#### VTU Previous year Question papers

#### MODULE-01

- Define international marketing. (June/July 09)
- Explain the different stages of international marketing involvement. (Dec/Jan11, June/July13)
- 3) Define uncontrollable environmental factors of international marketing (June/July10)
- 4) Explain the concept of EPRG schema(June/July 09)
- Explain the recent global business trends in international business marketing. (June/July10)
- Explain the importance of international marketing(June/July 09)
- Which are the drivers of international expansion? (Dec/Jan11)
- 8) Explain the process of transition from domestic to international business. (June/July10)
- What is balance of payment? Explain the different concepts constitute the balance of payments. (June/July 12, June/July13)
- 10) What are the different levels of international marketing? (Dec/Janl1)
- 11) Explain the hierarchy of international marketing of a company. (June/July 09)
- 12) List the different kinds of tariff barriers and its impact? (Dec/Janl 1)
- 13) List the different kinds of non-tariff barriers and its impact? (June/July 09)
- 14) Distinguish between international marketing Vs domestic marketing. (Dec/Janl1)
- 15) Explain the different kinds of monetary barriers. (June/July 12)
- 16) What is protectionism? Explain the tools of protectionism. (June/July10)

#### Module-02

- 1. What is product standardization? (Dec/Jan11)
- 2. What is Product adaptation ? (June/July 09, June/July13)
- 3. what is Global Marketing? (June/July 09)
- What are the different alternative market entry statergies? (June/July10, June/July13)
- What is Green Marketing? (June/July 09, 12, June/July13)
- What are characteristics of marketing of service globally? (Dec/Jan11)

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**Rachel Sandford** 

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