

# SETTING YOUR LABOR RATE (EXAMPLE)

\$35/Hr

## WAGE

The actual hourly cost of your techs:  
22%-30% of the rate you charge customers

24%

## BENEFITS

The typical benefits load:  
22-24% of wage

## FULLY LOADED HOURLY COST

Average tech hourly wage multiplied by  
one plus the benefit load:  
 $35 \times (1+.24) = 43.4$

\$44

## EXPECTED MARGIN

A benchmark target—determine after you  
research and calculate your overhead.

60%

## HOURLY LABOR RATE

Your fully loaded cost, divided by one  
minus your expected margin:  
 $\$44 / (1-60\%) = \$109.55$

\$109.55/Hr

# Labor Rate Guide

**G Psacharopoulos**

## **Labor Rate Guide:**

**Cost Estimating Guide for Road Construction** United States. Forest Service. Intermountain Region,2002      **PDCA**  
*Cost and Estimating Guide Volume I ,2004* Practices and Procedures is the how to manual for estimating painting and related work Quality takeoff procedures and estimating methods are thoroughly described and discussed All elements of proper job pricing are described including the evaluation of labor material additional job costs overhead and profit Working blueprints and sample estimates are a part of the manual Job costing methods and their relationship to estimating is included      *The Labor Guide for Modern Vehicles* Pasquale De Marco,2025-04-16 The Labor Guide for Modern Vehicles is the definitive resource for automotive professionals seeking to navigate the rapidly changing landscape of vehicle maintenance and repair This comprehensive guide provides in depth coverage of industry trends technical procedures and labor related issues making it an indispensable tool for technicians shop owners and industry professionals alike As the automotive industry continues to evolve driven by technological advancements and changing consumer preferences The Labor Guide for Modern Vehicles equips readers with the knowledge and insights they need to stay competitive and successful From the rise of hybrid and electric vehicles to the integration of advanced driver assistance systems and the growing connectivity of vehicles this guide covers the latest industry trends and innovations helping readers stay ahead of the curve Beyond emerging technologies The Labor Guide for Modern Vehicles also provides comprehensive coverage of core automotive service and repair techniques With detailed instructions and procedures for engine diagnostics and repair transmission and drivetrain service suspension and steering system maintenance brake system inspection and electrical system diagnostics this guide serves as a valuable resource for automotive professionals of all skill levels In addition to technical expertise The Labor Guide for Modern Vehicles also addresses critical issues related to labor laws and regulations labor productivity and efficiency and ethical considerations in labor practices Readers will find guidance on navigating the complex legal and regulatory landscape strategies for improving productivity and ensuring ethical and sustainable labor practices Written by Pasquale De Marco a leading expert in automotive repair and maintenance The Labor Guide for Modern Vehicles is a must have resource for anyone looking to excel in the modern automotive industry With its comprehensive coverage of industry trends technical procedures and labor related issues this guide provides the knowledge and insights needed to deliver exceptional service to customers and stay competitive in a rapidly changing market Whether you are an experienced automotive technician a shop owner or an industry professional seeking to stay up to date on the latest trends and best practices The Labor Guide for Modern Vehicles is the definitive guide for success in the modern automotive industry Invest in this essential resource today and take your automotive career to the next level If you like this book write a review on google books      **MECHANICAL ESTIMATING GUIDE** James Murphy,2013-09-06 The Mechanical Estimating Guide is a comprehensive guide for the estimator who is involved in taking off and estimating mechanical jobs Whether it be a small repair or a large project the

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B. M. Ikert,1929     Monthly Labor Review,1962-03 Publishes in depth articles on labor subjects current labor statistics information about current labor contracts and book reviews     **Price and Wage Control : an Evaluation of Current Policies** United States. Congress. Joint Economic Committee,1973

**Become A Handyman - A Quick Start Guide** Bob Cheal,2008-08-06 Are you tired of working for someone else Want more control over your time and the work that you do Want to take more vacations Become a handyman Before you can make the decision to start your own handyman business there are a number of questions that need to be answered How will you set your rates and how quickly will you be up and running Are there licensing requirements What type of work will you be doing and what skills are required How will you market yourself These questions and many more are answered in Become a Handyman A Quick Start Guide The author shares his experiences starting a handyman business He shares the secrets to earning significantly more than the average handyman and has included a Handyman Pricing Guide with pictures to help you successfully price your first jobs Become a Handyman A Quick Start Guide will help you start your own successful and profitable handyman business     **Board of Contract Appeals Decisions** United States. Armed Services Board of Contract Appeals,1971 The full texts of Armed Services and othr Boards of Contract Appeals decisions on contracts appeals     Amendment of the Fair Labor Standards Act: Hearings, Sept. 25-Oct. 26, 1945 United States. Congress. Senate. Committee on Education and Labor,1945

**Guide for Setting JTPA Title II-A and Title III (EDWAA) Performance Standards for PY 1990** ,1990     **Builder's Guide to Accounting** Michael C. Thomsett,2001-07 This book includes self test section at the end of each chapter Test yourself then check answers in the back of the book to see how you score CD ROM included     **DCAA Contract Audit Manual** United States. Defense Contract Audit Agency,1992-07

*EU Labor Market Policy* A. Schellinger,2016-04-08 The EU s social dimension today is a product of the ideology of the 1990s Its employment field is directed to increase the employability of workers and the adaptability of labor market regimes The book argues that this social liberal approach is best explained with a set of ideas strategically advanced by thought communities in the policy process It traces the success of this new approach in the debates among academic experts and policy makers in the mid 1990s the decisions leading to the adoption of the Treaty of Amsterdam and the establishment of the approach in the policy field between 1997 2007 The author explores the processes through which ideas came to matter in the policy process At every stage the claim that ideas played a predominant

role is strengthened by addressing the most viable alternative explanations such as institutional constraints set by Economic and Monetary Union and the preferences of political leaders      **Guide for Setting JTPA Title II-A and Title III (EDWAA)**

**Performance Standards for PY 89** ,1989      *Navy Comptroller Manual* United States. Navy Dept. Office of the

Comptroller,1985      **E-Book Fundamental Managerial Accounting Concepts** EDMONDS,2016-10-16 E Book

Fundamental Managerial Accounting Concepts      **A Political Guide for the Workers** Socialist Party (U.S.),1920      *Tools for Decision Making* David N. Ammons,2008-10-17 Known for encouraging step by step problem solving and for connecting techniques to real world scenarios David Ammons Tools for Decision Making covers a wide range of local government practices from the foundational to the advanced Brief and readable each chapter opens with a problem in a hypothetical city and then introduces a tool to address it Thoroughly updated with new local government examples the second edition also incorporates chapters devoted to such additional techniques as sampling analysis sensitivity analysis financial condition analysis and forecasting via trend analysis Numerous tables figures exhibits equations and worksheets walk readers through the application of tools and boxed features throughout each chapter present other uses for techniques helpful online resources and common errors A handy guide for students and an invaluable resource and reference for practitioners

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