

Field Guide to Project Management, 2nd Edition

Chapter 17

How to Motivate All Stakeholders to Work Together

Introduction

Who are the stakeholders and why should we worry about them? The answer is that project management is about running a successful project and the degree of that success is ultimately measured by the success of the product that is delivered. The problem is that such success is often a matter of perception and that perception is in the eyes of the stakeholders.

So, anything that can be done within the scope of the project to influence stakeholders to take a positive view also will help in managing the project. This is good reason to "worry" about the stakeholders and their expectations.

In the following sections we will look at some issues around success, the stakeholders involved and how to energize them.

Achieving Success can vary with the Type of Project

Looking For Success? First know your Project Type, because Achieving Success can vary with the Type of Project. For complete paper, please refer to separate upload file: *AchievingPrjTypeSuccessR1.pdf*

This paper by R. Max Wideman was previously published as a part of Chapter 17 in *A Field Guide to Project Management*, 2nd Edition, edited by David I. Cleland and published by John Wiley & Sons, Inc. New Jersey, 2004. The original paper has received minor updates.

Mounting a Project Public Relations Program

Achieving Success on Large Projects through Public Relations. Public Relations may be defined as: "A set of activities calculated to improve the environment in which the enterprise operates, and hence improves its performance." For complete paper, please refer to separate upload file:

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In the text, the term *stakeholder* is used to refer to stakeholders and constituents collectively. If the project is large, significant, or critical, it will be necessary to mount a formal program that establishes and maintains constant stakeholder linkages. Often called a *Project Public-Relations Program* (PPRP), it is designed to deal with the public and the media and requires expert staff to undertake this work.

This paper by R. Max Wideman was previously published as a part of Chapter 17 in *A Field Guide to Project Management*, 2nd Edition, edited by David I. Cleland and published by John Wiley & Sons, Inc. New Jersey, 2004. The original paper has received minor updates

Biographical Sketch – R. Max Wideman

R. Max Wideman is a retired engineer and professional project manager with experience in systems, software, social and environmental projects, as well as design and engineering projects, from hydroelectric, river and marine work to commercial and residential construction. He is a Fellow, Institution of Civil Engineers (UK), as well as Fellow of three Canadian engineering societies. He developed the 1987 version of the Project Management Body of Knowledge (PMBOK) and wrote two supporting books. He has presented papers, and seminars in many countries and his project management work can be seen at <http://www.maxwideman.com>. He was president of the Project Management Institute in 1987 and Chairman in 1988.

Field Guide To Project Management

Tim Magee



Field Guide To Project Management:

Field Guide to Project Management David I. Cleland, 2004-07-29 Publisher Description Project Management Drill Book Carl L. Pritchard, 2003-09-15 **Off the Beaten Path** Nicholas James Errico, 2017-02-23 Though project managers serve as leaders of change the fact is that we are not changing ourselves Over the last twenty years the total percentage of failed business projects has not decreased It is time for a fresh perspective on the profession of project management a perspective that questions everything so that we can continue turning fledgling projects into full blown successes This new angle focuses on the art rather than the science of project management presenting instructive stories and critiques rather than dry theory and process With his characteristic humor author and longtime project manager Nicholas James Errico defines the task of project management as predicting the future and increasing the likelihood of project success He explains that a good project manager will turn projects into graceful swans on the outside the project should glide along smoothly even while under the water feet are paddling like crazy Errico's keen observations and advice cover both broad topics such as comprehending the contract and fine details such as the importance of the team buying into the plan As project managers it's crucial that we widen our perspectives and challenge our preconceived notions in order to achieve flawless project success

The Wiley Guide to Project Technology, Supply Chain, and Procurement Management Peter W. G. Morris, Jeffrey K. Pinto, 2010-09-29 A complete guide to managing technical issues and procuring third party resources The Wiley Guides to the Management of Projects address critical need to know information that will help professionals successfully manage projects in most businesses and help students learn the best practices of the industry They contain not only well known and widely used basic project management practices but also the newest and most cutting edge concepts in the broader theory and practice of managing projects This fourth volume in the series offers expert guidance on the supply chain and delivery cycle of the project as well as the technology management issues that are involved such as modeling design and verification Technology within the context of the management of projects involves not so much actually doing the technical elements of the project as managing the processes and practices by which projects are transformed from concepts into actual entities and doing this effectively within the time cost strategic and other constraints on the project The contributors to this volume among the most recognized international leaders in the field guide you through the key life cycle issues that define the project ensure its viability manage requirements and track changes highlighting the key steps along the way in transforming and realizing the technical definition of the project Complete your understanding of project management with these other books in The Wiley Guides to the Management of Projects series The Wiley Guide to Project Control The Wiley Guide to Project Program Portfolio Management The Wiley Guide to Project Organization Project Management Competencies

A Field Guide to Community Based Adaptation Tim Magee, 2013-01-17 The world's poor will be the most critically affected by a changing climate and yet their current plight isn't improving rapidly enough to fulfill

the UN s Millennium Development Goals If experienced development organizations are finding it difficult to solve decades old development problems how will they additionally solve new challenges driven by climate change This book illustrates how including community members in project design and co management leads to long lasting successful achievement of development and adaptation goals This field guide provides a system of building block activities for staff on the ground to use in developing and implementing successful adaptation to climate change projects that can be co managed and sustained by communities Based on years of use in 129 different countries the techniques illustrated in this field guide use a step by step progression to lead readers through problem assessment project design implementation and community take over The book equips development staff with all the tools and techniques they need to improve current project effectiveness to introduce community based adaptation into organizational programming and to generate new projects The techniques provided can be applied to broad range of challenges from agriculture and soil and water challenges to health concerns flood defences and market development The book is supported by a user friendly website updated by the author where readers can download online resources for each chapter which they can tailor to their own specific projects This practical guide is accessible to all levels of development staff and practitioners as well as to students of development and environmental studies **Field**

Guide: How to be a Graphic Designer Ana Labudovic,Nenad Vukusic,2009-06-01 This is the first and most complete handbook for the aspiring graphic designer Fully illustrated with both contemporary and historical references this book provides up and coming designers with all the practical insight they need to make it in the world of graphic design From how to be more creative and how to stay on top creatively to the ins and outs of running a design business to the challenges of working in house this book will help anyone interested in graphic design decide on the right path for their career and give them the tools to make it into the career they want The book provides inspiration from the top designers in the world on how they do what they do so well and also provides a complete reference of all the top design schools worldwide Project

Management Dennis Lock,2020-07-30 Dennis Lock s masterly exposition of the principles and practice of project management has been pre eminent in its field for 45 years and was among the first books to treat project management as a holistic subject But Project Management has been kept completely up to date by regular and sensitive revisions to ensure that it remains fresh and totally relevant Project Management explains the entire project management process in great detail demonstrating techniques from simple charts to detailed computer applications Everything is reinforced with clear diagrams and case examples many new for this edition The author has expanded discussion of topics such as supply chain management and the project management office PMO and there are new chapters about implementing change management projects and the role of senior managers in supporting projects Obsolete or less frequently used methods have been stripped out but readers of the hardback Tutor s Edition will find that this deleted material lives on as new chapters on the accompanying downloadable resources which have been thoroughly revised Importantly that disc includes comprehensive Power Point

presentations with hundreds of well designed slides that tutors can use directly as a valuable resource for their lectures Students have always commented on this book s reader friendly style which is free of unnecessary jargon with clear diagrams and a construction that is logically organized well indexed and simple to navigate This Tenth Edition is certain to maintain the book s acclaimed status as the standard work for managers and students alike **A Field Guide to Managing**

Diversity, Equality and Inclusion in Organisations Dhakal, Subas,Cameron, Roslyn,Burgess, John,2022-10-18

Organisations across the private public and not for profit sectors require active Diversity Equality and Inclusion DEI policies and programs and are increasingly subject to meeting legislative standards around the DEI principles of equal opportunity anti discrimination and human rights Bringing together more than 20 insightful contributions from a diverse range of researchers this dynamic Field Guide examines the theories practices and policies of diversity management Project Management Casebook: Instructor's Manual ,2016-03-01 Each of the cases provides new and unique challenges that have been mastered by the practice of project management Readers will be able to apply the knowledge learned from this casebook in their work The cases enable readers to see how and why projects are used in a wide variety of organizational settings in contemporary life Readers are exposed to both successful and not so successful project management practices The case study approach encourages reader participation and active learning and provides the opportunity to learn something of the real world of project management It is essential in the curricula of project management training for both undergraduate and graduate students as well as for continuing education consulting and in house company training programs The cases were chosen for their importance in discussing the fundamentals of project management Most contain descriptions of actual projects and each is followed by a series of questions to guide readers analysis of the article to maximize the learning process *Field Guide to Appropriate Technology* Barrett Hazeltine,Christopher Bull,2003-04-09

Field Guide to Appropriate Technology is an all in one hands on guide for nontechnical and technical people working in less developed communities It has been developed and designed with a prestigious team of authors each of whom has worked extensively in developing societies throughout the world This field guide includes Step by step instructions and illustrations showing how to build and maintain a vast array of appropriate technology systems and devices Unique coverage on healthcare basic business and project management principles of design promotion scheduling training microlending and more Teachers doctors construction workers forest and agricultural specialists scientists and healthcare workers and religious and government representatives will find this book a first source for advice Step by step instructions and illustrations showing how to build and maintain a vast array of appropriate technology systems and devices Unique coverage on healthcare basic business and project management principles of design promotion scheduling training microlending and more Teachers doctors construction workers forest and agricultural specialists scientists and healthcare workers and religious and government representatives will find this book a first source for advice

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