

1. Which of the following is considered to be a part of the marketing microenvironment of a firm?

- A) the suppliers of the company
- B) the political state of the country
- C) the different demographic trends in the market
- D) the technological resources available
- E) the cultural forces that exist in a society

Answer: A

Diff: 2 Type: MC Page Ref: 94

Objective:

AACSB:

2. Large societal forces like demographic, economic, natural, technological, political, and cultural forces that affect the microenvironment are considered to be part of the _____ of an organization.

- A) supplier chain
- B) marketing intermediaries
- C) internal environment
- D) macroenvironment
- E) distribution channels

Answer: D

Diff: 1 Type: MC Page Ref: 94

Objective:

AACSB:

3. Which of the following would be a component of a company's marketing microenvironment?

- A) a set of laws that require the company to scale down its promotional phone calls to customers
- B) a changing demographic picture that the firm has to constantly adapt its products to
- C) a set of environmental sustainability laws that significantly impact the company's production processes
- D) a new technology that would ensure significant cost-cutting if implemented in the firm
- E) a just-in-time inventory system followed by the company when making purchase decisions

Answer: E

Diff: 1 Type: MC Page Ref: 95

Objective:

AACSB: Analytic skills

4. _____ are distribution channel firms that help the company find customers or make sales to them.

- A) Resellers
- B) Government agencies
- C) Producers
- D) Consumers
- E) Suppliers

Answer: A

Diff: 1 Type: MC Page Ref: 96

Objective:

AACSB:

5. Which of the following is an example of a marketing intermediary?

- A) a firm that provides technical expertise on the production design of a particular product

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Global Imbalances, Financial Crises, and Central Bank Policies Andreas Steiner,2016-07-25 Global Imbalances Financial Crises and Central Bank Policies assesses the relationships between global imbalances financial crises and central bank policies with a specific focus on their reserves The book contains a strictly international perspective with an analysis based on empirical research that enables the reader to develop an analytical model that emphasizes interactions among individual central banks With this innovative approach the book develops a new method for defining an optimal demand for reserves In addition the book describes implications for financial reforms that might ultimately be more important than its empirical findings Presents a systematic account of the relationship between the build up of reserves and central bank policies Emphasizes a global view of currency reserves which is usually ignored in analyses of their effect Includes datasets as well as all illustrations and figures in online ancillary materials

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Shaping the Developing World Andy Baker, 2013-08-16 Why are some countries rich and others poor Shaping the Developing World explores the different theories that attempt to answer this thorny question Interdisciplinary in his scope Andy Baker adeptly uses a threefold framework of the West the South and the Natural World to categorize and analyze the factors that cause underdevelopment from the consequences of colonialism deficient domestic institutions and gender inequality to the effects of globalization geography and environmental degradation Students learn to think like social scientists while coming to understand the full breadth of influences on a nation's political economic and social development Country case studies at the end of each chapter offer an ideal testing ground for the threefold framework as they apply empirical data to the various explanations of underdevelopment Critical thinking questions then encourage students to weigh the different theoretical arguments A series of well designed features develop students understanding of indicators of development concepts and highlight various kinds of aid organizations and opportunities for development work in the field Shaping the Developing World presents high quality academic analysis and the latest scholarship in a format that's engaging informative and above all accessible

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