

Essentials Entrepreneurship Business Management Edition

Yi-Tong Ma

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Essentials of Entrepreneurship and Small Business Management Thomas Zimmerer, Norman M. Scarborough, Douglas L. Wilson, 2008 This fifth edition of the popular book introduces you to the processes of new venture creation and the critical knowledge needed to manage your business once it is formed With the help of this book readers can follow their dreams of becoming successful entrepreneurs Topics include the challenges of entrepreneurship building a business plan marketing considerations e commerce and the entrepreneur advertising and pricing for profit financial considerations and managing cash flow building a competitive edge and debt equity and site and location considerations For any person interested in owning operating and managing a small business Also a handy reference for entrepreneurs and managers of small businesses

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The Essential Entrepreneur Richard Turner,2022-11-15 A toolkit for entrepreneurial success In The Essential Entrepreneur celebrated entrepreneur and business strategist Richard Turner delivers a practical step by step approach to starting and growing a thriving enterprise If you re ready to take your fledgling business to the next level and finally follow that brilliant big idea this guide covers everything you ll need to navigate the challenges ahead Richard shares straightforward advice and hands on real world lessons outlining the key points you need to know to start and grow your venture And his lessons are supported by the experience and wisdom of a panel of diverse experts Tobi Pearce co founder of SWEAT Flavia Tata Nardini of Fleet Space Simon Haigh of Haigh s Chocolates and Kirsten Bernhardt skilled investment manager You ll discover how to Make a splash in your industry by taking advantage of market weaknesses disrupting the status quo and creating new openings Sort the good ideas from the bad validate your business whether it s a product or a service and maximise its value Position your brand so that what you do is clear and instantly recognisable Create a business plan that really works factoring in timing going to market managing finance managing growth and more Understand the logistics of a successful and profitable operation from sourcing suppliers to production warehousing and distribution Most small businesses struggle to get moving This is the book that will help you get ahead in the race A can t miss resource for start up entrepreneurs and business owners The Essential Entrepreneur outlines everything you need to know to hit the ground running

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