

WORK YOUR PLAN

Today's Date 5/4	WEDNESDAY	My Shift 3-9
To Do & Appointments		
✓ Dentist appt. 10am - Dr. Kruger		
✓ UC - Barry Thomas (pg. 18)		
✓ UC - Rebecca Smith (pg. 18)		
✓ SC - Tina Toomey		
✓ SC - Bob Kramer		
✓ BB appt. 4:15pm - Elton Allen (pg. 18)		
✓ SC - Elton Allen SOLD Show N/A		
✓ RE appt. 7:15pm - Tom Davis (pg. 19)		
✓ Practice referral script 3x		
✓ Work out 8:00am		
To Do Today (or When Completed)		
✓ "Good Morning" Post Through The Door	✓ Daily Personal Training 20 minutes of Product Knowledge	✓ Update Today's Business in Weekly Summary
✓ Log Customer Follow-Up Calls	✓ Log Sales Follow-Up Calls	✓ Complete My "To Do" for Tomorrow

DAILY PLANNER

Today's Date 5/5	THURSDAY	My Shift 9-3
To Do & Appointments		
✓ UC - Fay Bakerville (pg. 19)		
✓ UC - Tom Davis (pg. 19)		
✓ SC - Susan Sigley		
✓ SC - Steve Shoreki		
✓ Practice referral script 3x		
✓ Sales Meeting 8:00am		
To Do Today (or When Completed)		
✓ "Good Morning" Post Through The Door	✓ Daily Personal Training 20 minutes of Product Knowledge	✓ Update Today's Business in Weekly Summary
✓ Log Customer Follow-Up Calls	✓ Log Sales Follow-Up Calls	✓ Complete My "To Do" for Tomorrow

Today's Date 5/8	SUNDAY	My Shift OFF
To Do & Appointments		
✓ Jet ski w/Jan at Lake Arrowhead		
TIP: Mark your days off in the summary report		

	SUMMARY WEEK 1							WEEK	MONTH
Opportunities	M	T	W	T	F	S	S		
On The Lot									
# Leads (week 1)		0	1	3	3	2	0	9	9
# Phone Appt Shows		F				1	F	1	1
# Internet Lead/Prospects									
# C&S Prospects									
# Dealership Customers									
# Repeat Customers			1					1	1
# Referral Customers			1			1		2	2
# Site Visits									
# Trials Taken			3	3	3	4		13	13
Total Contacts									
Activities									
# Press 1-Demos			2	1	2	4		9	9
# Write-Ups			1	1	1	2		5	5
# Outgoing Calls			4	8	7	4		23	23
# Mail Calls			7	10	5			22	22
Results									
# Deliveries			1			1		2	2
\$ Earned			958			946		1464	1464
Insurance Call Activities									
# Incoming Calls				2		1		3	3
# Phone Appts						1		1	1
# Phone Appt Shows						1		1	1
# Sales to Shows									

See the "Monthly Planning Guide" Chapters 2, 3, 6, 7 & 12 on JVTPN.

Transfer these totals to your Monthly Progress Report on Page 40

Joe Verde Monthly Planning Guide

Joacim Rocklöv



Joe Verde Monthly Planning Guide:

Automotive News ,2008 **Monthly Catalog of United States Government Publications** ,1986 Monthly Catalogue, United States Public Documents ,1986-11 *Willing's Press Guide and Advertisers' Directory and Handbook* ,2006 World Radio TV Handbook ,1989 **NADA's Automotive Executive** ,1994 **Willing's Press Guide** ,2003

Coverage of publications outside the UK and in non English languages expands steadily until in 1991 it occupies enough of the Guide to require publication in parts *Backpacker* ,2007-09 Backpacker brings the outdoors straight to the reader s doorstep inspiring and enabling them to go more places and enjoy nature more often The authority on active adventure Backpacker is the world s first GPS enabled magazine and the only magazine whose editors personally test the hiking trails camping gear and survival tips they publish Backpacker s Editors Choice Awards an industry honor recognizing design feature and product innovation has become the gold standard against which all other outdoor industry awards are measured

The Numismatist ,2001 Vols 24 52 include the Proceedings of the American Numismatic Association Convention 1911 39 **Editor & Publisher Market Guide** ,1969 **World Aviation Directory** ,1988 *Los Angeles Magazine* ,2003-11

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Paperbound Books in Print ,1984 **Air Line Pilot** ,1990

Joe Verde Monthly Planning Guide Book Review: Unveiling the Magic of Language

In an electronic era where connections and knowledge reign supreme, the enchanting power of language has are more apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is actually remarkable. This extraordinary book, aptly titled "**Joe Verde Monthly Planning Guide**," compiled by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve in to the book is central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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