

1.1.7 Die ___ take sluit beglanning, organisering en beheer in.

- A. aankope
- B. omgewings
- C. verbruiker
- D. bestuur

1.1.8 Gehalte is hierdie funksie verseker dat werknemers die rede kennis en vaardighede het om hul werk te doen wat lei tot produkte en dienste van 'n goeie gehalte.

- A. Produktiewe funksie
- B. Finansiële funksie
- C. Bestuursfunksie
- D. Menslike hulpbronne funksie

1.1.9 Die geld wat deur die onderneming voortsien en toegevoegde waarde by die batesheid te koop word ___ genoem.

- A. lopende staat
- B. bedryfskapitaal
- C. vaste kapitaal
- D. kontantkapitaal

1.1.10 Die ___ faktore wat die koop gedrag van die konsument in die verskaffingsproses, rolle status in die gemeenskap.

- A. Persoonlike
- B. Sosiale
- C. Kulturele
- D. Verdrigende

1.2 Voltooi die volgende stellings deur die woorde in die lys hieronder te gebruik. (1.2.1-1.2.5) is die antwoorde in die antwoordebox.

Woorde (Jamples)	Media	Tuwingangere
Direkte kontak	Die kapitaal	Wetenskap

1.2.1 ___ kan geld wees wat deur die eienaar voorsien is of wies wat die batesheid verskaf.

1.2.2 ___ is klein geleentisse van produkte wat aan verbruikers gegee word sodat hulle die gehalte daarvan kan toets.

1.2.3 Die ___ van 'n batesheid is al die ander bateshede en organisasies wat 'n bydrae lewer tot die verspreiding en bevordering van ander bateshede.

1.2.4 Hierdie vorm van netwerking het onlangs 'n gewilde vorm van openbare betrekkinge geword en behels direkte kommunikasie met iemand.

1.2.5 Die ___ het 'n groot impak op die sukses van bateshede omdat dit naby aan hulle tekenmark is.

1 x 2 (10)

TOTAAL AFDELING A: (30)



AFDELING B

Beantwoord enige TWEE van die volgende vrae.

Let wel: Die VRAAGKOMPLEKS van elke vraag wat jy kies, duidelik aan. Die antwoord op elke vraag moet op 'n nuut bladsy begin, byvoorbeeld VRAAG 2 op 'n nuut bladsy, VRAAG 3 op 'n nuut bladsy, ens.

VRAAG 1: BESIGHEIDSONGWINGS

- 2.1 Noem enige drie moontlike bateshede waarvan bateshede te staan kom. (6)
- 2.2 Verduidelik die betekenis van mededinging. (4)
- 2.3 Lees die scenario hieronder en beantwoord die vraag wat volg.

ROBBIE STEENWERK (TWER)

Robbie Steenwerk spesialiseer in die verskaffing van bateshede. Een van hulle verkaffers is Sand & Klop, wat soms nie voorsien het nie. TWER se werknemers is getreë van die werk afweg. Die batesheid het onlangs 'n leiding teen 'n hoë rentekoers by Cash Bank gekry.

Gebruik die tabel hieronder om die volgende vrae te beantwoord.

Batesheidsongewings (2.5.1)	State van beheer (2.5.2)	Voorbeeld van scenario (2.5.3)

- 2.5.1 Noem drie moontlike batesheidsongewings. (3)
- 2.5.2 Verduidelik die betekenis van mededinging. (4)
- 2.5.3 Maak 'n keuse van die batesheid oor elke batesheidsongewings. (3)
- 2.6.1 Verduidelik die betekenis van mededinging uit die scenario. (4)
- 2.6.2 Verduidelik die betekenis van mededinging uit die scenario. (4)
- 2.7 Verduidelik die betekenis van mededinging uit die scenario. (4)
- 2.8 Verduidelik die betekenis van mededinging uit die scenario. (4)
- 2.9 Verduidelik die betekenis van mededinging uit die scenario. (4)

[40]

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Table of Contents Essays Of Business Study Examination For November2014

1. Understanding the eBook Essays Of Business Study Examination For November2014
 - The Rise of Digital Reading Essays Of Business Study Examination For November2014
 - Advantages of eBooks Over Traditional Books
2. Identifying Essays Of Business Study Examination For November2014
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Essays Of Business Study Examination For November2014
 - User-Friendly Interface
4. Exploring eBook Recommendations from Essays Of Business Study Examination For November2014
 - Personalized Recommendations
 - Essays Of Business Study Examination For November2014 User Reviews and Ratings
 - Essays Of Business Study Examination For November2014 and Bestseller Lists
5. Accessing Essays Of Business Study Examination For November2014 Free and Paid eBooks
 - Essays Of Business Study Examination For November2014 Public Domain eBooks
 - Essays Of Business Study Examination For November2014 eBook Subscription Services
 - Essays Of Business Study Examination For November2014 Budget-Friendly Options
6. Navigating Essays Of Business Study Examination For November2014 eBook Formats

- ePub, PDF, MOBI, and More
 - Essays Of Business Study Examination For November2014 Compatibility with Devices
 - Essays Of Business Study Examination For November2014 Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Essays Of Business Study Examination For November2014
 - Highlighting and Note-Taking Essays Of Business Study Examination For November2014
 - Interactive Elements Essays Of Business Study Examination For November2014
 8. Staying Engaged with Essays Of Business Study Examination For November2014
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Essays Of Business Study Examination For November2014
 9. Balancing eBooks and Physical Books Essays Of Business Study Examination For November2014
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Essays Of Business Study Examination For November2014
 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
 11. Cultivating a Reading Routine Essays Of Business Study Examination For November2014
 - Setting Reading Goals Essays Of Business Study Examination For November2014
 - Carving Out Dedicated Reading Time
 12. Sourcing Reliable Information of Essays Of Business Study Examination For November2014
 - Fact-Checking eBook Content of Essays Of Business Study Examination For November2014
 - Distinguishing Credible Sources
 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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