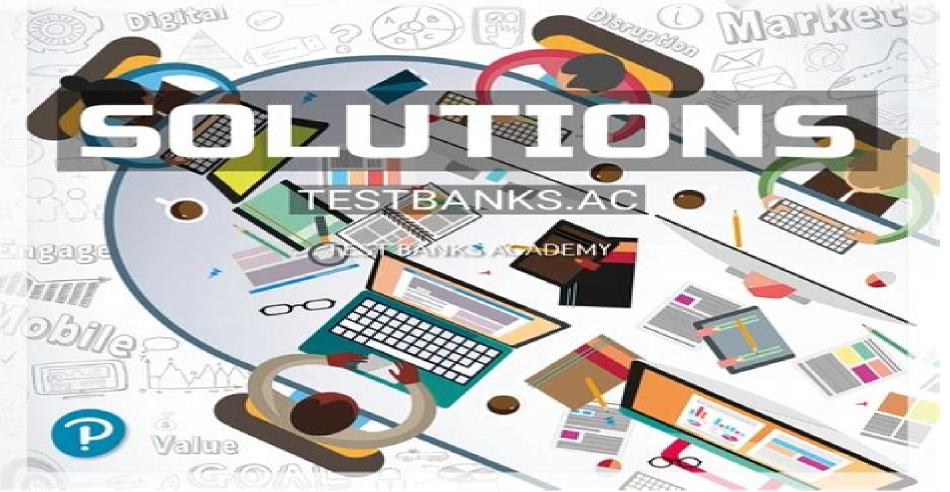
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MARKETING

AN INTRODUCTION 15e



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Street Fighter Marketing Solutions Jeff Slutsky, 2007-09-18 For any business owner franchise operator or marketing executive who seeks to increase sales while lowering marketing costs Jeff Slutsky offers a new way of thinking In this indispensable guide to getting more bang for your buck the well known marketing consultant tells business managers to think tactically and locally using nontraditional highly targeted forms of marketing and advertising The tactics ideas approaches and strategies in Street Fighter Marketing Solutions are geared for the bewildering new challenges that confront business people in the new hypercompetitive advertising polluted environment in which they must seek profits With pressures from big box retailers internet competition and a glut of other immediate competitors businessmen and businesswomen need a war chest of proven ideas and strategies to help them thrive Additionally local businesses suffer from advertising price increases despite eroding audiences from the local media especially newspapers radio and TV This book could be the answer to your current and future marketing problems You ll learn how to mold and manipulate traditional advertising methods while supplementing or supplanting them with alternative novel techniques for lower cost and higher reward National and regional corporations who sell their products and services through a network of local retailers franchisees or dealers will also benefit greatly from this book It will provide them with an easy to understand blueprint on how to develop roll out and maintain a practical money saving sales generating Street Fighter Marketing program throughout their organization In a book full of success stories Slutsky discusses in a clear practical straightforward manner how Street Fighter Marketing techniques can work for you The first step to growing your market share may well be to spend a few hours in the company of one of the nation s most savvy and engaging business tacticians For more information and a downloadable video visit www streetfightermarketing com **Services Marketing** Christopher Lovelock, Paul Patterson, 2015-05-20 Services Marketing is well known for its authoritative presentation and strong instructor support The new 6th edition continues to deliver on this promise Contemporary Services Marketing concepts and techniques are presented in an Australian and Asia Pacific context In this edition the very latest ideas in the subject are brought to life with new and updated case studies covering the competitive world of services marketing New design features and a greater focus on Learning Objectives in each chapter make this an even better guide to Services Marketing for students The strategic marketing framework gives instructors maximum flexibility in teaching Suits undergraduate and graduate level courses in Marketing and Housework Manual S. Agnes Donham, 1917 Services Marketing Web Design and Marketing Solutions for Business Websites Kevin Potts, 2007-11-25 The best business websites serve their readers with strong content well architected design and a focus on usability readability and accessibility This book covers the fundamental aspects of building a website that works for the company not against it It covers the essentials of strong copywriting and then dedicates several chapters to designing user centric About Products and Services and Support sections Your visitors come to

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