

A woman with dark hair, wearing a light blue button-down shirt, is smiling and looking out of a window. The window has a wooden frame. The background outside the window is slightly blurred, showing some greenery and a building.

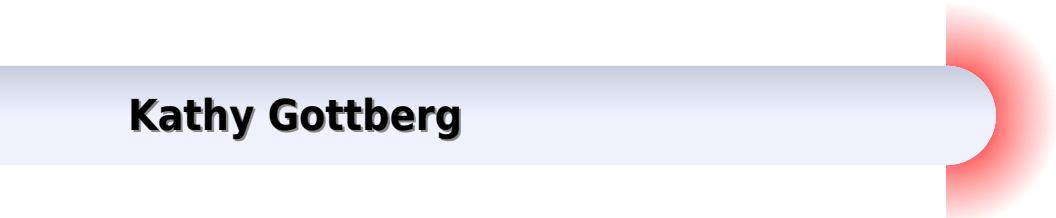
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How To Sell Your Own Home

Kathy Gottberg



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commission for online help or a flat fee for an MLS listing or you want to handle every step of the sale on your own this new Complete Idiot's Guidewill help walk readers through the process providing tons of tips on everything from signs and open houses to appraisals and inspections And the included CD provides sample contracts boilerplate forms and checklists to help readers at every step along the way

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There are a million ways to negotiate and close a real estate transaction but there are basic steps within each transaction that will need to be done Some of the questions answered within this book are How to prepare you home and determine a sell price What is different about selling a modular or manufactured home What actions to take if you are financially distressed and in a short sales or foreclosures situation What to do once you have a contract What happens when the appraisal is lower than the purchase amount What to look for in the Title Commitment What you need if you have been married divorced or widowed since originally purchasing the property I hope this book is beneficial in helping you sell your own home

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