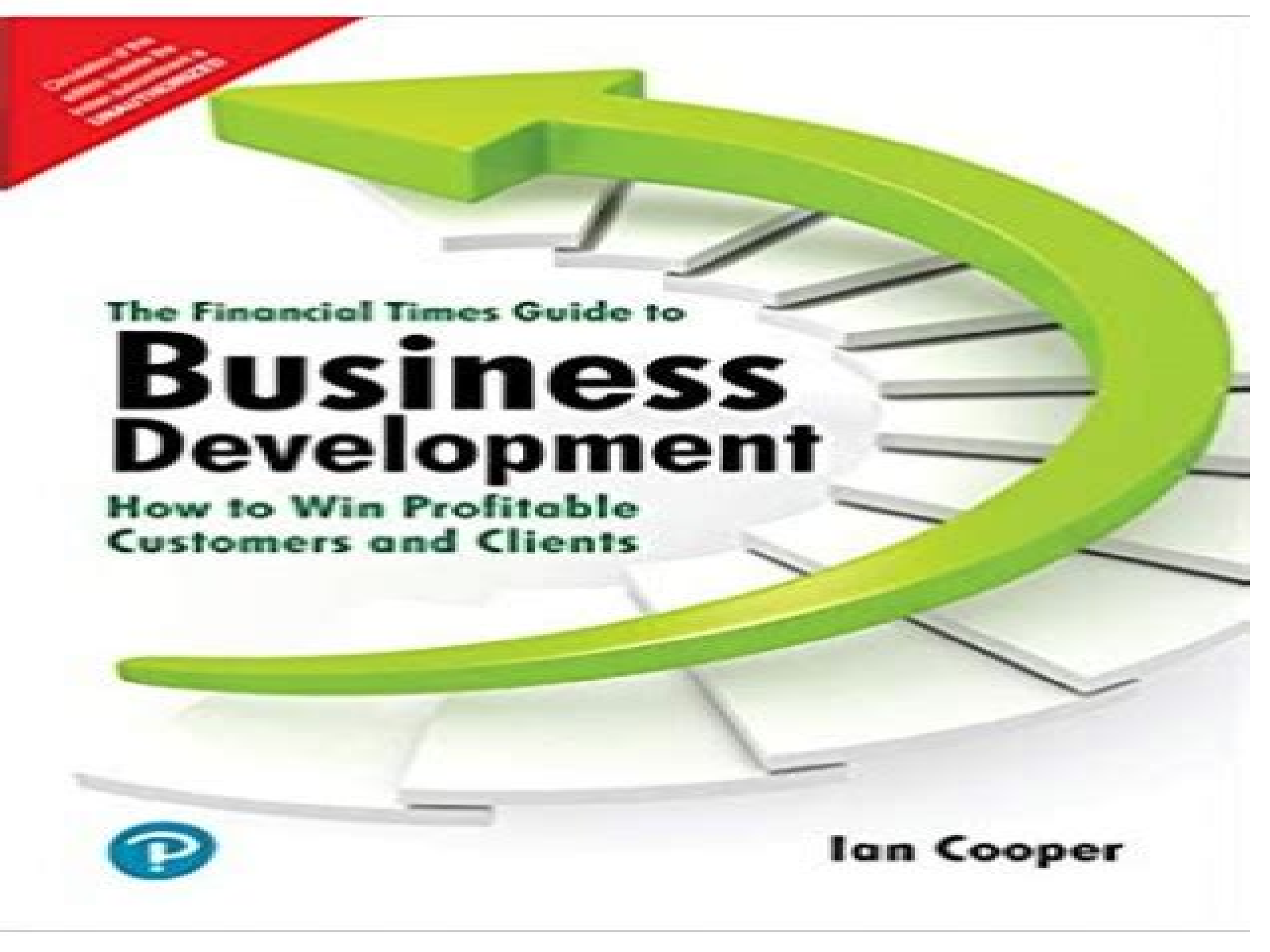




The Financial Times Guide to

Business Development

How to Win Profitable
Customers and Clients



Ian Cooper

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