnological methods and the application of models to determine the best management strategy The book is intended for environmental engineers and researchers in the fields of environmental science and ecological chemistry Professor Zhenyao Shen Professor Junfeng Niu and Associate Professor Ying Wang work at the School of Environment Beijing Normal University China Dr Hongyuan

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