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|-----|----------|---------|----------|--------------------|---------------------------|----------|-------------|--------------------|
| | A | | c | D | | 7 | 6 | н |
| 1 | | | | | | | | |
| 2 | Year | Quarter | Sales | Moving Average (4) | Centred Moving Average | Trend | Seasonality | Sales (projection) |
| 3 | 2015 | - 1 | \$183.00 | - 5 | 27 17 | \$195.65 | -\$12.65 | \$178.35 |
| 4 | 70,000 | 2 | \$228.00 | | | \$210.48 | \$17.52 | \$227.68 |
| 3 | | 3 | \$251.00 | \$220.75 | \$226.88 | \$225.31 | \$25.69 | \$246.68 |
| 6 | | 4 | \$221.00 | \$233.00 | \$240.13 | \$240.14 | -\$19.14 | \$220.35 |
| 1 | 2016 | 5 | \$232.00 | \$247.25 | \$254.00 | \$254.97 | -522.97 | \$237.67 |
| 1 | 10,180 | 6 | \$285.00 | \$260.75 | \$268.25 | \$269.80 | \$15.20 | \$287.00 |
| 9. | | 7 | \$305.00 | \$275.75 | \$284.00 | \$284.63 | \$20.37 | \$306.00 |
| 10 | | 8 | \$281.00 | \$292.25 | \$300.13 | \$299.46 | -\$18.46 | \$279.67 |
| 11 | 2017 | 9 | \$298.00 | \$308.00 | \$315.13 | \$314.29 | -\$16.29 | \$296.99 |
| 12 | 2000 | 10 | \$348.00 | \$322.25 | \$329.25 | \$329.13 | \$18.88 | \$346.32 |
| 13 | | . 11 | \$362.00 | \$336.25 | \$342.63 | \$343.96 | \$18.04 | \$365.32 |
| M | | 12 | \$337.00 | \$349.00 | \$349.00 | \$358.79 | -\$21.79 | \$338.99 |
| 16 | 2018 | 13 | | | 7. | \$373.62 | - 0 | \$356.31 |
| 16 | 5.11.000 | 14 | | | | \$368.45 | .0 | \$405.64 |
| 17 | | 15 | | | | \$403.28 | 0 | \$424.64 |
| M | | 16 | | | 1 | \$418.11 | . 0 | \$398.31 |
| 10 | 2019 | 17 | | | - 1 | \$432.94 | 0 | \$415.63 |
| 20 | 4000 | 18 | | | | \$447.77 | | \$464.96 |
| 21 | | 19 | | | | \$462.60 | 0 | \$483.96 |
| 22 | | 20 | | | | \$477.43 | 0 | \$457.63 |
| 23 | | | | 7/1 | | | | W 2 |

How To Do The Sales Report Writing Projections

WJ Hussar

How To Do The Sales Report Writing Projections:

Whispering the Secrets of Language: An Mental Journey through How To Do The Sales Report Writing Projections

In a digitally-driven world wherever monitors reign supreme and immediate transmission drowns out the subtleties of language, the profound secrets and emotional nuances hidden within phrases usually move unheard. However, situated within the pages of **How To Do The Sales Report Writing Projections** a fascinating literary treasure sporting with fresh thoughts, lies a fantastic journey waiting to be undertaken. Penned by a talented wordsmith, that enchanting opus attracts visitors on an introspective trip, delicately unraveling the veiled truths and profound impact resonating within the cloth of each and every word. Within the psychological depths of the emotional evaluation, we will embark upon a genuine exploration of the book is key styles, dissect its fascinating publishing fashion, and succumb to the powerful resonance it evokes strong within the recesses of readers hearts.

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