

Sophia Worthington

PR Specialist

Senior PR specialist with 9+ years of experience in marketing and corporate public relations. Pitched press releases to the most prominent industry magazines to secure over 20 leads a month in top media outlets. Managed multiple PR and marketing annual budgets from £5,000 to £300,000. Helped increase clients' annual sales by up to 40%.



Personal Info

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LinkedIn

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Twitter

twitter.com/sophieworthington22



Skills

Press releases	●●●●●● Excellent
Media relations	●●●●●○ Advanced
Crisis management	●●●●●○ Advanced
Facebook marketing	●●●●○○ Intermediate
Creative writing	●●●●●● Excellent



Languages

Spanish	●●●●●● Bilingual
Chinese	●●●●○○ Intermediate



Experience

2013-03 -
present

Senior PR Specialist

Berkadia, London

- Developed and implemented policies and procedures for overall public relations effort in cooperation with sales and customer service teams.
- Supervised the external communications team in securing leads in top media outlets in the UK and in international media.
- Supervised the preparation and distribution of materials such as news releases, fact sheets, and scripts to media outlets.
- Reviewed all forms of communication prior release.

Key achievement: 100% efficiency in meeting the external communications department's projects' milestones and goals.

2009-06 -
2013-03

PR Specialist

Adidas Originals, Southampton

- Created and maintained lists of media contacts.
- Researched opportunities across online media channels.
- Produced product pitches and press kits.
- Responded to media inquiries and supported event organization

Key achievement: Lead a project team in designing and implementing a comprehensive social media relations strategy for a new line of lifestyle products - grew Facebook fan base from 0 to 12,000 in 4 months, gained 35,000 Instagram followers in 3 months.

2008-08 -
2009-06

Junior Communications Specialist

SAP, London

- During industry events, distributed notes, press credentials, set up press boxes, recorded and transcribed press conferences.
- Helped keep PR storage areas organized and the resources easily accesible, assisted in office administration activities.
- Assisted with producing press releases, organizing press conferences, publicity events, and off-day media availabilities.
- Performed minor translating tasks, including translating press releases into Spanish and assisting live translations into Spanish.



Education

2007-09 -
2008-07

MA in Social Communications, specialization in PR and Media Marketing

King's College, London

How To Write A Cv Yahoo Answers

Ying Liu



How To Write A Cv Yahoo Answers:

Failure Is Obsolete Benji Rabhan,2013-01-01 A data driven way to make smarter decisions every day One of the smartest conversion guys I know Perry Marshall author of The Ultimate Guide to Google AdWords Failure Is Obsolete reveals an easy to use formula for testing high risk ideas in a low risk environment providing increased likelihood of success before you waste a lot of time and money moving in the wrong direction Be more confident in your business decisions from creating new products to hiring employees and launching new marketing campaigns as well as personal decisions like dating or choosing a retirement home This useful strategy evolves from the author s years of experience in conversion rate optimization helping companies improve their websites and marketing funnels so they make more money In addition Failure Is Obsolete reveals some of Benji Rabhan s best conversion techniques that readers can use on their own websites **Job**

Interviews For Dummies Joyce Lain Kennedy,2011-11-29 Deliver a show stopping interview performance Does the thought of interviewing for a new job send shivers down your spine It doesn t have to Whether you re searching for your first job changing careers or looking for advancement in your current line of work Job Interviews For Dummies shows you how to use your skills and experiences to your advantage and land that job Following a half decade characterized by an explosion of economic crises global expansion and technological innovation in the job market today s job seekers vie for employment in a tough era of new realities where few have gone before In addition to covering how to prepare for an interview this updated edition explores the new realities of the job market with scenarios that you can expect to encounter an updated sample question and answer section coverage of how you can harness social media in your job search information on preparing for a Web based interview and the best ways to keep your credibility when applying for several jobs at once Out prepare the competition Overcome your fear of interviewing Ask smart questions about the job and the employer Give the best answers to make or break questions Fit your qualifications to the job s requirements Dress like an insider Survive personality tests Interview across cultures Evaluate a job offer Negotiate a better salary Whether you re fresh from the classroom a prime timer over 50 or somewhere in between Job Interviews For Dummies quickly gets you up to speed on the skills and tools you need to land the job you want **How to Make, Market and Sell Ebooks - All for Free** Jason Matthews,2010-03-15 Have

you written a book and want advice on what to do next This manual teaches authors to convert and sell books as ebooks at no cost Create blogs websites cover design convert formats upload to major retailers maximize search rankings sell with Paypal buttons and more This book shows authors how to make market and sell ebooks all for free Highly instructional a valuable read *Discovering Computers: Fundamentals* Gary Shelly,Thomas J. Cashman,Misty Vermaat,2007-02-21 Discovering

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Hart,2005-10-07 Here s how to start your personal service business Develop an icon logo and motto for your coaching clients As a job or career coach an executive coach or a life coach you will be presenting and classifying your client s competencies writing resumes cover letters and creating a wide variety of business correspondence including sales letters news releases and direct mail copy You will be planning events for your clients and their prospective employers You ll need to really work a room to find clients as well as niches or jobs for clients when networking at professional associations and trade shows Most frequently you ll be asked to write evaluate and repackage resumes cover letters and other summaries of qualifications of your clients A resume is a summary of qualifications A career coach helps clients find success by taking step by step detailed concrete strategies that solve specific problems get results and reach a defined goal A resume writing business online can be combined with a career coaching enterprise The steps are outlined here for you to follow in chronological order to open and operate a resume writing service business and also a career coaching enterprise online from your home mobile location or office You can telecommute online and still help people find direction by offering information training or consulting services Here s how to open an online business at home presenting and packaging your clients competencies Make your living writing resumes business letters and being a job coach Help clients obtain appoints for interviews that may eventually lead to finding work Write and repackage resumes and all types of business correspondence from cover letters and follow ups to direct mail or trade show sales letters

The WiseWorking Handbook Craig A. DeLarge,2014-12-17 The WiseWorking Handbook is just that a handbook on how to be a wiser worker in the form of a collection of instructive and insightful bite sized readings It is about how people can bring more meaning purpose equanimity and peace to their work in particular and their lives in general particularly when that work life is fast paced stressful and even personally and relationally toxic Organized around the WiseWorker s EcoSystem of personal branding networks and communities change and conflict practice communications and results these readings examine strategies and approaches for how one can thrive in each of these areas This book helps us to raise our game in wise ways that allow us to maintain our health improve our relationships and increase our value Meant to be consumed as an end to end or a dive in wherever it s relevant read The WiseWorking Handbook will be a handy aid in helping you to truly be a wise worker

Proceedings of ELM 2018 Jiuwen Cao,Chi Man Vong,Yoan Miche,Amaury Lendasse,2019-06-29 This book contains some selected papers from the International Conference on Extreme Learning Machine 2018 which was held in Singapore November 21 23 2018 This conference provided a forum for academics researchers and engineers to share and exchange R D experience on both theoretical studies and practical applications of the ELM technique and brain learning Extreme Learning Machines ELM aims to enable pervasive learning and pervasive intelligence As advocated by ELM theories it is exciting to see the convergence of machine learning and biological learning from the long term point of view ELM may be one of the fundamental learning particles filling the gaps between machine learning and biological learning of which activation functions are even unknown ELM represents a suite of machine and

biological learning techniques in which hidden neurons need not be tuned inherited from their ancestors or randomly generated ELM learning theories show that effective learning algorithms can be derived based on randomly generated hidden neurons biological neurons artificial neurons wavelets Fourier series etc as long as they are nonlinear piecewise continuous independent of training data and application environments Increasingly evidence from neuroscience suggests that similar principles apply in biological learning systems ELM theories and algorithms argue that random hidden neurons capture an essential aspect of biological learning mechanisms as well as the intuitive sense that the efficiency of biological learning need not rely on computing power of neurons ELM theories thus hint at possible reasons why the brain is more intelligent and effective than current computers The main theme of ELM2018 is Hierarchical ELM AI for IoT Synergy of Machine Learning and Biological Learning This book covers theories algorithms and applications of ELM It gives readers a glance at the most recent advances of ELM

New Trends in Internet Market Jose Manuel Garcia Sanchez, 2007-06-04

Inhaltsangabe Abstract Internet Broadband access Mobile telephony Fixed telephony TV Google Yahoo Social networks Mobile network operators Telecommunication operators Media conglomerates Citizen media All these terms have always been traditionally considered independent but nowadays the interrelations among all of them happen more often and are becoming deeper a new global scenario is being defined in which communications entertainment and information are converging being provided by global conglomerates in our PCs TVs and mobile devices Nowadays technology advances will soon enable to provide users with the best internet experience on the go Services hosts access providers vendors media owners and online players now realize that the barriers that traditionally have separated their markets dilute bringing them all in a common global market Internet business models have now to converge with traditional structures and merges and acquisitions happen to reach competitive positions in foreign markets The paradigm of internet will influence and change the most popular services as they are currently known Fixed communication providers already suffer a loss of voice revenues in favor of the cheapest online communication Mobile operators are facing now the same situations and find themselves on a delicate strategic situation with VoIP nearing a competitive QoS voice along doesn't seem to be for a long time enough as unique revenue source Even watching TV will be soon an enriched personalized experience through the new IP end2end platforms Will the online players be the ones successfully accomplishing a vertical expansion of their business How will the mobile operators react Which will be the paper of the network access providers What about the media and content How will all that affect the customers In this document will be described the nowadays situation on the different markets involved in the converging scenario and how the respective players situate themselves strategically An initial global point of view will be followed by the definition of strategies and trends of each of them independently and the determination of the merging points and relations among them The effort will be focus firstly on offering recommendations and comparisons concerning specific environments Step by step the basis of the competition environment in the converging market will be defined offering a

strategic map of the **What's in Your Kubburd?** Munro Richardson,2012-02 Writing Resumes and Cover Letters For Dummies - Australia / NZ Amanda McCarthy,Kate Southam,2015-05-04 Practical tricks for standing out from the crowd and getting the job you want in the Australian and New Zealand market Applying for jobs in today s tight job market can seem like an overwhelming process Competition is fierce and employers expect more than ever before from job applicants With unemployment and redundancies rising it s simply not a good time to be looking So how do make yourself stand out Writing Resumes and Cover Letters For Dummies Second Australian New Zealand Edition shows you how to catch a recruiter s attention Presenting a wealth of sample resumes and cover letters this handy easy to use guide shows you how to write a killer cover letter format your resume for online use use social networking to your advantage and tailor your resume and cover letters for specific positions and companies Designed specifically for job hunters in Australia and New Zealand Offers practical tips and advice on crafting a great resume and a perfect cover letter for any kind of position Includes advice on addressing government selection criteria Features ten ways to turn off a recruiter and ten tips for the perfect presentation No matter how tough the job market is a great resume and cover letter combination will help you get the attention you deserve Writing Resumes and Cover Letters For Dummies gives you all the tools and tips you need to get noticed and get your dream job *ENGLISH PROSE AND WRITING SKILL* Dr. S. Kumar,2023-12-02 Purchase e Book of ENGLISH PROSE AND WRITING SKILL of B A 1st Semester for all UP State Universities Common Minimum Syllabus as per NEP Published By Thakur Publication **Love Your Job** Kerry E. Hannon,2015-02-03 AWARDS Independent Publisher Book Award 2015 Silver and National Mature Media Award 2015 Bronze Step by step tips for revitalizing your career Yes it is possible to have a job you love and it doesn t require starting from scratch Love Your Job is a guide to making work fulfilling and fun again or even for the first time Why count down the hours of the day or the days to retirement when you could reinvigorate your workday transforming the daily doldrums into a daily dose of enjoyable activity Kerry Hannon The New York Times columnist and AARP s Jobs Expert focuses on the little things that can make a big difference in how we feel about work Love Your Job is all about the routines habits and thought patterns that over the years may have turned a dream job into a drudge or worse a nightmare Changing these habits and attitudes is simple and this book shows you how to identify the little things that make work enjoyable and engaging Using these simple techniques you can adopt the attitude that will keep you happy and that might just lead to bigger and better things no matter what stage of your career you are in In this book you will learn to Develop new habits that bring more purpose into every single workday Rekindle your hope and motivation by celebrating small successes Recognize negative patterns that keep you from enjoying your job Craft an entrepreneurial attitude that will get you noticed and enrich your work life We all deserve to experience happiness and satisfaction every day at every stage of our careers Kerry Hannon explains that you don t have to make a huge career transition to love work again But if you reinvent the way you see work who knows where your new outlook will lead Wake up to the countless possibilities that await

you with Love Your Job

Beginning JavaScript with DOM Scripting and Ajax Christian Heilmann,2006-11-24

JavaScript is one of the most important technologies on the web It provides the means to add dynamic functionality to your web pages and serves as the backbone of Ajax style web development Beginning JavaScript with DOM Scripting and Ajax is an essential guide for modern JavaScript programming it s practical but comprehensive It covers everything you need to know to get up to speed with JavaScript development and add dynamic enhancements to web pages and program Ajax style applications Experienced web developer Christian Heilmann begins gently by giving you an overview of JavaScriptits syntax good coding practices and the principles of DOM scripting Then he builds up your JavaScript toolkit covering dynamically manipulating markup changing page styling on the fly using the CSS DOM validating forms dealing with images and much more Then he takes you to advanced territory with a complete case study illustrating how many new JavaScript techniques can work together plus a great introduction to Ajax development *Discovering Computers* Gary B. Shelly,Thomas J.

Cashman,Misty E. Vermaat,2007-02 *Discovering Computers* 2008 provides a current and thorough introduction to computers by integrating usage of the World Wide Web with the printed text This Shelly Cashman Series text offers a complete and engaging solution to successfully teach students basic computer concepts with new exercises case studies and online tools on the Online Companion Updated for currency students will learn the latest trends in technology and computer concepts

How to Write a Hit Song Molly-Ann Leikin,2008-10-01 Book Covering all the essentials of craft and marketing for launching and sustaining a long successful writing career this cutting edge revision contains an exclusive interview with Oscar winning songwriter Melissa Etheridge I Need to Wake Up and shows you step by step how to write a hit song **The Transmedia Artist Guide to Making Artist Submissions** Marie Kazalia,2011-04-07 Artists this ebook contains tips and cover letters for you to use as guides for making your own art submissions in any media to art galleries art museum curators art consultants art licensing agencies interior design agencies art magazine editors art poster companies book jacket publishers potential art sponsors multi opportunity submissions and more to create opportunities and income streams to support your art practice The purpose of this ebook is to save you time not just on a daily basis but to save you months and years of trial and error The letter formats are tried and have brought results for artists The sample letters here are based on actual letters that I wrote and used to obtain solo exhibitions lucrative art licensing contracts representation with top artist agencies and representation by art consultants for lucrative Giclee print sales internationally So why not get started using this e book and send off submissions to art professionals on your prospect list If you lack professional contacts the ebook contains information for obtaining lists Copyright Marie Kazalia 2011ebook 87 pages *Understanding Business Ethics* Peter Stanwick,Sarah Stanwick,2013-02-20 Packed with real world examples and cases this fully updated edition of *Understanding Business Ethics* prepares students for the ethical dilemmas they may face in their chosen careers by providing broad comprehensive coverage of business ethics from a global perspective The book s 26 cases profile a variety of

industries countries and ethical issues including online privacy music piracy Ponzi schemes fraud product recall insider trading and dangerous working conditions such as four cases that emphasize the positive aspects of business ethics In addition to unique chapters on information technology the developing world and the environment the authors present AACSB recommended topics such as the responsibility of business in society ethical decision making ethical leadership and corporate governance Taking a managerial approach the second edition of this best seller is designed to provide a clear understanding of the contemporary issues surrounding business ethics through the exploration of engaging and provocative case studies that are relevant and meaningful to students lives With an emphasis on applied hands on analysis of the cases presented this textbook will instill in your students the belief that business ethics really do matter *Handbook of Research on Education and Technology in a Changing Society* Wang, Victor C. X.,2014-05-31 Technology has become an integral part of our everyday lives This trend in ubiquitous technology has also found its way into the learning process at every level of education The Handbook of Research on Education and Technology in a Changing Society offers an in depth description of concepts related to different areas issues and trends within education and technological integration in modern society This handbook includes definitions and terms as well as explanations of concepts and processes regarding the integration of technology into education Addressing all pertinent issues and concerns in education and technology in our changing society with a wide breadth of discussion this handbook is an essential collection for educators academicians students researchers and librarians English for Academic CVs, Resumes, and Online Profiles Adrian Wallwork,2019-05-07 Are you a graduate postgraduate or PhD student Building a CV or profile can be difficult for anyone but especially for those whose first language is not English This book is essential for those looking to promote themselves in the academic community and can be used both for self study as well as in an English for Academic Purposes EAP course The book contains tips do s and dont s and discussion points that can be used by instructors Based on interviews with recruiters and an analysis of hundreds of CVs from around 40 different countries the book is structured as a series of FAQs Topics covered include how recruiters and HR people analyse a CV whether using a template is a good idea how to present your personal details and whether to include a photo how to write an Objective and a personal profile what to write in each section Education Work Experience Skills Personal Interests how to highlight your language communication and team skills how to get and write references The last chapter of the book contains a simple template to help you get the job of your dreams Other books in this series include English for Writing Research Papers English for Research Usage Style and Grammar English for Presentations at International Conferences English for Academic Research Grammar Vocabulary Writing Exercises English for Academic Correspondence English for Interacting on Campus Adrian Wallwork is the author of over 40 books aimed at helping non native English speakers to communicate more effectively in English He has published with SpringerNature Oxford University Press Cambridge University Press Scholastic BEP and the BBC The Bachelor's Guide To Life Jason Rich,2005-05 The

Bachelor s Guide To Life is jam packed with detailed information and answers to common questions that every single guy has as they strive to achieve happiness and success Discover the secrets for finding and creating the perfect bachelor pad dating personal grooming managing finances finding an awesome job enjoying free time and planning for the future Read interviews with experts and learn about products and services that can improve the quality of life of any single guy The Bachelor s Guide To Life is ideal for college students recent graduates guys who are recently divorced singly guys looking to improve their lives and metrosexuals everywhere

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