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national trade promotion programs such as Finland Mauritius Mexico New Zealand and Singapore Internationalization of Business Stefan Schmid, 2018-12-30 This book illustrates the various facets of internationalization in managerial practice starting with a strategic outline of the many options firms have when formulating internationalization strategies Designed as a textbook for Bachelor Master and MBA classrooms the core of the book consists of six case studies on firms from diverse industries such as sporting goods aviation grocery discount motorcycle computer and IT and fast food The cases present a variety of ways of entering and operating in foreign markets such as export franchising joint ventures strategic alliances greenfield investments acquisitions and mergers In addition to market entry strategies the cases provide readers educators and students with insights into target market strategies timing strategies allocation strategies and coordination strategies of well known companies Strategic International Management Dirk Morschett, Hanna Schramm-Klein, Joachim Zentes, Benjamin Bader, 2025-05-24 A compact overview of the key concepts and main developments in International Management Strategy concepts models and theories of Multinational Corporations and their practical implementation are the core of this book The authors explore the unique aspects of international value chain activities and business functions offering a deep understanding of how areas like Production the rest of them have been revised Despite these updates the proven core concept of the book remains unchanged From the fourth edition Benjamin Bader joins the author team

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