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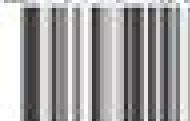
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ISBN 978-0-495-11960-4



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International Management in Service Firms Dirk Klimkeit, Pengji Wang, Huiping Zhang, 2024-05-22 This textbook examines how service firms manage their international operations. For the first time, it brings together insights from the fragmented literature on this subject into an accessible textbook. Further, it is unique in its focus on service firms' internationalization and international management. Beginning with an overview of the international environment in which service firms operate, it subsequently describes multinational service firms and their internationalization processes, strategies, and organization. Unlike most texts on international services, the book goes beyond internationalization to address the ongoing management of service firms. It not only addresses functions such as global service marketing, financial management, and human resource management, but also discusses aspects such as global account management, global service delivery, and international project management, as well as the topical issue of managing distributed virtual teams. A dedicated chapter focuses on offshore shared services and business process outsourcing. These chapters are complemented by a discussion on international corporate governance and corporate social responsibility. The book is intended for students preparing for international careers in the service sector. Each chapter includes case studies, illustrations, highlighted definitions, a chapter summary, and exercises.

International Management Behavior Henry W. Lane, Martha L. Maznevski, 2014-01-07 This is the seventh edition of *International Management Behavior*, an established text for students and executives developing the knowledge, perspective, and skills required for leading and managing people in global business. This guide provides a comprehensive overview of international management, structured around the core challenges and opportunities faced by global managers. This encompasses the role of the global manager working on an individual and organizational level and understanding how to manage a diverse workforce. Individual chapters address key subjects including the global mindset, working effectively across cultures, strategy execution, change management, and working in global teams. This edition has been thoroughly updated to reflect recent developments in ethics and corporate sustainability. Based on over 40 years of teaching and research, *International Management Behavior* 7e is designed to stimulate and facilitate learning. This text combines a wealth of theoretical knowledge with current real-world examples across a range of cultures and industry sectors.

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Strategic International Management Dirk Morschett, Hanna Schramm-Klein, Joachim Zentes, 2015-01-27 A compact overview of the most relevant concepts and developments in International Management The various strategy concepts of internationally active companies and their implementation in practice are the core of this book The authors describe the particularities of international value chain activities and management functions and offer a thorough understanding of how Production Sourcing Research Development Marketing Human Resource Management and Controlling have to be designed in an international company and what models are available to understand those activities in an international context In 23 lessons a comprehensive overview of all key issues is given Each lesson is accompanied by a case study from an international company to facilitate the understanding of all important factors involved in strategic international management In this third edition all chapters have been updated all case studies revised new chapters and recent data were integrated

International Management Paul Sweeney, Dean McFarlin, 2014-09-19 As the economies of many countries become more interrelated international managers are facing huge challenges and unique opportunities associated with their roles Now in its fifth edition Sweeney and McFarlin s International Management embodies a balanced and integrated approach to the subject emphasizing the strategic opportunities available to firms on a global playing field as well as exploring the challenges of managing an international workforce Integrating theory and practice across all chapter topics this book helps students to learn grasp and apply the underlying principles of successful international management Understanding the broad context of international business including the critical trends impacting international management the legal and political forces driving international business and the ethical and cultural dilemmas that can arise Mastering the essential elements of effective interaction in the international arena from cross cultural understanding and communication to cross border negotiation Recognizing and taking advantage of strategic opportunities such as entering and operating in foreign markets Building and leading effective international teams including personal and behavioral motivation as well as taking an international perspective on the hiring training and development of employees These principles are emphasized in the text with current examples and practical applications establishing a foundation for students to apply their understanding in the current global business environment With a companion website featuring an instructor s manual powerpoint slides and a testbank International Management 5e is a superb resource for instructors and students of international management

International Management Helen Deresky, 2011 An exploration of the issues facing international business managers today International Management explores the dynamic global environment

of business management by exploring the political legal technological competitive and cultural factors that shape corporations worldwide The seventh edition contains current research events and global developments while exposing readers to the recent trends that are affecting international business managers in today s hypercompetitive global environment

International Management and International Relations Ana Guedes,Alex Faria,2010-04-23 Over the last few decades the field of management enlarged its boundaries especially in international terms in a very rapid fashion mainly because of the arrival of the so called era of globalization Many renowned scholars have criticized the universal approach given to management in the United States and its subsequent automatic conversion into international management but their arguments too can fall into the trap of universalism at times This book has a more specific concern to challenge the conversion of management into international management from a Latin American perspective This challenge might be taken as a first step toward the construction of a Latin American perspective in International Management and a potential contribution to the development of this field in other parts of the world Drawing upon such critical standpoint several authors in the book converge upon the idea that researchers practitioners and authorities in Latin America should challenge the US dominance in International Management and foster interdisciplinary developments within International Relations The critical perspective provided in this book challenges the US s narrow viewpoint on management as it clearly does not fit the governance features of international management in Latin America So far we have not observed the constitution of sub areas such as international management of international organizations international management of transnational institutions international management of public private networks international management of public companies and international public administration or international public management all of which would be extremely important in Latin America

Handbook of International Management Tracy Murray,1991-01-16 This volume grew out of Wiley s well received Handbook of International Business published in 1982 The latter has been updated and expanded and now appears as two separate books the Handbook of International Business Second Edition and this book the Handbook of International Management Distinguished contributing authors provide enlightening discussion of topics such as the legal and political aspects of managing an international business international banking taxation accounting international marketing labor relations and public relations Chapters also cover forecasting exchange rates organization design offshore sourcing subcontracting and manufacturing technology transfer international investment banking and much more

Readings and Cases in International Human Resource Management and Organizational Behavior B. Sebastian Reiche,Günter K. Stahl,Mark E. Mendenhall,Gary R. Oddou,2012-04-23 Readings and Cases in International Human Resource Management and Organizational Behavior 5th Edition examines cross cultural interactions between people cultures and human resource systems in a wide variety of regions throughout the world This is truly a Global collection Features include new readings and case studies positioned alongside trusted tried and true readings and cases from past editions a companion website featuring

supplemental material and teaching notes to enhance instructors abilities to use the readings and cases with their students

Written to enable students to meet the international challenges that they face every day and to sensitize them to the complexity of human resource issues in the era of globalization this text is a vital resource for all those studying international human resource management

Intercultural Competencies in China Helena Maria Lischka, Peter Kürble, 2017-10-04 This volume focuses on a market that is one of the world s economically most important and at the same time one of the most difficult to understand culturally at least from a Western point of view China is the world s second largest economy in terms of nominal GDP and the largest in terms of purchasing power parity At the same time China has one of the world s oldest cultures and was the cradle for extremely influential philosophical approaches that even today continue to have a tremendous impact on every sphere of Chinese society As a result business in China is directly or indirectly influenced by a distinct Chinese pragmatism personalized networking guanxi the concept of saving face and the idea of business as a battlefield Familiarity with Chinese culture and negotiating practices is a key factor for promoting successful business transactions In this book the authors aim to close the gap between publications that are of purely academic interest on the one hand and general guidebooks on the other Intercultural Competencies in China provides a comprehensive selection of topics that are crucial for understanding what lies behind cultural differences making the book essential reading for business purposes and private contacts in China Although the book is academically oriented all of the essays are also accessible for the general reader

International Organizational Behavior Dean McFarlin, Paul Sweeney, 2017-08-23 This book focuses on understanding and managing organizational behavior in an international context considering the conceptual framework of culture and offering practical advice for navigating cultures in the workplace Readers will gain new tools to interpret behavior helping them to manage international challenges effectively The authors outline the critical management and adaptation skills necessary to develop within a globalized organization teaching the reader how to recruit coordinate and evaluate an international team Updated Culture Clash and Global Innovations boxes provide important insights into identifying a core set of values to customize management techniques across cultures focusing particularly on growing countries like India and China The new edition features a more streamlined chapter structure updated discussion questions and new end of chapter cases with self scoring quizzes for further development International Organizational Behavior will prove a valuable resource for any student of organizational behavior international management and international business A companion website provides additional support for instructors featuring an instructor s manual test bank and PowerPoint slides

Essentials of International Human Resource Management Lazarova, Mila, Thomas, David C., Farndale, Elaine, 2021-09-09 The revised and fully updated second edition of this textbook illustrates the multi layered knowledge accumulated in the field of international human resource management developing understanding of the strategic management of people in organizations in a global context It integrates comparative approaches to human resource

management extending beyond traditional coverage of the field to provide a broader overview of contemporary cultural institutional and organizational challenges

Handbook of International Human Resource Development Thomas Garavan, Alma McCarthy, Ronan Carbery, 2017-10-27 This Handbook draws on a global team of distinguished Human Resource Development and IHRD scholars to provide research and practice insights on a range of contemporary IHRD issues and challenges The Handbook reviews a number of critical contextual dimensions that shape the IHRD goals that organisations pursue impact the IHRD systems policies and practices that are implemented and influence the types of IHRD research questions that are investigated The Handbook examines the processes or actions taken by organisations to globalise IHRD practices and discusses important people development practices that come within the scope of IHRD

Initiatives by Subsidiaries of Multinational Corporations Lars R. Dzedek, 2018-01-29 In the field of international business it is increasingly recognized that Multinational Corporations MNCs can no longer rely on headquarters as the single source of competitive advantage Therefore growing interest centers on decentralized entrepreneurial initiatives that originate in their network of foreign subsidiaries Based on an extensive review of literature Lars R Dzedek develops a comprehensive framework to help explain how the setting in which a foreign subsidiary operates impacts its entrepreneurial initiatives and outcomes The author conducts an empirical investigation in 14 foreign units of two large MNCs and offers detailed case studies with rich insights into entrepreneurial subsidiary activities

The SAGE Encyclopedia of Intercultural Competence Janet M. Bennett, 2015-03-23 In 1980 SAGE published Geert Hofstede's Culture's Consequences It opens with a quote from Blaise Pascal There are truths on this side of the Pyrenees that are falsehoods on the other The book became a classic one of the most cited sources in the Social Science Citation Index and subsequently appeared in a second edition in 2001 This new SAGE Encyclopedia of Intercultural Competence picks up on themes explored in that book Cultural competence refers to the set of attitudes practices and policies that enables a person or agency to work well with people from differing cultural groups Other related terms include cultural sensitivity transcultural skills diversity competence and multicultural expertise What defines a culture What barriers might block successful communication between individuals or agencies of differing cultures How can those barriers be understood and navigated to enhance intercultural communication and understanding These questions and more are explained within the pages of this new reference work Key Features 300 to 350 entries organized in A to Z fashion in two volumes Signed entries that conclude with Cross References and Suggestions for Further Readings Thematic Reader's Guide in the front matter grouping related entries by broad topic areas Chronology that provides a historical perspective of the development of cultural competence as a discrete field of study Resources appendix and a comprehensive Index The SAGE Encyclopedia of Intercultural Competence is an authoritative and rigorous source on intercultural competence and related issues making it a must have reference for all academic libraries

Understanding Business in the Global Economy Jonathan Swift, 2017-09-16 Focussing on the way in which relationships

at various levels underpin international business activities this core textbook presents a contemporary and realistic analysis of International Business in action The concept of change permeates the text highlighting the dynamic and often turbulent nature of international business and management The book brings together many operational aspects of IB covering topics such as market entry decision making marketing strategy international HR supply chain management and the role of culture in IB thus providing a good overview of the various practical and operational issues that firms must consider as they internationalise their operations This is the ideal companion for undergraduate and postgraduate Business students taking modules in International Business or International Management *Intercultural Management* Dirk Holtbrügge, 2022-02-25

This textbook explores the reasons for intercultural differences and their effects on the behavior of individuals and organizations within the context of management The text embraces the presence of ambiguity and complexity and encourages critical thinking when it comes to intercultural relations in order to avoid ethnocentrism stereotyping and prejudice as well as overly simplistic solutions Integrating findings from management but also the humanities and social sciences as well as politics and popular culture intercultural management is understood as a phenomenon that transcends disciplinary boundaries and includes questions around identity constructions power relations and ethics This makes intercultural management a fascinating and rewarding subject to study Throughout the author encourages an analytical approach to intercultural management built upon strong methodological foundations and draws on examples from a wide range of different contexts and cultures to help reflectively translate research and concepts into practice in a way that is lively and engaging This textbook is essential reading for students taking university courses related to intercultural management Lecturers can visit the companion website to access a Teaching Guide and PowerPoint slides that can be adapted and edited to suit teaching needs Dirk Holtbrügge is Professor of International Management at the School of Business Economics and Society Friedrich Alexander University Erlangen Nurnberg Germany *Afro-global Management Innovation Practices* Marius Ungerer, with contributions by Johan Herholdt and Anton Schlechter, 2021-11-15 This book represents views frameworks and practices on stimulating and realising our optimal potential as human beings in the context of a workplace where there is a desire to achieve shared goals and aspirations in order to accomplish positive economic societal and environmental impacts and outcomes It describes a vision of how life and work in organisations could be We describe a new kind of organisation Being a good person and doing good things while making profit are a real possibility for those management innovators who think beyond immediate trade offs In this book we explore management innovation as core study field and arena for re-inventing and re-imagining how people in organisations could execute management activities such as planning organising leading and controlling for multiple stakeholder satisfaction and benefits Work can be much more joyful and fulfilling than we think but it requires courage from us to take responsibility when freedom is offered

Global Leadership Mark E. Mendenhall, Joyce Osland, Allan Bird, Gary R. Oddou, Michael J. Stevens, Martha

Maznevski, Günter K. Stahl, 2017-10-02 This text focuses on leading across cultural economic social national and political boundaries simultaneously Global Leadership presents the field's latest studies and practices in a succinct and engaging style that helps scholars managers and students grasp the complexities of being a global leader The authors begin by explaining the conceptual differences between general leadership and global leadership before examining the various dimensions of the global leadership field and how it will develop in the future Users of previous editions will notice that the book has been restructured into five new parts to provide a better conceptual flow Other new features include A new chapter on talent management and its relationship to global leadership processes Updates to the chapter on global leadership development including material on international service learning approaches and other best practice examples Significant updates to the chapters on responsible global leadership and leading global teams accounting for recent advances in both disciplines This edition will prove a useful guide for graduate students of global leadership international business and general leadership classes as well as scholars and managers seeking a thorough understanding of the field today PowerPoint slides and a list of suggested cases are available to further assist instructors International Human Resource Management Ibraiz

Tarique, Dennis R. Briscoe, Randall S. Schuler, 2022-01-31 The updated sixth edition of International Human Resource Management is an authoritative resource that focuses on international human resource management IHRM within multinational enterprises MNEs The book includes fifteen chapters with rich pedagogy students have come to expect and is organized into four sections Strategic Context National and Cultural Context Global Talent Management Role and the Future of IHRM Each chapter has been designed to lead readers through key topics in a highly engaging and approachable way with learning goals relevant data exhibits figures vignettes end of chapter case studies discussion questions up to date content and numerous references The sixth edition includes discussions on evolving IHRM topics such as international experiences and adult third culture kids expanded analyses on health and safety statistics and global workforce analytics as well as updated and revised illustrations cases references and instructor resources Uncovering precisely why IHRM is essential for success in international business and how IHRM policies and practices function within the multinational enterprise this comprehensive textbook provides an excellent foundation for understanding the theory and practice of IHRM It is essential reading for all students instructors and IHRM professionals

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