Business Valuation Methods

Asset-based	Book value method Adjusted net assets method Replacement method Liquidity method
Income-based	Discounted dividend method Discounted cash flow method (DCF) Discounted future earnings method
Comparables	 Average cost method Swiss method Berlin method Excess earnings method Stuttgart method
Mixed	Comparable transactions method Multiples method
Alternatives	Real options values Time lag methods

How To Value A Company

McKinsey & Company Inc., Tim
Koller, Marc Goedhart, David Wessels

How To Value A Company:

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Guide for Valuing a Company Wilbur M. Yegge, 1996-10-24 The ABCs of company valuation for first time buyers and sellers Until now books on company valuation were all high priced professional volumes aimed at accountants appraisers and other specialists At last A Basic Guide for Valuing a Company provides the ideal resource for novice buyers and sellers Written by a management consultant who has valued more than 1 000 small businesses this nuts and bolts guide covers all the bases from the differences between publicly traded and privately held firms to tangible and intangible values With case studies of actual companies sample balance sheets and income statements this is a clear concise and thorough reference Additional highlights include a list of common valuation myths and a special section on Yegge's rules along with complete information on Valuation techniques for different types of businesses including professional practice manufacturing wholesale distributor and retail hardware Weighted cash flow and reconstruction Industry and economic forces that affect valuation The task of estimating values in small companies Necessary data for comprehensive business valuations Know and Grow the Value of Your Business Tim McDaniel, 2013-02-26 A woman looking to retire said to author and valuation expert Tim McDaniel I need to sell my business for 2 5 million to support my country club lifestyle The reality was that her business was worth 750 000 How could she have been so wrong As McDaniel a veteran of over 2 000 valuation engagements and dozens of M A deals knows all too well most owners work in their businesses and not on their businesses. He has seen the look of surprise on client faces far too often It's only worth that much In the rush of day to day work and decisions business owners sometimes forget that their business is an investment and something they need to watch nurture and care for just as they would a valuable antique vase or painting Know and Grow the Value of Your Business An Owner's Guide to Retiring Rich shows readers how to develop the investment mindset value the business bolster that value and maximize the return on their investment and finally exit the business either through a sale to outside parties or by passing it on to family or other business insiders This information couldn t be more important Typically 60 80% of a business owner s wealth is tied up in the value of the business This is their most important asset but they usually guess at its value and have no concrete plan to increase it That's why this book shows The importance of treating your ownership interest in a business as something deserving near daily attention How a company is valued and how others outside the business view that value Steps you can take immediately to increase the value of your business The different kinds of potential buyers and what attracts them How to remove yourself from the day to day work of the business to plan for a brighter future How to exit the business on your terms In short this book helps business owners get the most for their business when they decide it s time to move on What you ll learn The importance of treating your ownership interest in a business the same way you would treat the shares in your stock portfolio Like an Investment How a company is valued using terms that business owners can understand The ways you can increase the value of your business and how an outside buyer will view your company Existing exit strategies and the advantages and disadvantages of each Why timing might be the most critical component of your exit strategy How to begin the succession planning process and knowing

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