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Essentials of Entrepreneurship and Small Business Management

NINTH EDITION

Norman M. Scarborough
Jeffrey R. Cornwall



Essentials Entrepreneurship Business Management Edition

Gillian Somers, Julie Cain, Megan Jeffery



Essentials Entrepreneurship Business Management Edition:

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The Essential Entrepreneur Richard Turner,2022-11-15 A toolkit for entrepreneurial success In The Essential Entrepreneur celebrated entrepreneur and business strategist Richard Turner delivers a practical step by step approach to starting and growing a thriving enterprise If you're ready to take your fledgling business to the next level and finally follow that brilliant big idea this guide covers everything you'll need to navigate the challenges ahead Richard shares straightforward advice and hands on real world lessons outlining the key points you need to know to start and grow your venture And his lessons are supported by the experience and wisdom of a panel of diverse experts Tobi Pearce co founder of SWEAT Flavia Tata Nardini of Fleet Space Simon Haigh of Haigh's Chocolates and Kirsten Bernhardt skilled investment manager You'll discover how to Make a splash in your industry by taking advantage of market weaknesses disrupting the status quo and creating new openings Sort the good ideas from the bad validate your business whether it's a product or a service and maximise its value Position your brand so that what you do is clear and instantly recognisable Create a business plan that really works factoring in timing going to market managing finance managing growth and more Understand the logistics of a successful and profitable operation from sourcing suppliers to production warehousing and distribution Most small businesses struggle to get moving This is the book that will help you get ahead in the race A can't miss resource for start up entrepreneurs and business owners The Essential Entrepreneur outlines everything you need to know to hit the ground running

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