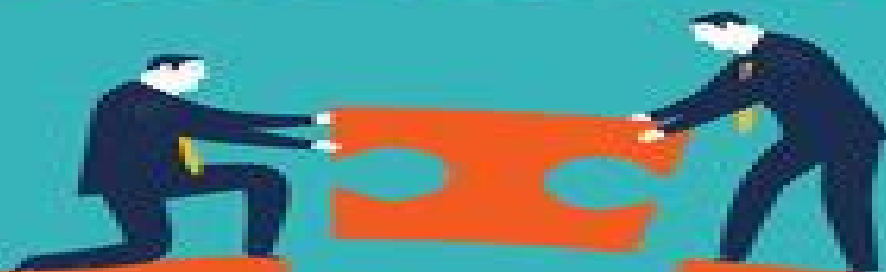


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White, Sarah E. White, 1997 Describes the basics of marketing products or services including organizing a promotional plan designing ads selecting media handling publicity managing a sales force and conducting market research **The Complete Idiot's Guide to Frauds, Scams, and Cons** Duane Swierczynski, 2002-12-03 The main target for scams are those 50 years of age or older This book will expose all the latest scams frauds and cons and can be updated yearly if necessary to expose all the latest schemes Fraud credit card fraud telemarketing scares Internet scares identity theft and hundreds of other items that are geared to separate you from your money is a multi billion dollar business both in the U S and worldwide From a simple three card monte game on a street corner to sophisticated banking and Wall Street swindles cons frauds and scams are destined to strike one in ten Americans this year Check kiting ATM scares bankruptcy fraud real estate scams Nigerian money offers and even slave reparation scams there are hundreds maybe thousands of ways to get suckered by telemarketers or just plain fast talking swindlers Scary stuff right This book identifies the myriad of scams cons and frauds perpetrated every minute of every day in this country and gives cutting edge up to date advice on how you can protect yourself from unscrupulous cons of every conceivable stripe There will also be an entertaining section on con artists through history from the infamous grifters of the Great Depression to the masterminds of the recent Enron collapse perhaps one of the greatest scams in America s history **The Complete Idiot's Guide to Consulting** Robert Bacal, 2002 Provides advice on starting a consulting business covering such topics as ethics data gathering multiple income stream strategy professionalism marketing and fee structures The Complete Idiot's Guide to Twitter Marketing Brett Petersel, Esther Schindler, 2012-05-01 Twitter has tens of millions of users and its active tweeters and followers look to it to answer to the question What s happening Businesses both large and small can quickly and easily send out highly targeted messages to key customers using Twitter However simply grasping only the mechanics of Twitter and flogging a message nobody cares about isn t enough to make a measurable difference Worse using Twitter the wrong way can damage a company s brand The Complete Idiot s Guide to Twitter Marketing blends an understanding of Twitter s powerful tools and reach with marketing savvy and the key to really engaging followers and converting them to customers It also covers new features such as the increasing importance of search engine optimization *The Complete Idiot's Guide to Publishing Children's Books* Harold D. Underdown, 2004 Provides practical and timely advice on writing different types of children s books working with publishers understanding the publishing process the importance of illustrators and building a career in the field of children s literature Original 12 000 first printing *The Complete Idiot's Guide to Guerrilla Marketing* Colleen Wells, Susan Drake, 2008-01-02 Attention grabbing money saving ideas Now small to mid sized companies entrepreneurs and their marketing staff can expand their customer base in new and exciting ways Written by marketing experts this guide presents a detailed blueprint for gaining new customers while saving money at the same time Readers will learn how to create local and national word of mouth buzz internet strategies including viral ads promise based marketing and community building tips on product placement in the

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