Marc Wolenik

Microsoft Dynamics CRM 2013

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Microsoft Dynamics Crm 2013 Unleashed

Ian Grieve

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Microsoft Dynamics CRM 2013 Unleashed Marc Wolenik, 2014-04-25 Microsoft Dynamics CRM 2013 Unleashed presents start to finish guidance for planning customizing deploying integrating managing and securing both cloud and on premise based versions of Dynamics CRM Leading Dynamics implementer Marc Wolenik fully covers Microsoft Dynamics CRM 2013 Microsoft Dynamics CRM Online Fall 13 and many features first introduced in Microsoft s Polaris and Update Rollup 12 You ll find thorough coverage of Dynamics revamped Flow interface and advanced cross platform mobile client support Extensive new coverage also includes Business Process Flows Portable Business Logic reporting and forms improvements server side email synchronization MarketingPilot NetBreeze Yammer and much more Drawing on extensive insider knowledge Wolenik presents proven best practices and pitfalls to avoid in using every significant Dynamics CRM 2013 capability information available in no other book Marc J Wolenik is CEO of Webfortis a Microsoft Gold Customer Relationship Management Competency Partner that specializes in delivering Microsoft Dynamics CRM xRM solutions for companies of all sizes Learn from experience and dive deep into CRM technologies that cross almost every industry and vertical His books include Microsoft Dynamics CRM 2011 Unleashed Microsoft CRM 4 Unleashed and Microsoft CRM 4 Integration Unleashed Detailed information on how to Compare on premise and cloud versions of Dynamics CRM make your best choice and deploy painlessly Use the advanced configuration and customization options that offer you the most value Take full advantage of Dynamics CRM s new flow interface and productivity shortcuts Learn about new add on features for Dynamics including MarketingPilot NetBreeze and Yammer Personalize dashboards activities calendars data import export and more Manage leads opportunities accounts contacts marketing lists collateral campaigns quotes orders and invoices Integrate schedules cases contacts and product service information Build powerful automated workflows processes and complete solutions Deliver CRM applications to smartphones and tablets including iOS devices Provide watch lists automatic alerts and other sales help through InsideView Social Insights Extend Dynamics CRM with custom plug ins and add ons Integrate Dynamics CRM 2013 with SharePoint Azure SQL Server SRSS Visual Studio and NET Framework ON THE WEB Download all examples and source code presented in this book from informit com title 9780672337031 as it becomes available System Center 2012 R2 Configuration Manager Unleashed Kerrie Meyler, Jason Sandys, Greg Ramsey, Dan Andersen, Kenneth van Surksum, Panu Saukko, 2014-09-01 Since Microsoft introduced System Center 2012 Configuration Manager it has released two sets of important changes and improvements Service Pack 1 and R2 This comprehensive reference and technical guide focuses specifically on those enhancements It offers 300 pages of all new in the trenches guidance for applying Configuration Manager 2012 s newest features to improve user and IT productivity across all corporate consumer and mobile devices An authoring team of world class System Center consultants thoroughly cover System Center integration with Microsoft Intune and its mobile device management capabilities They fully address Microsoft's increased support for cross platform devices

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The book is intended to allow users to improve their system use and workflow by introducing new modules to assist in financial management This book is for you if you re a Dynamics GP partner or Dynamics GP user primarily focused on delivering application optimizations This book assumes that you have a working knowledge of Microsoft Dynamics GP and Microsoft Dynamics CRM 4 Integration Unleashed have an understanding of the requirements of financial management Marc J. Wolenik, Rajya Vardhan Bhaiya, 2010 In Microsoft Dynamics CRM 4 Integration Unleashed two leading experts present proven techniques best practices and example code for going far beyond the out of the box capabilities of Dynamics CRM 4 Using these solutions and sample applications you will enhance all of your company s relationships with vendors distributors employees users affiliates and customers Authors Marc J Wolenik and Rajya Vardhan Bhaiya walk you step by step through integrating Dynamics CRM with SharePoint Office Communicator PerformancePoint BizTalk Silverlight VoIP phone systems and both Google and MSN mapping tools They also present a full analysis of the CRM Accelerators and advanced topics and three full chapters on integration using Scribe's state of the art adapters and templates You ll discover how to extend Dynamics CRM 4 with enterprise dashboards stronger deep dive data analysis and much more Wolenik and Bhaiya even demonstrate how to make custom Dynamics CRM applications available directly to your customers without compromising security Use Dynamics CRM 4 as an xRM platform for developing custom applications to enhance any type of business relationship Leverage new Azure cloud computing solutions for Microsoft Dynamics CRM Design infrastructure to efficiently run your customized Microsoft Dynamics CRM implementation Extend CRM internally with plug ins source to source integration IFRAME based custom application integration and CRM JScript Extend CRM externally with CRM Accelerators public Web services direct SQL interaction and customer facing Web sites Implement KPIs and gain deeper business insight by integrating Dynamics CRM 4 with Microsoft Office PerformancePoint Create dashboards and other visual CRM tools with Microsoft Silverlight Develop custom CRM applications with Visual Studio Integrate CRM with Team Foundation Server Use Scribe templates and adapters to streamline data integration and migration On the web Download all examples and source code presented in this book from informit com title 9780672330544 CRM 2013 OuickStart David Yack, Joel Lindstrom, 2014-07-10 The CRM 2013 Quick Start is a first look at Microsoft Dynamics CRM 2013 and all the new features that have been included In the CRM 2013 Quick Start you will find details that can help administrators customizers functional consultants and developers not to mention power business users wanting to know all the details the admin never tells them If you run CRM in the cloud or sitting in a server room at your office the information is useful This book is targeted to someone who has some CRM prior experience By that we simply don't spend any time explaining the basics of Microsoft Dynamics CRM from a beginner's point of view That said the information in this book would still be useful on your journey to become proficient Microsoft Dynamics CRM 2011 Reporting Damian Sinay, 2013-01-01 The book is a focused and step by step tutorial on Microsoft Dynamics CRM Reporting capabilities It will enable Dynamics developers to create and manage

reports know what tools to use how to use them and where to find the data based on how it s being entered into the system with Dynamics CRM This book is great for users and developers new to the Dynamics CRM Reports and SQL Server Reporting services and who are looking to get a good grounding in how to use the reporting capabilities of Dynamics CRM 2011 It s assumed that you will have some experience in HTML and JavaScript already to build the advanced reports but no previous programming experience is required to build and learn how to create some basic to intermediate reports which will be used during the exercises within this book

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