

Careers

"Many people quit looking for work when they find a job."
Steven Wright, US comedian

OVERVIEW

VOCABULARY

Career moves

READING

Be aware of your online image

LISTENING

Changing jobs

LANGUAGE REVIEW

Modals 1: ability, requests and offers

SKILLS

Telephoning: making contact

CASE STUDY

YouJice



STARTING UP

A

Discuss these questions.

- How ambitious are you?
- Do you have a career plan? Where do you want to be in 10 years' time?
- Which of the following would you prefer to do?
 - work for one company during your career
 - work for several different companies
 - work for yourself

B

Look at these activities (1–7). In pairs, match each activity to its corresponding area of work (a–g). Which of these areas do you work in or would you like to work in? Why?

- | | |
|--|-----------------------------------|
| 1 making/manufacturing things | a) Sales and Marketing |
| 2 being in charge of people and running the organisation | b) Finance |
| 3 selling products or services | c) Management |
| 4 dealing with clients/consumers | d) Human Resources (HR) |
| 5 working with figures | e) Production |
| 6 dealing with employees and training | f) Research and Development (R&D) |
| 7 investigating and testing | g) Customer Service |

Marketing 3rd Edition Answer Key

R Sandford



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