

NSW INDEPENDENT TRIAL EXAMS – 2013 BUSINESS STUDIES TRIAL HSC EXAMINATION MARKING GUIDELINES

Section 1

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
D	A	B	B	B	D	B	C	A	C	C	D	D	C	B	A	C	D	A	B

Section 1

Question 21(a)

Criteria/Suggested answer	Marks
• Discusses the role of operations management. This can include: - o Coordinating the process of transforming inputs into final goods and services by value adding - o Minimise waste - o Operate at low cost to maximise profits - o Incorporate environmental awareness and a need for ecologically sustainable practices - o Cost leadership	2
• Identifies ONE role of operations management	1

Question 21(b)

Criteria/Suggested answer	Marks
• Describes how globalisation can influence the operations management of "We're Fair Partners". Answers may include: - o Definition of globalisation - o Explains that globalisation offers the business the opportunity to meet the needs of the global consumers, resulting in a need to standardise production which can result in reduced expenses - o Globalisation also offers businesses the opportunity to seek cheaper inputs through the development of a global web - o Globalisation also fosters growth opportunity through innovation • Discusses how globalisation can influence operations management • Defines globalisation or identifies a way in which globalisation can influence operations management	3

Question 21(c)

Criteria/Suggested answer	Marks
• Recommend TWO operational strategies that management can implement to improve the operations function and maintain sales levels + justify the use of each strategy. Strategies may include: - o Use of performance objectives - o New product or service design and development - o Supply chain management - o Outsourcing - o Use of technology - o Inventory management (JIT) - o Quality management • Recommend ONE operational strategy that management can implement to improve the operations function and maintain sales levels OR they outline TWO strategies • Identify ONE operational strategy that management can implement to improve the operations function and maintain sales levels	3-4
• Recommend ONE operational strategy that management can implement to improve the operations function and maintain sales levels OR they outline TWO strategies	2
• Identify ONE operational strategy that management can implement to improve the operations function and maintain sales levels	1

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