

S.6 ENT 1 REVISION QUESTIONS(PAST PAPERS)

1. a) Examine the political factors that influence entrepreneurs' decisions in your country?
b) Suggest strategies that an entrepreneur can employ to improve the entrepreneurial environment. (08 marks)
2. a) Why is it necessary to offer training to employees in an organization?
b) Explain the factors that determine employee training and development in an organization.
3. a) Explain the role of Uganda Revenue Authority. (08 marks)
b) Explain the challenges faced by Uganda Revenue Authority. (12 marks)
4. a) Describe the contents of a social enterprise plan. (10 marks)
b) Explain the social responsibilities of business to a community. (10 marks)
5. a) Describe the indicators of good business opportunities. (06 marks)
b) In what ways can an entrepreneur increase profitability of a business.
6. a) Explain the manifestations of good customer care in an enterprise.
b) Describe the various marketing techniques used by an entrepreneur.
7. (a) Describe the elements of a business plan. (14 marks)
(b) Explain the rationale for preparing a business plan. (06 marks)
8. (a) Describe the characteristics of a good business opportunity. (10 marks)
(b) Why is it necessary for an entrepreneur to conduct a feasibility study after identifying a business opportunity? (10 marks)
9. (a) Explain the reasons for market segmentation. (10 marks)
(b) Describe the various methods used when carrying out sales promotion. (12 marks)
10. (a) How can competitive advantage be sustained in a business? (08 marks)
(b) Assess the effects of competition in a business. (12 marks)
11. (a) Why are formal businesses preferred over informal businesses? (10 marks)
(b) Explain the role of small and medium enterprise in promoting development. (10 marks)

Entrepreneur Bus Management Question Papers

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