

# **Instructor's Manual**

## **International Marketing and Export Management**

**Sixth edition**

**Gerald Albaum  
Edwin Duerr**

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# Instructors Manual In Introduction To Marketing

**Siddappa N.Byrareddy**



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Atanu Adhikari, Sanjit Kumar Roy, 2017-05-27 This is a teaching companion to the case studies provided in the book *Strategic Marketing Cases in Emerging Markets* and is intended to help teachers and trainers follow a pedagogic line by using the case studies to develop a critical understanding of the service business scenarios and strategies for marketing in emerging markets The authors provide extensive teaching notes for each of the cases covering the pedagogy of the case study the prerequisites to understanding it case specific teaching objectives a suggested teaching approach and a case synopsis Each case is then rounded out with suggested discussion questions and concise answers as well as additional reading to enhance the teaching and learning experience in the classroom *Instructor's Manual to Accompany Introduction to Marketing*

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