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Essentials of Quality

*with cases and
experiential exercises*

Victor E. Sower

Essentials Of Quality With Cases And Experiential Exercises

VM Jensen



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Fair, 2018-04-20 In order to survive and attain market leadership organizations must engage in longer term strategic quality activities to address radical paradigm shifting improvements that affect the organization and its competitive position This requires a different way of thinking and acting by leaders and managers that is known as insightful thinking This book can show you how to achieve this kind of success It is about how to think insightfully about quality and to increase the creativity innovation and agility of an organization and its employees Quality must be addressed in strategic as well as operational terms in order for organizations to compete effectively over the long term Strategic quality management requires insightful leadership The second edition updates the case discussions about real organizations that illustrate the main points of the book It challenges leaders and managers to adopt a new way of thinking and presents thought provoking ideas about how organizations can begin the process of charting their own paths to insight and lasting success **Better Business**

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cost models Development of internal cost models is discussed with illustrations showing how they can be deployed to assist in new product development pricing decisions make or buy decisions and the identification of opportunities for internal process improvement projects The creation and use of external cost models are discussed providing insight into how their use can drive collaborative improvement efforts among supply chain partners better prepare for price negotiations and keep negotiations focused on facts rather than emotions all while allowing for future discussions with preferred suppliers to focus on more strategic and operational improvement initiatives and less on pricing A number of detailed cost model examples are provided to educate on both how cost models are constructed and to demonstrate how they have been effectively deployed

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Better Business Decisions Using Cost Modeling, Second Edition Victor E. Sower, Christopher Sower, 2015-02-17 In this second edition Vic and Chris have done an excellent job of citing the importance of accurate problem identification and the need for validated data input for the decision making process a must read book for those managers responsible for making operational decisions Richard Bozeman Jr Author and Inventor Retired Chief of the Propulsion and Power Division Test Facilities NASA I TRULY enjoyed the book and found it very informative I am not an easy sell when it comes to the quantitative approach however I WAS SOLD I will never approach future negotiations and future data analysis the same after reading this book GOOD JOB Peter Birkholz Managing Partner of the Sam Houston Group LP Management Consultant Birkholz Management Co LLC Information is power in supply chain operations negotiations continuous improvement programs process improvement and indeed in all aspects of managing an operation Accurate and timely information can result in better decisions that translate into the improvement of bottom line results This book provides the business professional a concise guide to the creation and effective use of both internal and external cost models Development of internal cost models is discussed with illustrations showing how they can be deployed to assist in new product development pricing decisions make or buy decisions and the identification of opportunities for internal process improvement projects

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