



Introduction to Psychology

Human behavior seems at first sight unexplainable and unpredictable, given that it is always difficult to understand others. However, psychology boldly took responsibility for explaining the laws of human acts, emotions, and interpersonal relations. The present paper is intended to discuss three concepts from the Psychology module, positive reinforcement, emotional intelligence, and sexual orientation, and apply them to the examples from the popular media and literature.

According to Skinner's behaviorist account, human behavior is controllable, and one of the main means of shaping the desirable pattern is reinforcement. Reinforcers are those events that increase and strengthen the response; or events whose presence or absence control how often a response occurs (Skinner, 1953, p.253). Skinner invented and conceptualized several types of reinforcement, among which positive reinforcement is associated with rewarding a person for a desirable act so that the probability that this action will be repeated increases. Therefore, only by eliminating completely eliminating the rewards (positive reinforcements) that follow particular behaviors will people (or animals) be sufficiently discouraged from repeating those behaviors (Skinner, 1953, p.280). For instance, the film entitled "The Island" (2005) shows a community of clones, controlled mostly by positive reinforcement. They are suggested that the planet is now polluted and they need to stay in the ostensibly safe reservation, where all conditions for their good are created. The characters are daily informed how the "government" is caring about them, meeting their physical, emotional, and intellectual needs, as they attend interesting work, self-help and personality development sessions, and 24/7 health care services. All these facts encourage them to continue obeying the leaders' orders and prevent them from exploring the world behind the walls of the reservation. However, taking into consideration their striving for learning more about the environment, the leaders invent a lottery, to which everyone is certainly eligible. The lottery consists of an ostensibly random selection of one person who wins an opportunity to live on the only unpolluted point of the Earth, the beautiful island. It is also implied that everyone will sooner or later move to this island, as the winners are selected regularly and the population is not so large. By launching this lottery, the leaders provide the community with a common dream, which acts as an additional reinforcement of their compliance. Importantly, following Skinner's prescriptions, the "government" regularly broadcasts lottery results, reinforcing the "citizens" over and over again and keeping them distracted from the considerations of the individual trip outside.

The second concept to be addressed is emotional intelligence. It is defined as "the capacity or a self-perceived ability to identify, assess, and manage th

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David Baud



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